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Fortinet Recognized by Tech Data with Growth Vendor of the Year Award

SUNNYVALE, Calif., Dec. 27, 2017 (GLOBE NEWSWIRE) -- Fortinet® (NASDAQ:FTNT), the global leader in broad, integrated and automated cybersecurity solutions, today announced that it is a recipient of the 2017 Tech Data Growth Vendor of the Year Award as part of Tech Data's 13th annual [Vendor Summit](#), held at the Tampa Convention Center in Tampa, Fla. Tech Data's Vendor of the Year award recipients are recognized for their collaboration, enablement programs, strong partnerships, and commitment to Tech Data, its solution providers and the IT channel in the Americas.

Fortinet has partnered with Tech Data since 2007 to help provide industry-leading cybersecurity solutions to the channel. Since then, both companies have invested in the partnership with dedicated teams and joint channel enablement activities that have resulted in consistent growth.

"It is a true honor to receive Tech Data's Growth Vendor of the Year award. Fortinet has a long history of working with Tech Data to enable the channel to deliver innovative Security Fabric protections across the entire attack surface," said Jon Bove, vice president of channel sales at Fortinet. "Fortinet will continue to invest in go-to-market, technical enablement and other strategic activities with Tech Data to support our partners throughout the entire sales cycle."

"We are proud to recognize the commitment, enthusiasm and achievements of Fortinet with the Tech Data Growth Vendor of the Year award," said Joe Quaglia, president, Americas at Tech Data. "The award recognizes Fortinet as an outstanding vendor with representatives who are devoted to channel innovation, enablement and the continued success of our resellers. The award is a reflection of their determination throughout the year, and we thank them for their continued partnership."

More than 500 channel partners were in attendance at Vendor Summit, which featured interactive breakout session presentations on Tech Data's key initiatives, as well as presentations on the company's corporate, sales and marketing strategies by Senior Vice President of U.S. Sales Marty Bauerlein; Senior Vice President, Enterprise Solutions, Americas Jeff Bawol; Vice President, Marketing, Americas Pablo Zurzolo; and Quaglia.

About Fortinet

Fortinet (NASDAQ:FTNT) secures the largest enterprise, service provider, and government organizations around the world. Fortinet empowers its customers with intelligent, seamless protection across the expanding attack surface and the power to take on ever-increasing performance requirements of the borderless network - today and into the future. Only the Fortinet Security Fabric architecture can deliver security without compromise to address the most critical security challenges, whether in networked, application, cloud or mobile environments. Fortinet ranks #1 in the most security appliances shipped worldwide and more than 330,000 customers trust Fortinet to protect their businesses. Learn more at <http://www.fortinet.com>, the Fortinet Blog, or FortiGuard Labs.

About Tech Data

Tech Data connects the world with the power of technology. Our end-to-end portfolio of products, services and solutions, highly specialized skills, and expertise in next-generation technologies enable channel partners to bring to market the products and solutions the world needs to connect, grow and advance. Tech Data is ranked No. 107 on the Fortune 500® and has been named one of Fortune's World's Most Admired Companies for eight straight years. To find out more, visit www.techdata.com or follow us on [Twitter](#), [LinkedIn](#), and [Facebook](#).

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