

WINDSTREAM CORPORATION
 UNAUDITED CONSOLIDATED STATEMENTS OF INCOME
 (In millions, except per share amounts)

	THREE MONTHS ENDED				TWELVE MONTHS ENDED			
	December 31, 2011	December 31, 2010	Increase (Decrease) Amount	%	December 31, 2011	December 31, 2010	Increase (Decrease) Amount	%
UNDER GAAP:								
Revenues and sales:								
Service revenues	\$ 1,163.7	\$ 957.0	\$ 206.7	22	\$ 4,156.5	\$ 3,621.4	\$ 535.1	15
Product sales	46.1	23.6	22.5	95	129.2	89.3	39.9	45
Total revenues and sales	<u>1,209.8</u>	<u>980.6</u>	<u>229.2</u>	23	<u>4,285.7</u>	<u>3,710.7</u>	<u>575.0</u>	15
Costs and expenses:								
Cost of services (exclusive of depreciation and amortization included below)	587.1	371.4	215.7	58	1,685.1	1,327.7	357.4	27
Cost of products sold	36.7	18.0	18.7	104	105.3	74.9	30.4	41
Selling, general, and administrative	207.4	134.4	73.0	54	608.7	495.9	112.8	23
Depreciation and amortization	241.7	190.6	51.1	27	847.5	693.7	153.8	22
Merger, integration and restructuring costs	36.5	32.8	3.7	11	71.1	85.0	(13.9)	(16)
Total costs and expenses	<u>1,109.4</u>	<u>747.2</u>	<u>362.2</u>	48	<u>3,317.7</u>	<u>2,677.2</u>	<u>640.5</u>	24
Operating income	100.4	233.4	(133.0)	(57)	968.0	1,033.5	(65.5)	(6)
Other income (expense), net	2.0	0.7	1.3	186	(0.1)	(3.5)	3.4	97
Loss on early extinguishment of debt	(11.7)	—	(11.7)	(100)	(136.1)	—	(136.1)	(100)
Interest expense	(141.2)	(142.8)	1.6	1	(558.3)	(521.7)	(36.6)	(7)
(Loss) income from continuing operations before income taxes	(50.5)	91.3	(141.8)	(155)	273.5	508.3	(234.8)	(46)
Income taxes	(18.7)	34.8	(53.5)	(154)	101.1	195.6	(94.5)	(48)
(Loss) income from continuing operations	(31.8)	56.5	(88.3)	(156)	172.4	312.7	(140.3)	(45)
Discontinued operations, net of tax	(0.1)	—	(0.1)	(100)	(0.1)	—	(0.1)	(100)
Net (loss) income	<u>\$ (31.9)</u>	<u>\$ 56.5</u>	<u>\$ (88.4)</u>	(156)	<u>\$ 172.3</u>	<u>\$ 312.7</u>	<u>\$ (140.4)</u>	(45)
Weighted average common shares	534.9	485.3	49.6	10	512.7	468.0	44.7	10
Common stock outstanding					586.3	504.3	82.0	16
Basic and diluted earnings per share:								
Net (loss) income	(\$.06)	\$.10	(\$.16)	(160)	\$.33	\$.66	(\$.33)	(50)
PRO FORMA RESULTS OF OPERATIONS (A):								
Revenues and sales	\$ 1,568.9	\$ 1,558.4	\$ 10.5	1	\$ 6,243.6	\$ 6,259.3	\$ (15.7)	—
OIBDA (B)	\$ 436.4	\$ 556.0	\$ (119.6)	(22)	\$ 2,226.8	\$ 2,316.6	\$ (89.8)	(4)
Adjusted OIBDA (C)	\$ 611.8	\$ 609.4	\$ 2.4	—	\$ 2,434.3	\$ 2,406.0	\$ 28.3	1

