

Half-year report

January – June 2009

INVISIO[®]
NO NOISE. ONLY YOUR VOICE.

April–June

- ↻ Net sales totaled SEK 5.5 m (18.9)
- ↻ Gross profit was SEK 1.9 m (3.7)
- ↻ The gross margin was 34.9% (19.7%)
- ↻ Operating loss was SEK -14.2 m (-11.1)
- ↻ Loss after tax was SEK -14.6 m (-11.6)
- ↻ Earnings per share were -0.70 (-0.58)
- ↻ The order book amounted to SEK 8.5 (7.5)

January–June

- ↻ Net sales totaled SEK 41.1 m (28.4). Excluding the sale of the VoIP patent, net sales totaled SEK 8.6 m (28.4)
- ↻ Gross profit was SEK 34.4 m (6.8)
- ↻ The gross margin was 83.6% (24.0%)
- ↻ Operating profit was SEK 3.9 m (-25.5)
- ↻ Profit after tax was SEK 2.7 m (-26.5)
- ↻ Earnings per share were SEK 0.13 (-1.34)

Important events April–June

- ↻ On June 18, it was announced that Motorola's first headset based partly on INVISIO Headsets' patented bone conduction technology – Motorola Endeavor HX1 – will be launched in the international consumer market starting in July this year.
- ↻ The entire product range for professional customers was presented at the TETRA World Congress in Munich.
- ↻ Initial deliveries of INVISIO[®] X50, a digital communication system including the acclaimed in-ear dual channel INVISIO[®] X5 headset, were completed.
- ↻ Proceeds of approximately SEK 40 m were received from the sale of INVISIO Headsets' VoIP (Voice over Internet Protocol) patent, before costs associated with the sale.
- ↻ Partly new board elected at 2009 Annual General Meeting.

Important events after the end of the period

- ↻ In July INVISIO Headsets AB (publ) was listed on the First North Premier Segment as a step toward a future stock market listing on the Nasdaq OMX Small Cap list.

INVISIO Headsets AB is a public company listed on First North Premier Segment (ticker code: IVSO), an alternative marketplace on the OMX Nordic Exchange Stockholm. INVISIO Headsets holds the patents for Bone Conduction Technology, which provides the best possible speech in extreme sound environments, and for Soft Spring, for optimal wearing comfort. Both patents are featured in the company's INVISIO[®] headsets for professional and consumer applications, which are used by military personnel, special forces, police, fire fighters and security companies around the world.

Additional information is available on the Company's website: www.invisioheadsets.com.

Mangold Fondkommission AB (tel. +46-8-503 015 50) is the Certified Advisor for INVISIO Headsets AB on First North.



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CEO's comments

"Success" is the most fitting comment I can make to summarize the first half of the year. Even though our sales of professional products have lagged behind and are still not showing a profit, a number of positive points outweigh this in these challenging times brought on by the financial crisis.

1. We brought the negotiations on the sale of the VoIP patent to a successful conclusion and thereby concluded a process that has gone on for nearly a year. The proceeds received from this sale have significantly strengthened our financial position.
2. Following some delays we succeeded in getting the newly developed INVISIO® X50, which is part of our new series of products for professional users, out to tests with end customers and in a few cases have already received promising pilot orders. We now have an integrated customer offering that commands great respect. The number of distributors is growing as planned.
3. And we are pleased to note that on June 18, Motorola announced the launch of the Motorola Endeavor HX1 consumer headset, which is based in part on our patented bone conduction technology. We are now looking forward to a surge in sales of what I believe is the best consumer headset ever released on the market, with subsequent royalties for us.

The fact is that after only 18 months, the Company has shifted the focus of its organization 180 degrees – from a previous situation in which nearly all resources were spent on the Consumer Products business area, where we acquired major recognition but never any critical sales, to one in which the bulk of our resources are now channeled into the Professional Products business area, with an entirely new product series on its way to the market. Our focus is now fully fixed on efficient production and sales, and thereby generation of our own cash flow.

Developments during the first half of 2009 have had a favorable outcome in many respects. The keen interest shown by end customers and distributors in our professional products continues. During the second quarter, the first deliveries were made of the newly developed INVISIO® X50 headset. Part of the Company's new series of products for professional users, this is a digital communication system that incorporates the acclaimed, in-ear dual channel INVISIO® X5 headset. All indications are that our new products are exceeding our customers' expectations. However, since lead times to order can be long, we expect to see a continued wide variation in our quarterly sales figures.

