

# Topdanmark Forsikring Group

## INCOME STATEMENT

| (DKKm)  | Full year<br>2014 | H1<br>2014     | H1<br>2015     |
|---|-------------------|----------------|----------------|
| <b>NON-LIFE INSURANCE</b>   |                   |                |                |
| Gross premiums written  | 9,121             | 5,870          | 5,714          |
| Reinsurance ceded   | (661)             | (419)          | (449)          |
| Change in the provisions for unearned premiums, gross               | 47                | (1,316)        | (1,201)        |
| Change in reinsurers' share of the provisions for unearned premiums | 2                 | 101            | 105            |
| <b>Premiums earned, net of reinsurance</b>                          | <b>8,509</b>      | <b>4,237</b>   | <b>4,169</b>   |
| <b>Technical interest, net of reinsurance</b>                       | <b>8</b>          | <b>6</b>       | <b>(3)</b>     |
| Gross claims paid   | (7,104)           | (3,694)        | (3,172)        |
| Reinsurance cover received  | 1,185             | 686            | 269            |
| Change in the provisions for claims, gross                          | 796               | 659            | 107            |
| Change in reinsurers' share of the provisions for claims            | (697)             | (513)          | (23)           |
| <b>Claims incurred, net of reinsurance</b>                          | <b>(5,819)</b>    | <b>(2,862)</b> | <b>(2,820)</b> |
| <b>Bonuses and rebates</b>  | <b>(52)</b>       | <b>(27)</b>    | <b>(27)</b>    |
| Acquisition costs   | (914)             | (496)          | (475)          |
| Administrative expenses   | (535)             | (259)          | (252)          |
| Intra-group reimbursements  | 41                | 23             | 18             |
| Reinsurance commission and share of profits                         | 82                | 39             | 46             |
| <b>Total operating expenses, net of reinsurance</b>                 | <b>(1,325)</b>    | <b>(693)</b>   | <b>(662)</b>   |
| <b>TECHNICAL PROFIT ON NON-LIFE INSURANCE</b>                       | <b>1,321</b>      | <b>661</b>     | <b>657</b>     |
| <b>LIFE INSURANCE</b>   |                   |                |                |
| Gross premiums written  | 4,448             | 2,247          | 2,984          |
| Reinsurance ceded   | (7)               | (4)            | (5)            |
| <b>Premiums, net of reinsurance</b>                                 | <b>4,441</b>      | <b>2,243</b>   | <b>2,979</b>   |
| <b>Allocated investment return, net of reinsurance</b>              | <b>2,691</b>      | <b>1,750</b>   | <b>1,205</b>   |
| Claims and benefits paid  | (4,200)           | (2,009)        | (1,680)        |
| Reinsurance cover received  | 9                 | 3              | 3              |
| Change in provisions for claims and benefits                        | 12                | 11             | (18)           |
| <b>Claims and benefits paid, net of reinsurance</b>                 | <b>(4,180)</b>    | <b>(1,995)</b> | <b>(1,695)</b> |
| Change in life insurance provisions                                 | 831               | 193            | 619            |
| Change in reinsurers' share   | (1)               | (1)            | (1)            |
| <b>Change in the life insurance provisions, net of reinsurance</b>  | <b>830</b>        | <b>192</b>     | <b>619</b>     |
| <b>Bonus</b>  | <b>(314)</b>      | <b>(496)</b>   | <b>(441)</b>   |
| <b>Change in provisions for unit-linked contracts</b>               | <b>(3,079)</b>    | <b>(1,487)</b> | <b>(2,457)</b> |
| Acquisition costs   | (130)             | (63)           | (77)           |
| Administrative expenses   | (227)             | (115)          | (127)          |
| Reinsurance commission and share of profits                         | 0                 | 0              | 1              |
| <b>Total operating expenses, net of reinsurance</b>                 | <b>(356)</b>      | <b>(177)</b>   | <b>(204)</b>   |
| <b>TECHNICAL PROFIT ON LIFE INSURANCE</b>                           | <b>32</b>         | <b>30</b>      | <b>6</b>       |