(A) Pro forma results adjusts results of operations under GAAP to include the acquisitions of NuVox Inc. (“NuVox”), Iowa Telecommunications Services, Inc. (“Iowa Telecom”), Hosted Solutions Acquisition, LLC (“Hosted Solutions”), Q-Comm Corporation (“Q-Comm”) and PAETEC Holding Corp (“PAETEC”), and to exclude all merger and integration costs related to strategic transactions. PAETEC results include results from companies acquired by PAETEC for periods prior to those acquisitions and excludes the results of operations of the energy business acquired as part of PAETEC. For further details on these adjustments, see the Notes to Unaudited Reconciliation of Revenues and Sales, Operating Income and Capital Expenditures Under GAAP to Pro Forma Revenues and Sales, Pro Forma Adjusted OIBDA and Pro Forma Capital Expenditures.

(B) OIBDA is operating income before depreciation and amortization.

(C) Adjusted OIBDA adjusts OIBDA for the impact of restructuring charges, pension expense and stock-based compensation. For further details on these adjustments, see the Notes to Unaudited Reconciliation of Revenues and Sales, Operating Income and Capital Expenditures Under GAAP to Pro Forma Revenues and Sales, Pro Forma Adjusted OIBDA and Pro Forma Capital Expenditures.

WINDSTREAM CORPORATION
 UNAUDITED SUPPLEMENTAL OPERATING INFORMATION
 (Units in thousands, dollars in millions)

	THREE MONTHS ENDED				TWELVE MONTHS ENDED			
	December 31, 2011	December 31, 2010	Increase (Decrease) Amount	%	December 31, 2011	December 31, 2010	Increase (Decrease) Amount	%
UNDER GAAP:								
Consumer Operating Metrics:								
Voice lines	1,931.7	2,012.4	(80.7)	(4)				
Net voice line losses	(20.0)	(30.2)	10.2	34	(80.7)	(88.2)	7.5	9
High-speed Internet	1,207.8	1,159.1	48.7	4				
Net high-speed Internet additions:	8.3	11.4	(3.1)	(27)	48.7	73.5	(24.8)	(34)
Digital television customers	445.8	429.6	16.2	4				
Total consumer connections (A)	3,585.3	3,601.1	(15.8)	—				
Capital expenditures	\$ 195.4	\$ 141.7	\$ 53.7	38	\$ 702.0	\$ 412.0	\$ 290.0	70
FROM PRO FORMA RESULTS (B):								
Consumer Operating Metrics:								
Voice lines	1,931.7	2,012.4	(80.7)	(4)				
Net voice line losses	(20.0)	(30.2)	10.2	34	(80.7)	(88.2)	7.5	9
High-speed Internet customers	1,207.8	1,159.1	48.7	4				
Net high-speed Internet additions	8.3	11.4	(3.1)	(27)	48.7	73.5	(24.8)	(34)
Digital television customers	445.8	429.6	16.2	4				
Total consumer connections	3,585.3	3,601.1	(15.8)	—				
Capital expenditures	\$ 238.9	\$ 195.1	\$ 43.8	22	\$ 892.0	\$ 647.2	\$ 244.8	38

(A) Total connections include voice lines, high-speed internet and digital television customers.

(B) Pro forma results adjusts results of operations under GAAP to include the acquisitions of NuVox, Iowa Telecom, Hosted Solutions, Q-Comm and PAETEC, and to exclude all merger and integration costs related to strategic transactions. PAETEC results include results from companies acquired by PAETEC for periods prior to those acquisitions and excludes the results of operations of the energy business acquired as part of PAETEC. For further details on these adjustments, see the Notes to Unaudited Reconciliation of Revenues and Sales, Operating Income and Capital Expenditures Under GAAP to Pro Forma Revenues and Sales, Pro Forma Adjusted OIBDA and Pro Forma Capital Expenditures.