The good cooperation we have with Motorola is continuing according to plan. On June 18 a lengthy press release was published announcing that the first product, Motorola Endeavor HX1, which is partly based on INVISIO Headsets' patented bone conduction technology, will be launched on the market in July this year, starting in Asia.

The alliance forged with Motorola last year has now reached the planned milestone: the consumer market is being supplied with a product – Motorola Endeavor HX1 – which in my view is the best consumer headset that has ever been made. The product combines in an entirely new way Motorola's technology with INVISIO Headsets' patented bone conduction technology, which eliminates ambient noise. This view is shared by *Engadget*, the highly reputed U.S. weblog for consumer electronics and accessories, which has performed an initial evaluation of Motorola Endeavor HX1 and has rated it as "the best Bluetooth headset we have ever used." Among other things, the evaluation highlights the function that enables users to conveniently choose between a traditional microphone and total cancellation of ambient noise as a significant advantage over the closest competitor. The weblog also states that Motorola has made a fantastic product. ([Click here to read about the test on Engadget's website](#)).



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Naturally, it is a major success for us that the first project with Motorola could be brought to fruition and that the product will now be coming out on the market.

The world market for wireless consumer headsets is estimated this year to amount to more than 100 million units, and Motorola is the global market leader. It is too early to speculate on the volumes for Motorola Endeavor HX1, but the hopes are that it will meet the needs of the segment of the market that is dependent on an ability to talk and be heard in all environments, regardless of wind or other interfering noise from the surrounding environment. At this stage we cannot disclose our internal estimations of Motorola's future volumes.

Through the sale of the VoIP patent, the Company's financial position strengthened considerably during the first half of the year.

Our challenge in the prevailing economic climate is to reach our internal sales targets. We have noted budget restrictions for certain customers and segments of end users, as well as extensions in customers' testing and decision-making times ahead of orders. Added to this, several of our new professional products, such as the INVISIO® X50, did not become available on the market until during the second quarter due to previously reported logistic problems between INVISIO Headsets and the product manufacturer.

Professional Products business area

Our expectation for a significant rise in future sales remains intact. INVISIO Headsets has many long-standing prestigious reference customers in the military and police, such as BAE Systems in the UK, the U.S. Naval Special Warfare Command, the Canadian Ministry of Defence, the German Federal Police, and the Danish fire department. During the second quarter of this year the first reference order was contracted for our newly developed, heat-resistant headset, M3 Fire.

The number of queries and full-scale customer tests is rising, among other things as a result of our presence at strategically important international trade shows. INVISIO Headsets' participation at the 2009 International Defense Exhibition & Conference (IDEX) in Abu Dhabi during the first quarter resulted in several new distributor agreements with leading companies in the industry in the Middle East.

Through our participation at the TETRA World Congress in Munich in May, we displayed our new product line to a large number of potential buyers in Europe. INVISIO Headsets' technological lead – not least through the use of our bone conduction technology – is impressive, and several new contacts with important, prospective buyers were established.

Additional marketing targeted at end users in key markets is under way with mounting intensity.

Consumer Products business area and the cooperation with Motorola



The cooperation with Motorola regarding wireless Bluetooth®-based headsets for the consumer market is working very satisfactorily. In terms of performance, the products covered by the Motorola agreement are in the high-end segment, and the first of these is now ready for launch across all of Motorola's markets, starting in Asia. The introduction will begin in July this year under the theme "*Motorola Endeavor HX1 Takes Calls Where No Headset Has Gone Before.*"

The Motorola Endeavor HX1 is a unique headset that performs exceptionally in all environments, regardless of wind or other interfering noise from the surrounding environment.

Once the product is launched, INVISIO Headsets will begin receiving a regular stream of royalty revenues from Motorola.



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Governance and control

Through a further strengthening of the Board at the Annual General Meeting during the second quarter, new and strategically important expertise has been brought into the Company, and its network has been broadened.

The plan to introduce INVISIO Headsets AB (publ) on the Nasdaq OMX Small Cap list remains. As a step in this process, in July INVISIO Headsets secured a listing on the First North Premier Segment, where companies that adhere to IFRS in their reporting and comply with Nasdaq OMX's rules for information disclosure can be listed.