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## INCOME STATEMENT

| (DKKm)  | Full year<br>2014 | H1<br>2014   | H1<br>2015   |
|---|-------------------|--------------|--------------|
| <b>NON-TECHNICAL ACTIVITIES</b>                               |                   |              |              |
| Technical profit on non-life insurance                        | 1,321             | 661          | 657          |
| Technical profit on life insurance                            | 32                | 30           | 6            |
| Income from associated companies                              | 193               | 97           | 55           |
| Income from investment properties                             | 135               | 69           | 54           |
| Interest income and dividends etc.                            | 1,785             | 1,010        | 1,207        |
| Revaluations  | 2,071             | 1,579        | 376          |
| Interest charges  | (57)              | (28)         | (31)         |
| Expenses on investment business                               | (230)             | (102)        | (116)        |
| <b>Total investment return</b>                                | <b>3,896</b>      | <b>2,626</b> | <b>1,546</b> |
| Technical interest transferred to non-life insurance business | (155)             | (89)         | (45)         |
| Pension return tax  | (509)             | (322)        | (181)        |
| Investment return transferred to life insurance business      | (2,691)           | (1,750)      | (1,205)      |
| Other income  | 121               | 59           | 64           |
| Other expenses  | (13)              | (7)          | (7)          |
| <b>PRE-TAX PROFIT</b>   | <b>2,003</b>      | <b>1,208</b> | <b>834</b>   |
| Taxation  | (451)             | (258)        | (189)        |
| <b>PROFIT FOR THE PERIOD</b>                                  | <b>1,552</b>      | <b>950</b>   | <b>646</b>   |

## Statement of comprehensive income

|  |              |            |            |
|--|--------------|------------|------------|
| Profit for the period  | 1,552        | 950        | 646        |
| Items which cannot subsequently be reclassified as profit or loss: |              |            |            |
| Revaluation of owner-occupied properties                           | 0            | 1          | 1          |
| Reversed revaluation of owner-occupied properties                  | (12)         | 0          | 0          |
| Taxation   | 3            | 0          | 0          |
| Other comprehensive income   | (10)         | 1          | 1          |
| <b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>                   | <b>1,543</b> | <b>951</b> | <b>646</b> |

# Topdanmark Forsikring Group

## ASSETS

| (DKKm)  | 31 December<br>2014 | 30 June<br>2014 | 30 June<br>2015 |
|---|---------------------|-----------------|-----------------|
| <b>TOTAL INTANGIBLE ASSETS</b>                                | 610                 | 615             | 642             |
| Machinery and equipment                                       | 112                 | 112             | 124             |
| Owner-occupied properties                                     | 857                 | 870             | 857             |
| <b>TOTAL TANGIBLE ASSETS</b>                                  | 969                 | 981             | 981             |
| Investment properties   | 3,763               | 3,934           | 4,026           |
| Shares in associated companies                                | 340                 | 245             | 388             |
| Loans to associated companies                                 | 488                 | 365             | 353             |
| Total investment in associated companies                      | 828                 | 610             | 741             |
| Shares  | 7,614               | 8,478           | 6,889           |
| Unit trusts   | 32                  | 43              | 50              |
| Bonds   | 33,975              | 33,505          | 34,611          |
| Loans guaranteed by mortgages                                 | 5                   | 6               | 4               |
| Deposits with credit institutions                             | 2,267               | 2,012           | 1,201           |
| Derivatives   | 1,873               | 1,365           | 1,613           |
| Total other financial investment assets                       | 45,766              | 45,409          | 44,368          |
| <b>TOTAL INVESTMENT ASSETS</b>                                | 50,357              | 49,953          | 49,136          |
| <b>INVESTMENT ASSETS RELATED TO<br/>UNIT-LINKED CONTRACTS</b> | 10,117              | 7,935           | 13,399          |
| Reinsurers' share of the provisions for unearned premiums     | 89                  | 188             | 194             |
| Reinsurers' share of the life insurance provisions            | 33                  | 33              | 32              |
| Reinsurers' share of the provisions for claims and benefits   | 648                 | 827             | 625             |
| Total reinsurers' share of provisions                         | 769                 | 1,047           | 851             |
| Amounts due from policyholders                                | 304                 | 376             | 398             |
| Amounts due from insurance companies                          | 195                 | 201             | 84              |
| Amounts due from affiliated companies                         | 39                  | 58              | 29              |
| Amounts due from associated companies                         | 10                  | 9               | 5               |
| Other debtors   | 113                 | 1,071           | 159             |
| <b>TOTAL DEBTORS</b>  | 1,430               | 2,763           | 1,526           |
| Assets held temporarily                                       | 3                   | 3               | 2               |
| Deferred tax assets   | 17                  | 23              | 10              |
| Liquid funds  | 318                 | 615             | 754             |
| Other   | 77                  | 49              | 54              |
| <b>TOTAL OTHER ASSETS</b>                                     | 415                 | 690             | 820             |
| Accrued interest and rent                                     | 372                 | 349             | 284             |
| Other prepayments and accrued income                          | 201                 | 235             | 248             |
| <b>TOTAL PREPAYMENTS AND ACCRUED INCOME</b>                   | 573                 | 584             | 532             |
| <b>TOTAL ASSETS</b>   | 64,471              | 63,521          | 67,036          |