WINDSTREAM CORPORATION
 UNAUDITED CONSOLIDATED BALANCE SHEETS UNDER GAAP
 (In millions)

ASSETS

LIABILITIES AND SHAREHOLDERS' EQUITY

	December 31, 2011	December 31, 2010		December 31, 2011	December 31, 2010
CURRENT ASSETS:			CURRENT LIABILITIES:		
Cash and cash equivalents	\$ 227.0	\$ 42.3	Current maturities of long-term debt	\$ 213.7	\$ 139.2
Restricted cash	21.7	—	Current portion of interest rate swaps	30.5	35.4
Accounts receivable (less allowance for doubtful accounts of \$29.9 and \$27.8, respectively)	658.3	373.9	Accounts payable	296.0	151.3
Income tax receivable	124.1	—	Advance payments and customer deposits	240.4	150.2
Inventories	76.5	52.5	Accrued dividends	148.0	126.5
Deferred income taxes	232.1	44.8	Accrued taxes	117.9	81.3
Prepaid income taxes	15.3	62.9	Accrued interest	161.8	173.9
Prepaid expenses and other	102.0	60.7	Other current liabilities	251.2	132.2
Assets held for sale	61.4	50.6	Total current liabilities	1,459.5	990.0
Total current assets	1,518.4	687.7	Long-term debt and capital lease obligations	8,936.7	7,186.6
Goodwill	4,301.7	3,671.2	Deferred income taxes	1,851.5	1,696.2
Other intangibles, net	2,685.3	2,038.5	Other liabilities	646.3	600.1
Net property, plant and equipment	5,708.1	4,764.2	Total liabilities	12,894.0	10,472.9
Other assets	178.6	142.3	SHAREHOLDERS' EQUITY:		
			Common stock	0.1	0.1
			Additional paid-in capital	1,496.1	855.0
			Accumulated other comprehensive income (loss)	1.9	(24.1)
			Retained earnings	—	—
			Total shareholders' equity	1,498.1	831.0
TOTAL ASSETS	<u>\$ 14,392.1</u>	<u>\$ 11,303.9</u>	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 14,392.1</u>	<u>\$ 11,303.9</u>

WINDSTREAM CORPORATION
 UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS UNDER GAAP
 (In millions)