The stock market climate in 2009 has improved significantly. There is every reason to presume that the conditions in the financial market during the first half of 2010 will be good enough for an introduction on the Nasdaq OMX Small Cap list.

Summary of second quarter 2009

During the period, INVISIO HEADSETS' main focus was on maintaining an intensive market presence, with development and establishment of customer and distributor cooperation in the core area of Professional Products and on the cooperation with Motorola. Interest in our products is strong, not least through the high level of expertise and technological value that exists within the Company.

With our new professional product platform on its way to market, where the most important buyers are judged to be concentrated in North American and Europe, and many bids out on the market, we expect to see substantial future growth in sales for the Professional Products business area. The launch of the Motorola Endeavor HX1 headset in July will lead to a gradual growth in revenue.

The sale of the VoIP patent has strengthened our financial position. This, together with the Company's growth outlook, has been noted in a company analysis published by the independent analysis company Redeye in June.

During the rest of the year INVISIO Headsets will focus its resources on sales and deliveries of professional products and on the cooperation with Motorola. We have high hopes of reaching our internal targets before year-end.

Lars Højgård Hansen
CEO



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Sales and earnings, April–June

Net sales for the second quarter totaled SEK 5.5 m (18.9). The decrease compared with the corresponding period a year ago is due to the fact that the Company now works according to a changed business model for the Consumer Products business area, without any own sales of such products, and to the fact that substantial compensation from Motorola was booked during the corresponding period a year ago. Starting with the launch of Motorola Endeavor HX1, INVISIO Headsets will instead be receiving royalties from Motorola in accordance with a license and development agreement. The decrease is also attributable to a delay in anticipated orders in the Professional Products business area. This was due to the fact that the new series of professional products was not released on the market until the end of the second quarter, due to previously reported logistical problems between INVISIO Headsets and the product manufacturer.

Gross profit was SEK 1.9 m (3.7), and the gross margin was 34.9% (19.7%). The lower gross profit compared with the same period a year ago is an effect of the Company's changed business model for the Consumer Products business area, involving write-downs of the remaining inventory of INVISIO® G5 products, and of the fact that certain component sales with a low margin were made during the quarter to the Company's product manufacturer.

The order book amounted to SEK 8.5 m (7.5) at the end of the quarter.

Operating expenses including impairment charges for the second quarter amounted to SEK -16.1 m (-14.9). The increase compared with the corresponding period a year ago is mainly attributable to exchange rate movements between the Swedish krona and the Danish krone. Operating expenses during the second quarter were charged with provisions of SEK -0.9 m (-0.5) for the employment-based stock

option program and SEK 0.5 m (0.0) for the performance-based option program.

Net financial items for the second quarter amounted to SEK -0.5 m (-0.4).

The loss after tax for the second quarter was SEK -14.6 m (-11.6), corresponding to SEK -0.70 per share (-0.58).

Professional Products

Net sales for the second quarter totaled SEK 4.1 m (3.9). One characteristic of the business area is that sales are often preceded by a long lead time from initial query to quotation and then to firm order. This is because many customers want to conduct advanced technical trials and user tests, while others have preferences for specific product adaptations. Thus for the years ahead the Company expects to see a wide variation in quarterly sales figures.

Gross profit was SEK 0.9 m (1.8), and the gross margin was 21.9% (44.4%). The change in both gross profit and the gross margin compared with a year ago is attributable to certain component sales with low margins that were made during the quarter to the Company's product manufacturer.

Another characteristic of the business area is that the gross margin can fluctuate from quarter to quarter depending on the share of sales that are made directly to end customers, with higher margins, compared with the share of sales made through distributors, with lower margins, but at the same time with lower sales overheads. During the quarter, new distributors were contracted in the Middle East, among other regions.

Consumer Products

Net sales for the second quarter totaled SEK 0.2 m (15.0). Net sales consist of the ongoing close-out sales of remaining inventory. Starting with the launch of Motorola Endeavor HX1, INVISIO Headsets will receive royalties from Motorola in accordance with a license and development



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agreement, including SEK 0.2 m (0.0) during the second quarter.

Gross profit was SEK -0.1 m (2.0). The gross margin was negative (-13.2%). Gross profit and the gross margin have been affected by the write-down of the remaining inventory of INVISIO® G5 units.

