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HEALTHCARE LOGISTICS. EVOLVED.SM

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Safe Harbor

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Leader in Healthcare Logistics

Connecting the World of Medical Products to the Point of Care

Years in
Healthcare:

132

Breadth of Network:

**#1 & #2 global
healthcare
markets**

2013
Revenue:

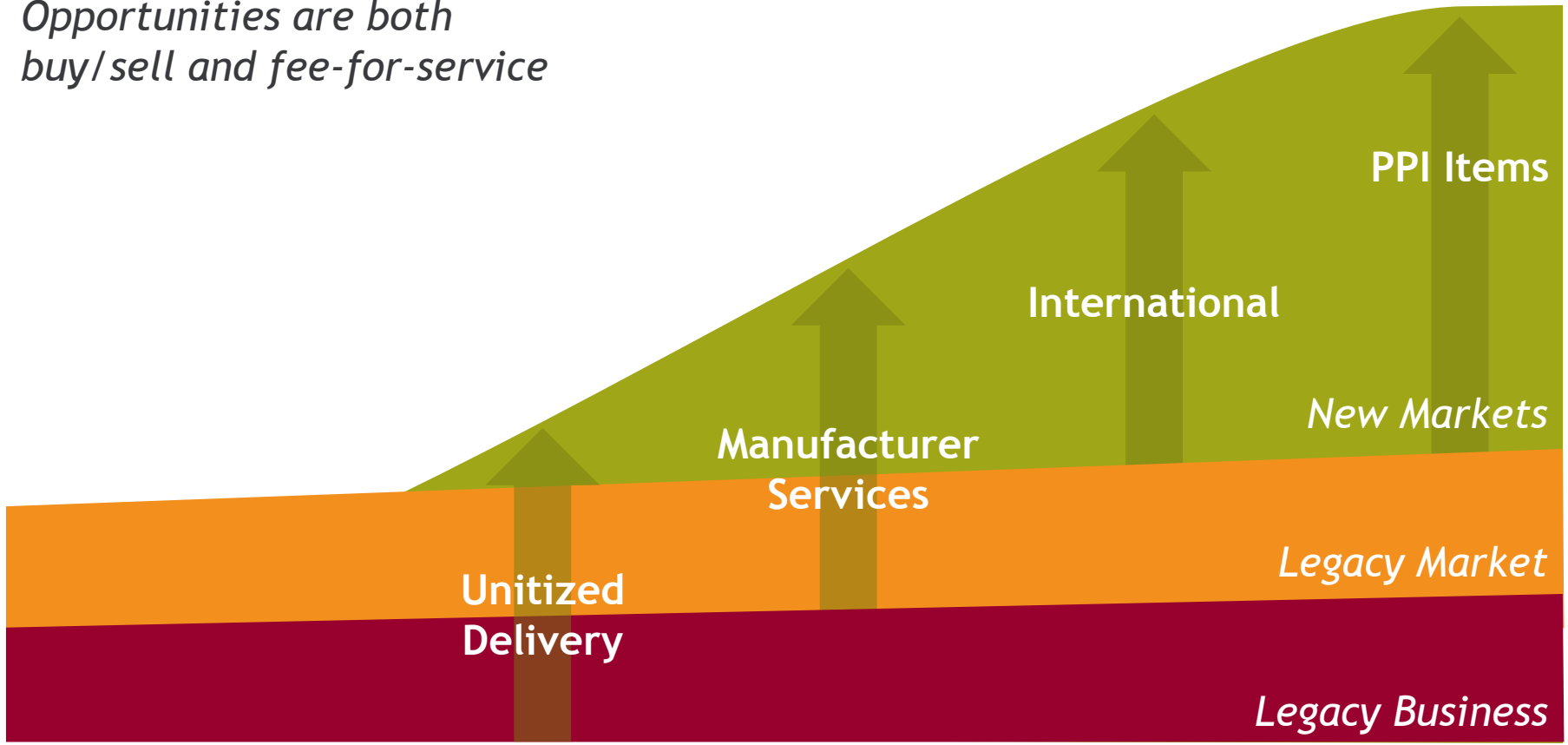
\$9.1 B

- ▶ Fortune 500
- ▶ 60+ logistics centers in 12 countries
- ▶ 8,000 teammates, globally
- ▶ 74% of global healthcare spending reachable by network
- ▶ 62 of the top 100 domestic IDNs
- ▶ 4,400+ domestic provider customers
- ▶ 1,500+ manufacturer customers
- ▶ \$1.5b+ of provider and manufacturer inventory under management
- ▶ 4m+ annual surgical procedures supported by unitized delivery