	THREE MONTHS ENDED		TWELVE MONTHS ENDED	
	December 31, 2011	December 31, 2010	December 31, 2011	December 31, 2010
Cash Provided from Operations:				
Net (loss) income	\$ (31.9)	\$ 56.5	\$ 172.3	\$ 312.7
Adjustments to reconcile net income to net cash provided from operations:				
Depreciation and amortization	241.7	190.6	847.5	693.7
Provision for doubtful accounts	16.2	14.9	48.5	48.9
Stock-based compensation expense	6.7	4.8	24.1	17.0
Pension expense	162.9	40.0	166.8	54.1
Deferred income taxes	(6.4)	50.7	175.5	125.1
Unamortized net discount on retired debt	2.9	—	21.2	—
Amortization of unrealized losses on de-designated interest rate swaps	11.8	0.1	49.1	0.6
Gain from postretirement plan termination	—	—	(14.7)	—
Other, net	(1.4)	6.0	11.5	14.8
Pension contribution	—	(0.7)	—	(41.7)
Changes in operating assets and liabilities, net:				
Accounts receivable	(15.3)	(14.7)	(64.3)	(42.8)
Income tax receivable	(124.1)	—	(124.1)	—
Prepaid income taxes	111.4	(12.2)	57.1	(46.6)
Prepaid expenses and other	1.5	8.3	(5.6)	4.7
Accounts payable	(8.4)	16.8	23.5	(18.1)
Accrued interest	(44.4)	66.1	(99.1)	26.6
Accrued taxes	(6.0)	(6.0)	0.7	(10.1)
Other current liabilities	(10.5)	(22.2)	(30.3)	(1.1)
Other liabilities	(1.4)	(2.6)	(4.4)	(30.3)
Other, net	7.1	(14.2)	(26.5)	(16.2)
Net cash provided from operations	<u>312.4</u>	<u>382.2</u>	<u>1,228.8</u>	<u>1,091.3</u>
Cash Flows from Investing Activities:				
Additions to property, plant and equipment	(195.4)	(141.7)	(702.0)	(412.0)
Broadband network expansion funded by stimulus grants	(12.5)	—	(21.7)	—
Acquisition of NuVox, net of cash acquired	—	—	—	(198.4)
Acquisition of Iowa Telecom, net of cash acquired	—	—	—	(253.6)
Acquisition of Hosted Solutions, net of cash acquired	—	(312.8)	—	(312.8)
Acquisition of Q-Comm, net of cash acquired	—	(279.1)	—	(279.1)
Cash acquired from PAETEC	71.4	—	71.4	—
Changes in restricted cash	(2.7)	—	(11.9)	—
Grant funds received for broadband stimulus projects	3.5	—	4.0	—
Other, net	6.7	(1.2)	8.0	1.6
Net cash used in investing activities	<u>(129.0)</u>	<u>(734.8)</u>	<u>(652.2)</u>	<u>(1,454.3)</u>
Cash Flows from Financing Activities:				
Dividends paid on common shares	(128.9)	(120.8)	(509.6)	(464.6)
Repayment of debt	(1,629.5)	(379.8)	(4,780.3)	(1,715.0)
Proceeds of debt issuance	1,775.0	750.0	4,922.0	1,562.0
Debt issuance costs	(9.7)	(10.2)	(30.6)	(21.8)
Other, net	2.4	0.5	6.6	(18.2)
Net cash provided by (used in) financing activities	<u>9.3</u>	<u>239.7</u>	<u>(391.9)</u>	<u>(657.6)</u>
Increase (decrease) in cash and cash equivalents	192.7	(112.9)	184.7	(1,020.6)
Cash and Cash Equivalents:				
Beginning of period	34.3	155.2	42.3	1,062.9
End of period	<u>\$ 227.0</u>	<u>\$ 42.3</u>	<u>\$ 227.0</u>	<u>\$ 42.3</u>

WINDSTREAM CORPORATION

UNAUDITED RECONCILIATION OF REVENUES AND SALES, OPERATING INCOME AND CAPITAL EXPENDITURES UNDER GAAP TO PRO FORMA (A)

REVENUES AND SALES, PRO FORMA ADJUSTED OIBDA AND PRO FORMA CAPITAL EXPENDITURES (NON-GAAP)

(In millions)