Sales and earnings, January–June

Net sales for the first half of the year amounted to SEK 41.1 m (28.4). The considerable increase compared with the corresponding period a year ago is mainly attributable to the sale of the VoIP patent in March 2009. Excluding the sale of the VoIP patent, net sales for the first half of the year totaled SEK 8.6 m (28.4). The decrease compared with the corresponding period a year ago is due to the fact that the Company now works according to a changed business model for the Consumer Products business area, without any own sales in such products, and to the fact that substantial compensation from Motorola was booked during the corresponding period a year ago. Starting with the launch of Motorola Endeavor HX1, INVISIO Headsets will instead be receiving royalties from Motorola in accordance with a license and development agreement. The decrease is also attributable to a delay in anticipated orders in the Professional Products business area. This was due to the fact that the new series of professional products was not released on the market until the end of the second quarter, due to previously reported logistical problems between INVISIO Headsets and the product manufacturer.

Gross profit was SEK 34.4 m (6.8), of which the sale of the VoIP patent accounted for SEK 32.5 m.

Gross profit was SEK 34.4 m (6.8). Excluding the sale of the VoIP patent, gross profit was SEK 1.9 m (6.8). The gross margin was 83.6% (24.0%). Excluding the sale of the VoIP patent, the gross margin was 22.1% (24.0%). The lower

gross margin compared with the corresponding period a year ago is partly an effect of the Company's changed business model for the Consumer Products business area and write-downs of the remaining inventory of INVISIO® G5 products, and of the fact that certain component sales with low margins were made during the quarter to the Company's product manufacturer.

Operating expenses including impairment charges for the first half of the year amounted to SEK 30.5 m (32.4), a decrease of 5.9% compared with the first half of 2008.

Operating expenses during the second half of the year were charged with provisions of SEK 1.2 m (0.5) for the employment-based stock option program and SEK 0.5 m (0.0) for the performance-based option program.

Profit after tax for the first half of the year was SEK 2.7 m (-26.5), corresponding to SEK 0.13 per share (-1.34).

Professional Products

Net sales for the first half of the year totaled SEK 8.0 m (10.8). The decrease compared with the corresponding period a year ago is mainly due to a delay in anticipated orders in the Professional Products business area. This is because the new series of professional products were not released on the market until the end of the second quarter as a result of previously reported logistic problems between the Company and the product manufacturer.

One characteristic of the business area is that sales are often preceded by a long lead time from initial query to quotation and then to firm order. This is because many customers want to conduct advanced technical trials and user tests, while others have preferences for specific product adaptations. Thus for the years ahead the Company expects to see a wide variation in quarterly sales figures.

Gross profit was SEK 2.7 m (5.2), and the gross margin was 33.3% (48.0%). Gross profit and the gross margin were affected by certain compo-



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ment sales with low margins that were made during the first half of the year to the Company's product manufacturer.

Another characteristic of the business area is that the gross margin can fluctuate from quarter to quarter depending on the share of sales that are made directly to end customers, with higher margins, compared with the share of sales made through distributors, with lower margins, but at the same time with lower sales overheads.

During the first half of the year, a large number of new distributors were contracted, and further expansion of the sales organization is under way.

Consumer Products

Net sales for the first half of the year amounted to SEK 0.6 m (17.6). Net sales consist of the ongoing closeout sales of remaining inventory. Starting with the launch of Motorola Endeavor HX1, INVISIO Headsets will receive royalties from Motorola in accordance with a license and development agreement.

Gross profit was SEK -0.8 m (1.6), and the gross margin was negative (9.2%). Gross profit and the gross margin have been affected by the write-down of the remaining inventory of INVISIO® G5 units.

Capital expenditures, cash flow and shareholders' equity

Capital expenditures

Capital expenditures during the first half of the year amounted to SEK 4.2 m (5.3), of which SEK 4.2 m (5.3) consisted of capitalized development costs, entirely attributable to the Professional Products business area. Capital expenditures pertained primarily to the completion of the new series of professional products.

Capital expenditures during the second quarter amounted to SEK 2.3 m (2.8), of which SEK 2.3 m (2.2) consisted of capitalized development

costs, entirely attributable to the Professional Products business area.

Cash flow and liquidity

Cash flow from operating activities was SEK 9.8 m (-15.3) during the first half of the year. Cash and cash equivalents held by the Group at the end of the first half of the year amounted to SEK 4.1 m (8.6).

During the first half of the year, a net total of SEK 31 m was received from the sale of the VoIP patent.

