

# Micron Technology Financial Conference Call

## First Quarter of Fiscal 2011



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December 10

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# Safe Harbor

During the course of this meeting, we may make projections or other forward-looking statements regarding future events or the future financial performance of the Company and the industry. We wish to caution you that such statements are predictions and that actual events or results may differ materially. We refer you to the documents the Company files on a consolidated basis from time to time with Securities and Exchange Commission, specifically the Company's most recent Form 10-K and Form 10-Q. These documents contain and identify important factors that could cause the actual results for the Company on a consolidated basis to differ materially from those contained in our projections or forward-looking statements. These certain factors can be found at <http://www.micron.com/certainfactors>. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We are under no duty to update any of the forward-looking statements after the date of the presentation to conform these statements to actual results.

# Steve Appleton

## Chairman and CEO

# Ron Foster

## CFO

# Bit Growth, ASP, and Cost/Bit

Q1-11 Actual and Q2-11 Estimates

December 22, 2010

Bit Growth*	Q1-11 Actual	Q2-11 Estimate
<b>DRAM Sales</b>	<b>Up ~ 5%</b>	<b>NA</b>
<b>DRAM Production</b>	<b>Down ~ 3%</b>	<b>Up double digits</b>
<b>NAND Sales</b>	<b>Up ~ 20%</b>	<b>NA</b>
<b>NAND Production</b>	<b>Up ~ 8%</b>	<b>Up mid-teens</b>

\*All bit growth data excludes Numonyx

ASP*	Q1-11 Actual	Q2-11 QTD Estimate
<b>Total DRAM</b>	<b>Down ~ 23%</b>	<b>Down mid 20's</b>
<b>Trade NAND**</b>	<b>Down ~ 20%</b>	<b>Down ~ 10%</b>

\*All ASP data excludes Numonyx

\*\*Trade NAND excludes sales to Intel which are at long-term negotiated prices approximating cost

Cost/Bit*	Q1-11 Actual	Q2-11 Estimate
<b>Total DRAM</b>	<b>Down ~ 10%</b>	<b>Down low teens</b>
<b>NAND</b>	<b>Down ~ 12%</b>	<b>Down mid-high single digits</b>

\*All cost/bit data excludes Numonyx, NRV, new fab start up costs, and idle facility costs

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We encourage you to monitor our web site at <http://investors.micron.com/> throughout the quarter for the most current information on the Company, including information on the various financial conferences that we will be attending.

# P&L and Cash Flow

## Q1-11 Actual and Q2-11 Estimates

December 22, 2010

P&L and Cash Flow	Q1-11 Actual	Q2-11 Estimate
<b>R&amp;D</b>	<b>\$185M</b>	<b>\$195-205M</b>
<b>SG&amp;A</b>	<b>\$140M</b>	<b>\$140-150M</b>
<b>Net Interest Expense</b>	<b>\$30M</b>	<b>~ \$23M</b>
<b>Taxes</b>	<b>\$48M</b>	<b>~ \$20-30M</b>
<b>Equity Comp Expense</b>	<b>\$19M</b>	<b>~ \$20M</b>
<b>Diluted Shares</b>	<b>1,031M<sup>1</sup></b>	<b>~ 1.0B<sup>1</sup></b>
<b>CapEx</b>	<b>\$570M</b>	<b>\$2.4-2.9B (FY11)<sup>2</sup></b>
<b>D&amp;A</b>	<b>\$517M</b>	<b>\$525-535M</b>