		THREE MONTHS ENDED		TWELVE MONTHS ENDED	
		December 31, 2011	December 31, 2010	December 31, 2011	December 31, 2010
Revenues and sales under GAAP		\$ 1,209.8	\$ 980.6	\$ 4,285.7	\$ 3,710.7
Pro forma adjustments:					
NuVox revenues and sales prior to acquisition	(B)	—	—	—	57.3
Iowa Telecom revenues and sales prior to acquisition	(B)	—	—	—	109.2
Hosted Solutions revenues and sales prior to acquisition	(B)	—	9.1	—	48.3
Q-Comm revenues and sales prior to acquisition	(B)	—	40.5	—	213.7
Elimination of Windstream revenues from Q-Comm prior to acquisition	(C)	—	(0.4)	—	(1.6)
PAETEC revenues and sales prior to acquisition	(B)	359.8	529.9	1,962.5	2,127.3
Elimination of Windstream revenues from PAETEC prior to acquisition	(C)	(0.7)	(1.3)	(4.6)	(5.6)
Pro forma revenues and sales		<u>\$ 1,568.9</u>	<u>\$ 1,558.4</u>	<u>\$ 6,243.6</u>	<u>\$ 6,259.3</u>
Operating income from continuing operations under GAAP		\$ 100.4	\$ 233.4	\$ 968.0	\$ 1,033.5
Pro forma adjustments:					
NuVox pre-acquisition operating income, excluding M&I costs	(B)	—	—	—	4.1
NuVox intangible asset amortization adjustment	(D)	—	—	—	(1.5)
Iowa Telecom pre-acquisition operating income, excluding M&I costs	(B)	—	—	—	23.9
Iowa Telecom intangible asset amortization adjustment	(D)	—	—	—	(11.2)
Hosted Solutions pre-acquisition operating income, excluding M&I costs	(B)	—	2.2	—	10.9
Hosted Solutions intangible asset amortization adjustment	(D)	—	(1.3)	—	(9.0)
Q-Comm pre-acquisition operating income, excluding M&I costs	(B)	—	8.8	—	50.1
Q-Comm intangible asset amortization adjustment	(D)	—	(6.3)	—	(39.1)
PAETEC pre-acquisition operating income, excluding M&I costs	(B)	12.8	22.1	100.2	94.7
PAETEC intangible asset amortization adjustment	(D)	(9.4)	(26.3)	(60.4)	(123.3)
M&I costs	(E)	35.9	25.8	69.8	77.3
Pro forma operating income		<u>139.7</u>	<u>258.4</u>	<u>1,077.6</u>	<u>1,110.4</u>
Depreciation and amortization expense	(E)	241.7	190.6	847.5	693.7
NuVox pre-acquisition depreciation and amortization expense	(F)	—	—	—	9.5
Iowa Telecom pre-acquisition depreciation and amortization expense	(F)	—	—	—	39.1
Hosted Solutions pre-acquisition depreciation and amortization expense	(F)	—	3.4	—	21.1
Q-Comm pre-acquisition depreciation and amortization expense	(F)	—	13.5	—	76.1
PAETEC pre-acquisition depreciation and amortization expense	(F)	55.0	90.1	301.7	366.7
Pro forma OIBDA		<u>436.4</u>	<u>556.0</u>	<u>2,226.8</u>	<u>2,316.6</u>
Other adjustments:					
Pension expense	(E)	163.1	39.7	166.3	52.5
Pension expense of Iowa Telecom prior to acquisition	(B)	—	—	—	0.2
Restructuring charges	(E)	0.6	7.0	1.3	7.7
Stock-based compensation	(E)	6.7	5.0	24.1	17.0
Stock-based compensation of NuVox prior to acquisition	(B)	—	—	—	0.1
Stock-based compensation of Iowa Telecom prior to acquisition	(B)	—	—	—	1.8
Stock-based compensation of Hosted Solutions prior to acquisition	(B)	—	(0.2)	—	0.2
Stock-based compensation of PAETEC prior to acquisition	(B)	5.0	1.9	15.8	9.9
Pro forma adjusted OIBDA		<u>\$ 611.8</u>	<u>\$ 609.4</u>	<u>\$ 2,434.3</u>	<u>\$ 2,406.0</u>

WINDSTREAM CORPORATION

UNAUDITED RECONCILIATION OF REVENUES AND SALES, OPERATING INCOME AND CAPITAL EXPENDITURES UNDER GAAP TO PRO FORMA (A)

REVENUES AND SALES, PRO FORMA ADJUSTED OIBDA AND PRO FORMA CAPITAL EXPENDITURES (NON-GAAP)

(In millions)

	THREE MONTHS ENDED		TWELVE MONTHS ENDED	
	December 31, 2011	December 31, 2010	December 31, 2011	December 31, 2010
Capital expenditures under GAAP	\$ 195.4	\$ 141.7	\$ 702.0	\$ 412.0
Pro forma adjustments:				
NuVox capital expenditures prior to acquisition	(B) —	—	—	3.8
Iowa Telecom capital expenditures prior to acquisition	(B) —	—	—	8.4
Hosted Solutions capital expenditures prior to acquisition	(B) —	5.1	—	9.4
Q-Comm capital expenditures prior to acquisition	(B) —	11.5	—	53.2
PAETEC capital expenditures prior to acquisition	(B) 43.5	36.8	190.0	160.4
Pro forma capital expenditures	\$ 238.9	\$ 195.1	\$ 892.0	\$ 647.2