Trade accounts receivable amounted to SEK 10.2 m (10.4) at the end of the first half, and inventory was valued at SEK 4.3 m (4.4).

Management and the Board are working actively and continuously with the Company's governance and control, including earnings, liquidity and financial position.

The view held by Company management and the Board is the same as previously, namely, that necessary liquidity will be generated and added to operations through continuing revenues, borrowing, the possible exercise of stock options, and the authorization granted by the 2009 AGM to conduct new issues

Shareholders' equity

The Group's reported shareholders' equity as per the end of the first half of the year was SEK 7.6 m (2.2).

Parent Company

Net sales for the parent company totaled SEK 60,000 (60,000) for the first half of the year, and the loss after tax was SEK -4.8 m (-5.4).

Cash and cash equivalents held by the parent company at the end of the first half amounted to SEK 5.0 m (4.6), and the equity ratio was 64% (86%). The parent company had 1 employee (1).



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Important events April–June

On June 18 it was announced that Motorola's first headset partly based on INVISIO Headsets' patented bone conduction technology, the Motorola Endeavor HX1, will be launched on the international consumer market starting in July of this year

In terms of performance, the products covered by the Motorola agreement are in the high-end segment. The first of these, the Motorola Endeavor HX1, is now ready for launch across all of Motorola's markets, starting in Asia. The introduction will begin in July this year.

Entire product range for professional customers presented at the TETRA World Congress in Munich

In May the new product line was displayed for a large number of potential buyers in Europe at the TETRA World Congress in Munich. INVISIO Headsets' technological lead was impressive, and several new contacts were established with important, prospective customers.

First deliveries completed of INVISIO® X50, a digital communication system incorporating the acclaimed in-ear dual channel INVISIO® X5 headset

INVISIO® X50 is part of the Company's new line of products for professional users.

Proceeds of approximately SEK 40 m received from the sale of INVISIO Headsets' VoIP (Voice over Internet Protocol), before costs associated with the sale.

Payment was received on April 2, 2009.

Partly new board elected at 2009 Annual General Meeting

At the Annual General Meeting of INVISIO Headsets AB (publ) on April 28, 2009, board members Heléne Bergquist, Magnus Ruding and Mats Warstedt were re-elected, and Anders Person, Vice President at Net Insight AB, was

newly elected as a director on the Company's board.

Heléne Bergquist was re-elected as Chairman of the Board.

Important events after the end of the reporting period

In July INVISIO Headsets AB (publ) was listed on the First North Premier Segment as a step towards a stock market listing on the NASDAQ OMX Small Cap list

The stock market climate in 2009 has improved significantly. There is every reason to presume that the conditions in the financial market during the first half of 2010 will be good enough for an introduction on the Nasdaq OMX Small Cap list.

Outlook for third quarter of 2009

Professional Products business area

The number of queries and full-scale customer tests is rising in pace with growing sales activities. Additional marketing activities targeted at end users in key markets have been started.

Net sales for the Professional Products business area will fluctuate from quarter to quarter due to the long lead time that passes from initial query to quotation and finally to firm order.

The Company's new series of products for professional users is on its way out to the market, with a focus on North America and Europe. In view of the keen interest from end customers and distributors, the Company expects to see a significant increase in future sales for the business area, despite the fact that orders in the Professional Products business area have been delayed on account of the fact that the new series of professional products was not released on the market until the second quarter.

Consumer Products business area

The launch of Motorola's first consumer product employing INVISIO Headsets' patented technology, the Motorola Endeavor HX1, has been



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started. In association with this, INVISIO Headsets will begin to earn contractual royalty revenues.

The effects of the financial crisis on the mobile phone accessories market have not yet been felt by the business area, but developments are being monitored closely. The products covered by the Motorola agreement belong to the high-end segment. Experience shows that temporary economic downturns do not usually affect the concerned target group's buying behavior to any considerable extent.

Operating expenses

Operating expenses for the third quarter of 2009 are expected to be level with the second quarter.

Accounting principles

The half-year report has been prepared, for the Group, in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The parent company's accounts have been prepared in accordance with RFR 2.2 Accounting for Legal Entities and the Swedish Annual Accounts Act. The accounting principles that are described in the 2008 Annual Report have been applied, along with the changes reported in Note 1.