<sup>1</sup>Excluding any dilution on the shares related to convertible debt

<sup>2</sup>Depending on market conditions

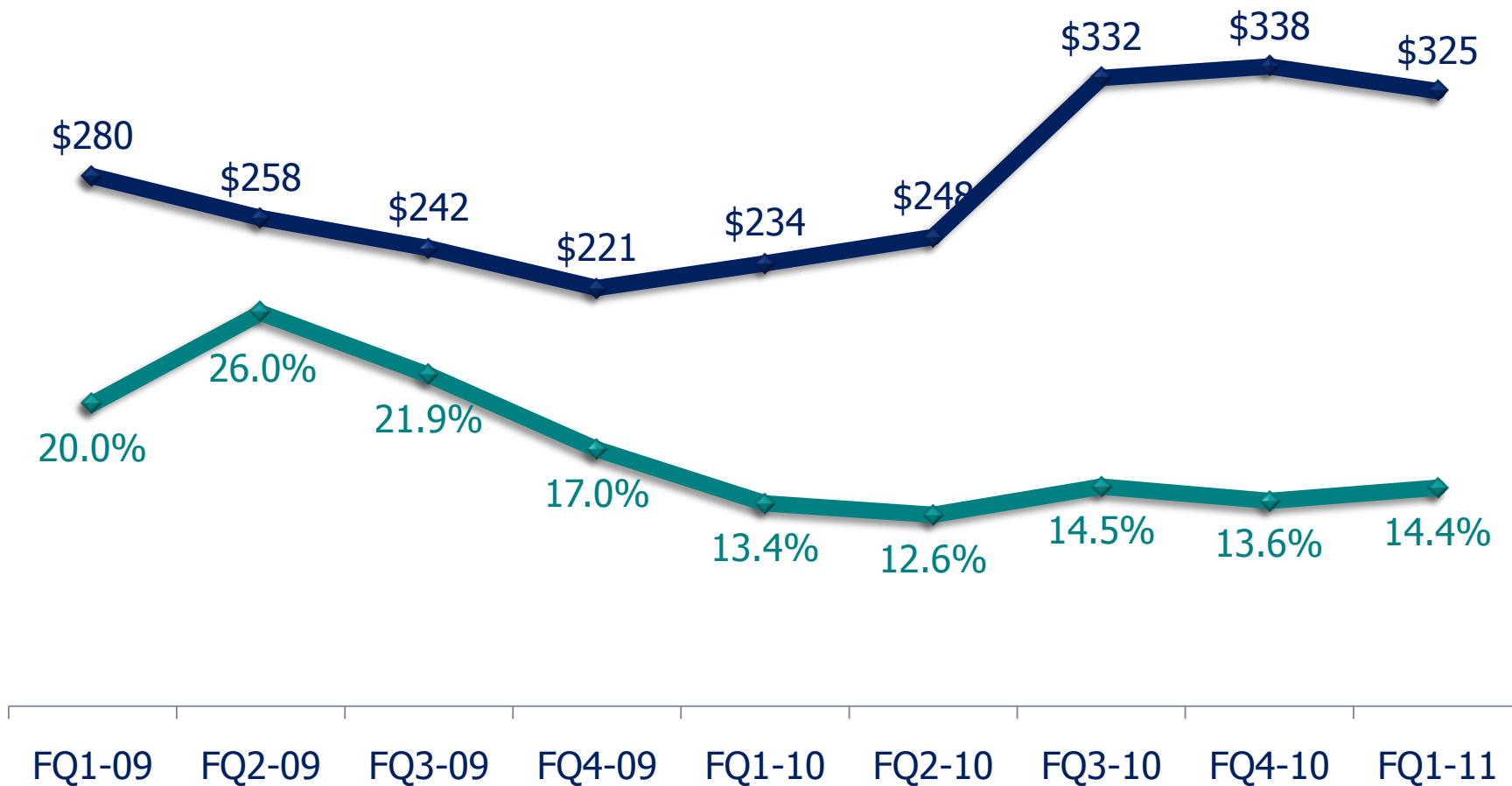
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# Operating Expenses