WINDSTREAM CORPORATION

NOTES TO UNAUDITED RECONCILIATION OF REVENUES AND SALES, OPERATING INCOME AND CAPITAL EXPENDITURES UNDER GAAP TO PRO FORMA REVENUES AND SALES, PRO FORMA ADJUSTED OIBDA AND PRO FORMA CAPITAL EXPENDITURES

Windstream Corporation has entered into various transactions that may cause results reported under Generally Accepted Accounting Principles in the United States ("GAAP") to be not necessarily indicative of future results.

Completed Acquisitions:

- On November 30, 2011, the Company completed the acquisition of PAETEC in an all-stock transaction valued at approximately \$2.4 billion. PAETEC shareholders received 0.460 shares of our stock for each PAETEC share owned at closing. The Company issued 70.0 million shares and assumed equity awards shares for a total transaction value of \$842.0 million, based on our closing stock price on November 30, 2011, and the fair value of the equity awards assumed. The Company also assumed PAETEC's debt, net of cash acquired, of approximately \$1,591.3 million, which includes a net premium of \$113.9 million based on the fair value of the debt on November 30, 2011 and bank debt of \$99.5 million that was repaid on December 1, 2011.
- On December 2, 2010, Windstream completed the acquisition of Q-Comm Corporation ("Q-Comm"). The Q-Comm acquisition provided the Company with increased scale and business revenues, as well as the opportunity for operating synergies with contiguous Windstream markets.
- On December 1, 2010, Windstream completed the acquisition of Hosted Solutions Acquisition, LLC ("Hosted Solutions"). The Hosted Solutions acquisition provided Windstream with five state-of-the-art data centers in Raleigh, N.C., Charlotte, N.C., and Boston, MA which serve more than 600 customers.
- On June 1, 2010, the Company completed the acquisition of Iowa Telecommunications Services, Inc. ("Iowa Telecom"). The Iowa Telecom acquisition added approximately 208,000 incumbent local exchange carrier access lines, 39,000 competitive local exchange carrier access lines, 96,000 high-speed Internet customers and 25,000 digital television customers in Iowa and Minnesota.
- On February 8, 2010, Windstream completed the acquisition of NuVox, Inc. ("NuVox"). The NuVox acquisition added approximately 104,000 data and integrated solution connections in complementary markets in 16 states.

As disclosed in the Windstream Form 8-K furnished on February 22, 2012, the Company has presented in this earnings release unaudited pro forma results, which includes results from NuVox, Iowa Telecom, Hosted Solutions, Q-Comm and PAETEC for periods prior to the acquisitions and excludes all merger and integration ("M&I") costs resulting from the completed transactions discussed above. In addition to pro forma adjustments, the Company presented certain measures of its operating performance, excluding the impact of restructuring charges, pension and stock-based compensation. The Company has retrospectively adjusted historical results for 2010 and for the first three quarters of 2011 to reflect its voluntary change in accounting principle for pension benefits. Historically, the Company has recognized actuarial gains and losses as a component of accumulated other comprehensive income in our consolidated balance sheets on an annual basis and amortized them into pension expense over time. On January 25, 2012, the Company furnished an 8-K to reflect its voluntary change in accounting principle to immediately recognize actuarial gains and losses in its operating results in the year in which the gains and losses occur. This change will improve transparency in Windstream's operating results by more quickly recognizing the effects of economic and interest rate trends on plan investments and assumptions.