# Topdanmark Forsikring Group

## SHAREHOLDERS' EQUITY AND LIABILITIES

| (DKKm)   | 31 December<br>2014 | 30 June<br>2014 | 30 June<br>2015 |
|--|---------------------|-----------------|-----------------|
| Share capital  | 101                 | 101             | 101             |
| Revaluation reserve  | 10                  | 21              | 11              |
| Security fund  | 1,146               | 1,146           | 1,146           |
| Other reserves   | 39                  | 37              | 45              |
| Total reserves   | 1,185               | 1,183           | 1,191           |
| Profit carried forward   | 3,192               | 4,587           | 3,826           |
| Proposed dividends   | 1,000               | 0               | 0               |
| <b>TOTAL SHAREHOLDERS' EQUITY</b>                                  | <b>5,488</b>        | <b>5,892</b>    | <b>5,129</b>    |
| <b>SUBORDINATED LOAN CAPITAL</b>                                   | <b>749</b>          | <b>749</b>      | <b>400</b>      |
| Provisions for unearned premiums                                   | 2,724               | 4,086           | 3,926           |
| Guaranteed pension benefits  | 20,824              | 20,458          | 19,709          |
| Bonus potential on future premiums                                 | 2,192               | 2,639           | 2,046           |
| Bonus potential on paid-up benefits                                | 746                 | 1,490           | 1,183           |
| Total life insurance provisions                                    | 23,761              | 24,587          | 22,938          |
| Provisions for claims and benefits                                 | 13,723              | 13,635          | 13,558          |
| Collective bonus potential   | 1,677               | 1,968           | 2,108           |
| Provisions for bonuses and rebates                                 | 124                 | 114             | 120             |
| Provisions for unit-linked contracts                               | 10,851              | 8,918           | 13,751          |
| <b>TOTAL PROVISIONS FOR INSURANCE<br/>AND INVESTMENT CONTRACTS</b> | <b>52,860</b>       | <b>53,308</b>   | <b>56,401</b>   |
| Pensions and similar commitments                                   | 29                  | 29              | 28              |
| Deferred tax liabilities   | 66                  | 70              | 68              |
| Deferred tax on security funds                                     | 306                 | 306             | 306             |
| <b>TOTAL LIABILITIES PROVIDED</b>                                  | <b>402</b>          | <b>405</b>      | <b>403</b>      |
| <b>DEPOSITS RECEIVED FROM REINSURERS</b>                           | <b>154</b>          | <b>145</b>      | <b>84</b>       |
| Creditors arising out of direct insurance operations               | 315                 | 97              | 341             |
| Creditors arising out of reinsurance operations                    | 34                  | 77              | 66              |
| Amounts due to credit institutions                                 | 1,961               | 1,427           | 1,650           |
| Amounts due to affiliated companies                                | 102                 | 0               | 374             |
| Amounts due to associated companies                                | 3                   | 15              | 4               |
| Current tax liabilities  | 1                   | 18              | 1               |
| Derivatives  | 863                 | 198             | 987             |
| Other creditors  | 1,427               | 1,112           | 1,067           |
| <b>TOTAL CREDITORS</b>   | <b>4,706</b>        | <b>2,944</b>    | <b>4,490</b>    |
| <b>ACCRUALS AND DEFERRED INCOME</b>                                | <b>111</b>          | <b>78</b>       | <b>129</b>      |
| <b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>                  | <b>64,471</b>       | <b>63,521</b>   | <b>67,036</b>   |