

Herbalife Ltd.
Regulation G Reconciliation of Presentation Amounts to Reported Amount per US GAAP
(Dollars in Millions, Except Per Share Data)

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>YTD 2017</u>
Net Debt					
Total debt	\$ 931.3	\$ 1,811.7	\$ 1,622.0	\$ 1,447.9	\$ 2,280.7
Cash and cash equivalents	973.0	645.4	889.8	844.0	1,636.3
Net Debt	\$ (41.7)	\$ 1,166.3	\$ 732.2	\$ 603.9	\$ 644.4
Operating Income & Operating Margin					
Operating income	\$ 735.3	\$ 513.5	\$ 583.6	\$ 458.1	\$ 468.0
Unusual items	64.7	278.6	57.9	181.8	(12.6)
Adjusted operating income	\$ 800.0	\$ 792.1	\$ 641.6	\$ 640.0	\$ 455.4
Net Sales	\$ 4,825.3	\$ 4,958.6	\$ 4,469.0	\$ 4,488.4	\$ 3,334.4
Adjusted Operating Margin	16.6%	16.0%	14.4%	14.3%	13.7%
Diluted Earnings Per Share (Split Adjusted)					
Reported diluted earnings per share	\$ 4.91	\$ 3.40	\$ 3.97	\$ 3.02	\$ 3.26
Unusual items	0.46	2.53	0.98	1.83	0.32
Adjusted diluted earnings per share	\$ 5.37	\$ 5.93	\$ 4.95	\$ 4.85	\$ 3.58