Windstream's purpose for including the results of acquired businesses and for excluding non-recurring items, restructuring charges, pension and stock-based compensation is to improve the comparability of results of operations for the three and twelve month periods ended December 31, 2011, to the results of operations for the same periods of 2010 in order to focus on the true earnings capacity associated with providing telecommunication services. Additionally, management believes that presenting current business measures assists investors by providing more meaningful comparisons of results from current and prior periods, and by providing information that is a better reflection of the core earnings capacity of the businesses. The Company uses pro forma results, including pro forma revenues and sales, pro forma OIBDA, pro forma adjusted OIBDA and proforma capital expenditures as key measures of its operational performance. Windstream management, including the chief operating decision-maker, consistently uses these measures for internal reporting and the evaluation of business objectives, opportunities and performance.

Windstream claims the protection of the safe-harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are subject to uncertainties that could cause actual future events and results to differ materially from those expressed in the forward-looking statements. These forward-looking statements are based on estimates, projections, beliefs and assumptions that Windstream believes are reasonable but are not guarantees of future events and results. Actual future events and results of Windstream may differ materially from those expressed in these forward-looking statements as a result of a number of important factors. Factors that could cause actual results to differ materially from those contemplated above include, among others: further adverse changes in economic conditions in the markets served by Windstream; the extent, timing and overall effects of competition in the communications business; continued voice line loss; the impact of new, emerging or competing technologies; the adoption of intercarrier

compensation and/or universal service reforms by the Federal Communications Commission or Congress that results in a significant loss of revenue to Windstream; the risks associated with the integration of acquired businesses or the ability to realize anticipated synergies, cost savings and growth opportunities; for Windstream's competitive local exchange carrier operations, adverse effects on the availability, quality of service and price of facilities and services provided by other incumbent local exchange carriers on which Windstream's competitive local exchange carrier services depend; the availability and cost of financing in the corporate debt markets; the potential for adverse changes in the ratings given to Windstream's debt securities by nationally accredited ratings organizations; the effects of federal and state legislation, rules and regulations governing the communications industry; material changes in the communications industry generally that could adversely affect vendor relationships with equipment and network suppliers and customer relationships with wholesale customers; unfavorable results of litigation; unfavorable rulings by state public service commissions in proceedings regarding universal service funds, inter-carrier compensation or other matters that could reduce revenues or increase expenses; the effects of work stoppages; the impact of equipment failure, natural disasters or terrorist acts; earnings on pension plan investments significantly different than Windstream's expected long term rate of return for plan assets, or significant changes in actuarial estimates impacting our pension liability such as discount rates; changes in federal, state and local tax laws and rates; and those additional factors under the caption "Risk Factors" in Windstream's Form 10-K for the year ended December 31, 2011. In addition to these factors, actual future performance, outcomes and results may differ materially because of more general factors including, among others, general industry and market conditions and growth rates, economic conditions, and governmental and public policy changes. Windstream undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. The foregoing review of factors that could cause Windstream's actual results to differ materially from those contemplated in the forward-looking statements should be considered in connection with information regarding risks and uncertainties that may affect Windstream's future results included in Windstream's filings with the Securities and Exchange Commission at www.sec.gov.

- (A) Pro forma results adjusts results of operations under GAAP to include the acquisitions of NuVox, Iowa Telecom, Hosted Solutions, Q-Comm and PAETEC, and to exclude M&I costs related to strategic transactions.
- (B) To reflect the pre-acquisition operating results of NuVox, Iowa Telecom, Hosted Solutions, Q-Comm and PAETEC, adjusted to exclude M&I costs.
- (C) To reflect the pre-acquisition elimination of Windstream revenues from entities acquired from Q-Comm and PAETEC.
- (D) To reflect intangible asset amortization of NuVox, Iowa Telecom, Hosted Solutions, Q-Comm and PAETEC, as if the acquisitions had been consummated at the beginning of the periods presented.
- (E) Represents applicable expense as reported under GAAP.
- (F) Represents depreciation and amortization of NuVox, Iowa Telecom, Hosted Solutions, Q-Comm and PAETEC, as adjusted in note (D).