Millions of US\$

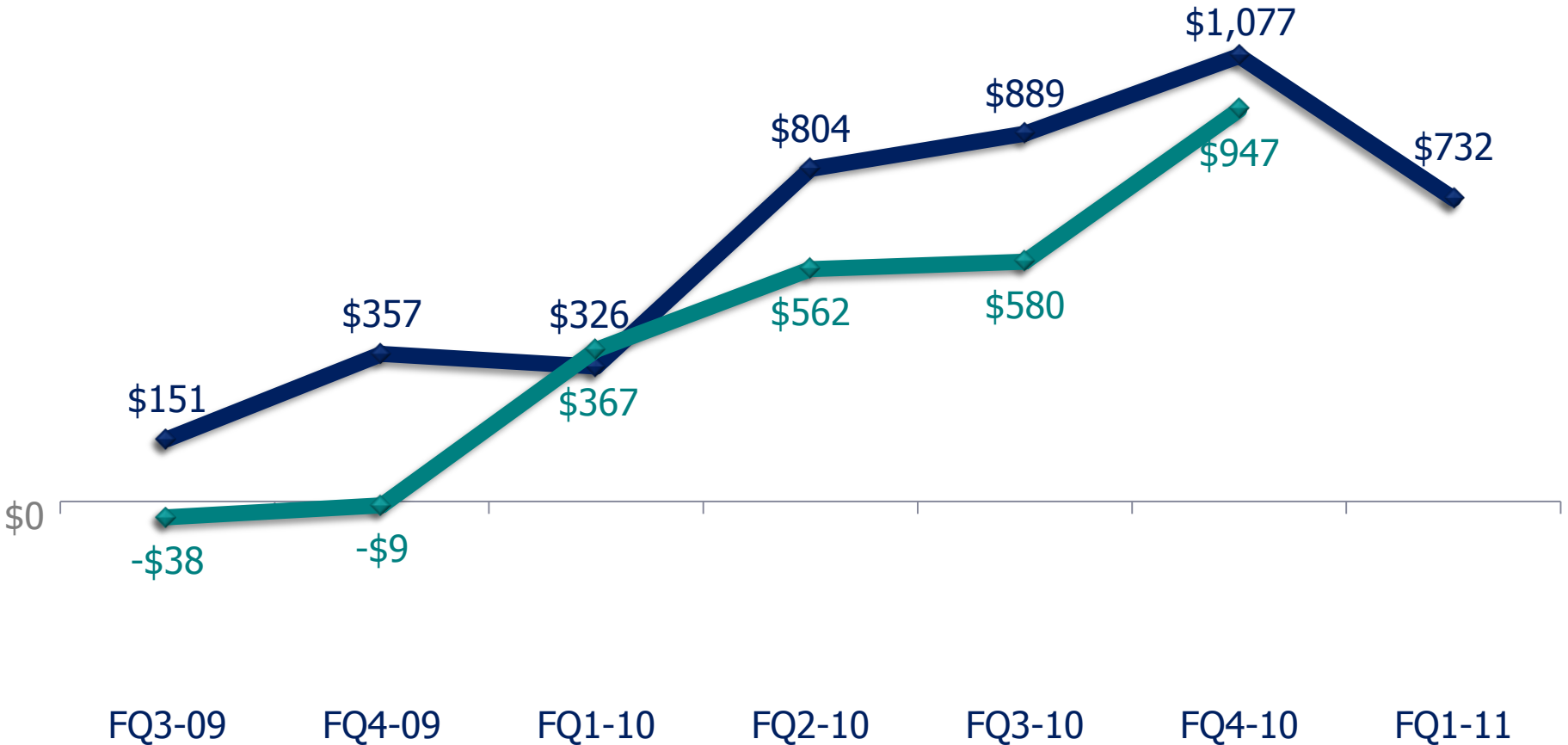
◆ OpEx ◆ OpEx % Sales



# Cash Flow From Operations

Millions of US\$

◆ Micron    ◆ Market



All competitor data based on closest calendar quarter; Micron data based on fiscal quarters  
Source: Company Data, Finance Strategy Group

Market: Elpida, Hynix, Inotera, Nanya, Powerchip, ProMOS, Winbond  
Represented by a weighted average of competitors' respective operating cash flows



# Q&A

