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Industry Leading Technology Partners Join the Fortinet Security Fabric Ecosystem

New Fabric-Ready Program Partners Further Extend the Fortinet Security Fabric into Cloud, Virtual, and Software-Defined Environments

SUNNYVALE, Calif., March 14, 2017 (GLOBE NEWSWIRE) --

John Maddison, senior vice president of products and solutions, Fortinet
"A rapid and coordinated response is critical to defend against today's threats. The Fortinet Security Fabric has the breadth to scale across the entire enterprise infrastructure and enables tight integration with other security vendors' solutions through our Fabric-Ready Partner Program. This open approach enables multiple vendors' security solutions to share actionable threat intelligence and mitigation information in real-time, further amplifying Fortinet and its partners' capabilities to protect enterprises from IoT to the cloud. Fortinet would like to welcome our new Fabric-Ready partners and their ongoing commitment to provide a more secure future for all of our customers."

News Summary
Fortinet® (NASDAQ:FTNT), the global leader in high-performance cybersecurity solutions, today announced the addition of eight industry-leading information technology providers to its Fabric-Ready Partner Program. These new partners further extend the Fortinet Security Fabric across traditional, cloud, virtual and software-defined environments while simplifying multi-vendor security deployments for enterprises.

- New Fabric-Ready Program Partners include AlgoSec, Attivo Networks, Cisco, Hewlett Packard Enterprise, Nuage Networks from Nokia, Silver Peak, VeloCloud and Versa Networks.
- The Fabric-Ready Partner Program builds on Fortinet's robust ecosystem of technology alliances by opening the functionality of the Fortinet Security Fabric to complementary solutions. Partners in this program validate technology integration with the Security Fabric, have committed to sharing roadmaps for consistent interoperability, and will benefit from joint go-to-market initiatives.
- To date, Fortinet has 22 Fabric-Ready Program Partners, representing a cross-section of leading information technology providers to deliver pre-integrated, end-to-end offerings ready for deployment, reducing technical support burden and costs for enterprise customers.

Working Together to Solve Today's IT Security Challenges
Enterprises are adopting new technologies and cutting-edge infrastructure strategies to enable continued growth in today's competitive digital economy. Most of these organizations have deployed networking and security solutions from multiple vendors, which can pose significant challenges for IT teams to integrate and efficiently operate multi-vendor solutions across heterogeneous environments.

The Fortinet Security Fabric enables customers to maximize their existing technology investments through the Fabric-Ready Partner Program. Working together, Fabric-Ready partner solutions can leverage Fortinet's well-defined APIs (Application Programming Interfaces) for deep integration with the Fortinet Security Fabric. This integration further extends Security Fabric capabilities across cloud, virtualized and software-defined environments and ensures seamless interoperation with partner solutions and services.

As part of the program, partners undergo solution validation with a commitment to ongoing interoperability. Additionally, Fabric-Ready partners will benefit from joint marketing and go-to-market initiatives with Fortinet. The following new technology partners have joined the Fabric-Ready Program across its various API integration points:

- **Cloud:** Hewlett Packard Enterprise (HPE Helion), Nuage Networks from Nokia, VeloCloud, Versa Networks
- **Endpoint, IoT (Threat Detection & Response):** Attivo Networks
- **Management:** AlgoSec, Hewlett Packard Enterprise (WebInspect)
- **SIEM:** Hewlett Packard Enterprise (ArcSight)
- **Systems Integration:** Hewlett Packard Enterprise
- **Virtualization, SDN, NFV:** Cisco (ACI), Nuage Networks from Nokia, Silver Peak, VeloCloud and Versa Networks

Fabric-Ready Partners Comment on the Security Fabric Ecosystem

"The digital transformation is driving the adoption of new technologies that support and sustain continued growth. Yet with

this growth comes additional network complexity as well as a far larger attack surface, and it's up to IT leaders to overcome these challenges and ensure that their networks are secure and compliant, without impeding business productivity. We are very pleased to join Fortinet's Fabric-Ready Partner Program. Through its business-driven approach AlgoSec simplifies, unifies and intelligently automates security policy management across the cloud, SDN and on-premise enterprise networks. Working together with Fortinet, we can help make our joint customers more secure, more agile, and more compliant, all the time."
- **Bruno Weinberger, VP Strategic Alliances at AlgoSec**

