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HMS Extends Industry-Leading Coordination of Benefits to Commercial Insurers

IRVING, TX, March 8, 2013 –HMS Commercial Solutions, a part of HMS Holdings Corp. (NASDAQ: HMSY), announced the launch today of a new coordination of benefits service for commercial insurers.

HMS, the national leader in coordination of benefits for Medicaid and Medicaid managed care plans for more than 25 years, has adapted its solution for the commercial market in response to the many challenges faced by carriers in coordinating benefits for policyholders.

“Automated coordination of benefits decreases administrative work and costs for commercial insurers,” said Christina Dragonetti, chief development officer at HMS. “The solution extends our core technology to the commercial market, solving many of the same problems for carriers that we currently solve for government payers. We look forward to coordination of benefits becoming a valuable addition to our commercial portfolio.”

Under the Affordable Care Act, commercial insurers are required to keep administrative expenses down, as measured by the Medical Loss Ratio.

To take advantage of HMS’s new solution, commercial insurers join a closed network through which they provide HMS with eligibility data to be used expressly for data matching with other participating carriers. Using proprietary data-matching technology, HMS generates reports of verified matches, providing clients with quicker identification of secondary payers, less need for pay and pursue, and reduced paperwork and cost.

HMS’s automated solution is expected to save carriers up to approximately 25 cents per policyholder per month. In a pilot program involving major commercial insurers in Texas, HMS found that up to 1.5% of members had other available coverage.

Implementation requires a contract and HIPAA-compliant Business Associate Agreement to allow commercial data matching, and little to no information technology resources on the carrier side. HMS is also extending promotional pricing to early adopters.

About HMS

[HMS](#) is the nation's leader in [coordination of benefits](#) and [program integrity](#) services for [healthcare payers](#). HMS's clients include [health and human services programs](#) in more than 40 states; commercial programs, including [commercial plans](#), [employers](#), and 150 [Medicaid managed care](#) plans; the Centers for Medicare and Medicaid Services; and [Veterans Administration](#) facilities. As a result of the company's services, HMS clients recovered \$3.2 billion in 2012, and saved billions more through the prevention of erroneous payments.

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