Expanded Market Opportunities

Strategically positioned to serve expanded addressable market

*Opportunities are both
buy/sell and fee-for-service*



Global Platform

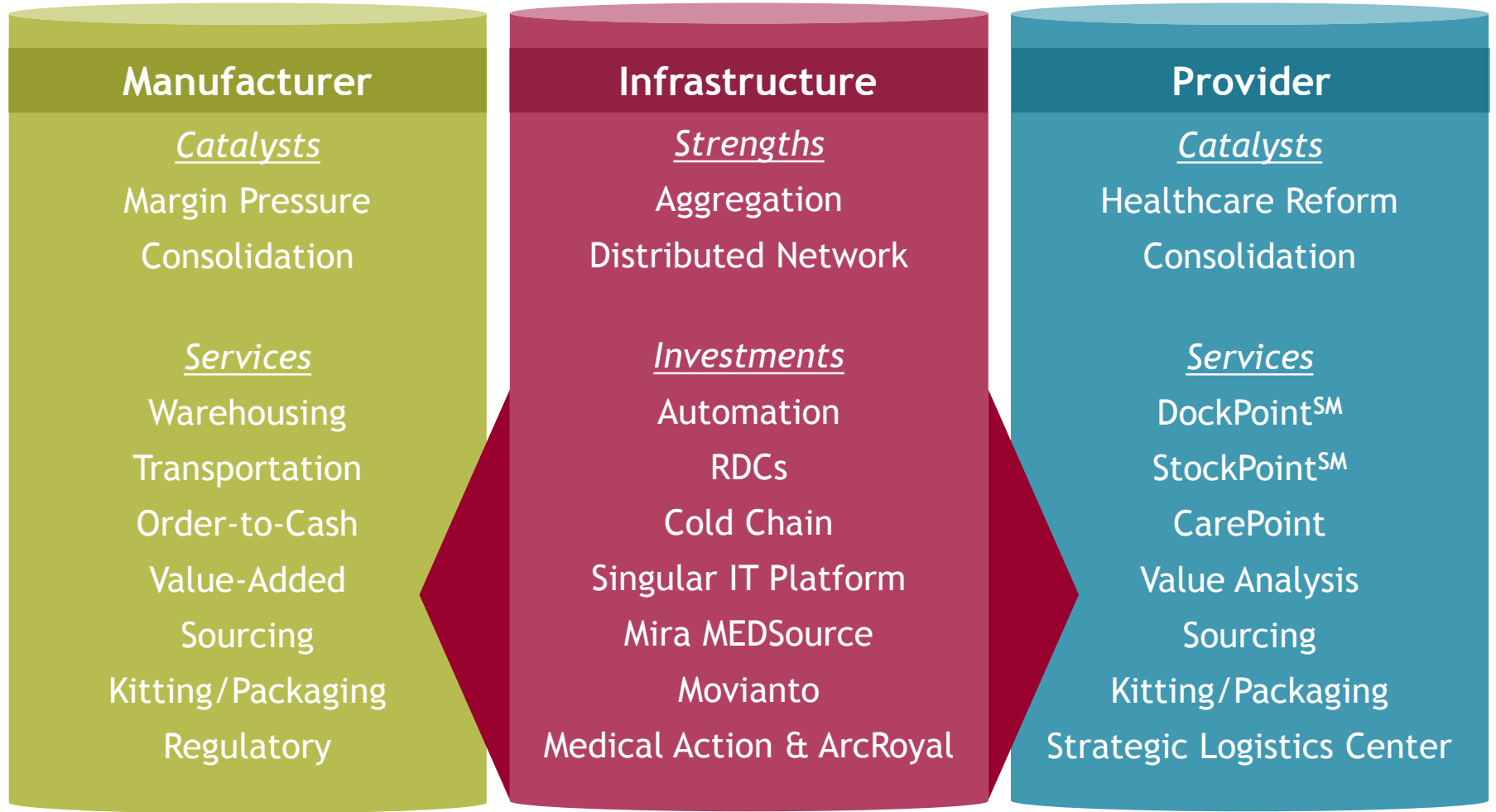
5-Year Transformation Story

- Distributor → Logistics
- Domestic → Global
- Med/Surg → Medical Products
- Acute → Points of Care
- Providers → Providers/Manufacturers
- Decentralized → Leveraged Network



Sustainable Growth and Profitability

Unrivaled Service Capability



Provider Service Offerings

A suite of services designed to deliver product to the point of care



DockPointSM

- Pallet / bulk deliveries
- Not unitized



StockPointSM

- Logical Unit of Measure (LUM) delivery to location nearby point of care
- Nationwide network



CarePoint

- Specialized package for a specific procedure, including in the O.R.