"The 'Detection Deficit' between attackers and defenders is at an all-time high, commanding not only a new approach to detection, but also tighter collaboration for incident handling to stop these threats. As the leader in deception-based threat detection technology, Attivo empowers continuous threat management using dynamic deceptions for the real-time detection, analysis, and accelerated response to cyber incidents. Our partnership with Fortinet ensures that organizations can quickly respond to these threats with synchronized security that spans across all of their endpoints."
- **Carolyn Crandall, CMO of Attivo Networks**

"Today's data center and IT managers are looking to virtualization solutions capable of enabling more dynamic, flexible, efficient and highly secure cloud-ready infrastructures. At Nuage Networks, the Nokia venture focused on software defined solutions, we bring a unique combination of groundbreaking technologies and unmatched networking expertise to the enterprise and telecommunications industries, offering an end to end distributed solution for network security, visibility and threat detection and response automation for all workloads. The Fortinet and Nuage Networks integrated network security solution eliminates many of the unacceptable compromises previously endemic to data center network security, and ensures our customers' security solutions are as dynamic as their virtual environments."
- **Charles Ferland , VP business development, Nuage Networks from Nokia**

"The growth of mobile workforces, adoption of the cloud and the rise of IoT is dramatically increasing the demands on enterprises and service providers to deliver secure, reliable and high-performance application connectivity to their users. As a global leader in broadband and hybrid WAN solutions, Silver Peak offers a high-performance SD-WAN solution that connects remote workers to business applications with the flexibility to use any combination of connectivity. As a Fabric-Ready Partner, our joint customers have the flexibility to deploy tightly integrated Fortinet security solutions with the confidence that their security fully aligns with their SD-WAN strategy."
- **Fraser Street, VP Technical Alliances, Silver Peak**

"Distributed enterprises are undergoing dramatic changes driven by the adoption of mobility, direct Internet access, public cloud applications, and IoT. As the Cloud-Delivered SD-WAN company, VeloCloud simplifies branch WAN networking by automating deployment and improving performance over private, broadband Internet and LTE links for today's increasingly distributed enterprises and service providers. Working together, our joint customers can realize Fortinet's advanced Security Fabric capabilities tightly integrated with our comprehensive SD-WAN solution to reduce complexity, increase business productivity and maximize IT investments."
- **Steve Woo, Co-founder and VP of Product for VeloCloud**

"SD-WAN is changing the landscape of traditional enterprise wide-area networks. But adding direct Internet access from the branch also adds major risk if not properly secured. Versa is excited to join Fortinet's Fabric-Ready Partner Program and provide our joint customers with an integrated and validated solution for deploying a secure SD-WAN across their organizations."
- **Kumar Mehta, founder and CDO, Versa Networks**

Additional Resources

- Visit Fortinet's Partner homepage for more details about the Fortinet's Fabric-Ready Partner program.
- Follow Fortinet on Twitter and LinkedIn, and Facebook.
- Join the conversation on the Fortinet blog.
  - Fortinet Welcomes New Industry-Leading Technology Partners to Their Security Fabric Ecosystem (Blog)

About Fortinet
Fortinet (NASDAQ:FTNT) secures the largest enterprise, service provider, and government organizations around the world. Fortinet empowers its customers with intelligent, seamless protection across the expanding attack surface and the power to take on ever-increasing performance requirements of the borderless network - today and into the future. Only the Fortinet Security Fabric architecture can deliver security without compromise to address the most critical security challenges, whether in networked, application, cloud or mobile environments. Fortinet ranks #1 in the most security appliances shipped worldwide and more than 300,000 customers trust Fortinet to protect their businesses. Learn more at http://www.fortinet.com, the Fortinet Blog, or FortiGuard Labs.

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