

**Herbalife Ltd.**  
**Regulation G Reconciliation of Presentation Amounts to Reported Amount per US GAAP**  
**(Dollars in Millions, Except Per Share Data)**

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>YTD 2017</u>
<b>Net Debt</b>					
Total debt	\$ 931.3	\$ 1,811.7	\$ 1,622.0	\$ 1,447.9	\$ 2,302.8
Cash and cash equivalents	973.0	645.4	889.8	844.0	1,782.9
<b>Net Debt</b>	<b>\$ (41.7)</b>	<b>\$ 1,166.3</b>	<b>\$ 732.2</b>	<b>\$ 603.9</b>	<b>\$ 519.9</b>
<b>Operating Income &amp; Operating Margin</b>					
Operating income	\$ 735.3	\$ 513.5	\$ 583.6	\$ 458.1	\$ 143.8
Unusual items	64.7	278.6	57.9	181.8	13.8
<b>Adjusted operating income</b>	<b>\$ 800.0</b>	<b>\$ 792.1</b>	<b>\$ 641.6</b>	<b>\$ 640.0</b>	<b>\$ 157.6</b>
Net Sales	\$ 4,825.3	\$ 4,958.6	\$ 4,469.0	\$ 4,488.4	\$ 1,102.1
Adjusted Operating Margin	16.6%	16.0%	14.4%	14.3%	14.3%
<b>Diluted Earnings Per Share (Split Adjusted)</b>					
Reported diluted earnings per share	\$ 4.91	\$ 3.40	\$ 3.97	\$ 3.02	\$ 0.98
Unusual items	0.46	2.53	0.98	1.83	0.26
<b>Adjusted diluted earnings per share</b>	<b>\$ 5.37</b>	<b>\$ 5.93</b>	<b>\$ 4.95</b>	<b>\$ 4.85</b>	<b>\$ 1.24</b>