Unitized Delivery

The delivery of a selection of products to a unique stocking position or for a specific patient procedure

Provider

- Track, control, and reduce procedure costs
- Labor efficiency
- Greater product availability
- Space savings
- Reduced inventory

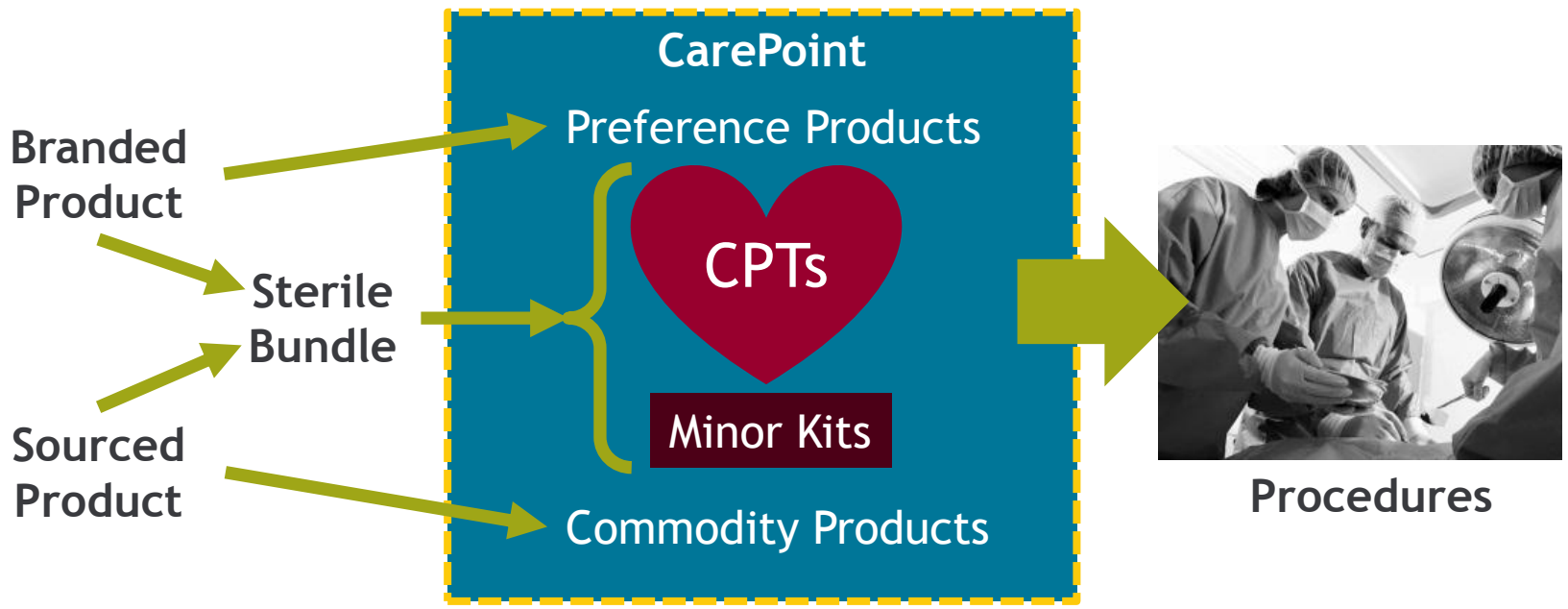
Manufacturer

- Market access
- Bundling opportunities
- Standard of care
- Outsourcing benefits
- Inventory management

Unitized Service Expansion

From the Manufacturer...

...to the Point of Care



Acquisitions

Acquisitions provide scale in custom and minor procedure kits and trays

Medical Action

- Domestic provider of custom and minor procedure kits & trays with focus on product choice and flexibility
- Develops, assembles, markets and supplies Custom Procedure Trays (CPT) and Minor Procedure Kits & Trays
- Customers include: acute care hospitals; physician, dental and veterinary offices; out-patient surgery centers; long-term care facilities and laboratories
- ~100 sales and marketing teammates
- Facilities in Arden, NC and Toano, VA
- Transaction closed October 1st



ArcRoyal

- European CPT business serving global manufacturers with reach across 30 countries
- Customers: manufacturers, distributors, direct to hospital
- Strategically located near eight of the top ten medical device companies
- Customization of 3,000+ CPTs available
- ISO 13485, ISO 9001 and MDD & EU GMP compliant
- Facility in Kells, Ireland; Transaction closed November 1st



Why OMI?

Connecting the World of Medical Products to the Point of Care

- New strategy redefines company
 - Organization re-aligned
 - Network optimization underway
 - Key investments made
- Unique combination of capabilities
- Significant manufacturer opportunity
 - Improving backdrop

Sustainable EPS Growth

2015 Targeted EPS¹ Growth of 10%

1. EPS represents adjusted diluted earnings per share excluding acquisition-related and exit & realignment charges.