Starting on January 1, 2009, the Company applies the following new principles or IFRS amendments:

- IAS 1 (revised), "Presentation of Financial Statements." The revised standard requires that all changes in shareholders' equity that are not coupled to the owners be reported in a separate presentation. The Company therefore presents two income statements: the Income Statement and the Statement of Comprehensive Income.
- IFRS 8 Operating Segments. This standard supersedes IAS 14 Segment Reporting and is based on a management perspective that entails that segmental information is to be presented in the same way as it is presented

in the internal reporting for the chief operating decision maker (CODM). At INVISIO Headsets, the Group's management team is defined as the CODM function. The new standard has not resulted in any changes in reported segments.

Significant risks and uncertainties

INVISIO Headsets' business and earnings are affected by a number of external and internal factors. A continuous process is conducted to identify all risks and to assess how each respective risk shall be managed.

The risks that the Company is mainly exposed to are market-related risks (including competition, technological risks and political risks), operational risks (including the ability to manage growth, customers and cooperation agreements, product liability, intangible risks and dependence on key persons and employees), and financial risks (including primarily liquidity and currency risks).

In the Company's opinion, no additional significant risks or uncertainties have arisen during the year, apart from those reported on pages 31, 41, 42 and in Note 2 of the 2008 Annual Report.

As noted in the "Cash flow and liquidity" section, Company management and the Board are working actively and continuously with the Company's governance and control, including earnings, liquidity and financial position. The view is that necessary liquidity will be generated and added to operations through continuing revenues, borrowing, the possible exercise of stock options and the authorization granted by the 2009 AGM to conducted new share issues.

Related party transactions

Lage Jonason with related parties is the Company's largest individual shareholder. Lage Jonason has personally stood surety for some of the Company's liabilities to credit institutions, for a nominal amount of SEK 8.0 m.



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Future reporting dates

- Q3 report July–September: 5 November 2009
- Year-end report 2009: 17 February 2010

Board assurance

The Board of Directors and CEO certify that the half-year report provides a true and fair overview of the parent company's and Group's operations, financial position and results of operations, and describes significant risks and uncertainties that the parent company and the companies in the Group face.

Stockholm, July 27, 2009

Heléne Bergquist
Chairman of the Board

Magnus Ruding
Director

Anders Persson
Director

Mats Warstedt
Director

Lars Højgård Hansen
President and CEO
INVISIO Headsets AB (publ)

This half-year report has not been reviewed by the Company's auditors.

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Tables

Consolidated Income Statement

SEK 000s

Income statement	April- June 2009	April- June 2008	Jan.-June 2009	Jan.-June 2008	Jan.-Dec. 2008
Income	5,457	18,920	41,111	28,452	40,686
Goods for resale	-3,555	-15,192	-6,746	-21,636	-27,845
Gross profit	1,902	3,728	34,365	6,816	12,841
Operating expenses ¹⁾	-16,054	-14,866	-30,474	-32,368	-56,055
Operating profit/loss	-14,152	-11,138	3,891	-25,552	-43,214
Net financial items	-495	-438	-1,240	-991	-1,666
Profit/loss before tax	-14,647	-11,576	2,651	-26,543	-44,880
Income tax	-	-	-	-	-
Profit/loss for the period	-14,647	-11,576	2,651	-26,543	-44,880
Other comprehensive income					
Translation differences during the period from translation of foreign businesses	-202	-40	-944	450	1,871
Comprehensive income for the period	-14,849	-11,616	1,707	-26,093	-43,009

Profit for the period as well as comprehensive income are entirely attributable to equity holders of the parent.

¹⁾ Of which, depreciation	-2,338	-1,734	-4,581	-3,894	-7,036
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Per-share data	April- June 2009	April- June 2008	Jan.-June 2009	Jan.-June 2008	Jan.-Dec. 2008
Earnings per share, SEK	-0.70	-0.58	0.13	-1.34	-2.24
Earnings per share after full dilution, SEK	-0.70	-0.58	0.13	-1.34	-2.23
Earnings per share based on comprehensive income, SEK	-0.71	-0.59	0.08	-1.32	-2.14
Earnings per share based on comprehensive income, after full dilu	-0.71	-0.55	0.08	-1.24	-2.14
Shareholders' equity per share, SEK	0.36	0.11	1.07	0.11	0.19
Shareholders' equity per share after full dilution, SEK	0.36	1.08	1.07	1.08	0.20
Equity ratio	15%	4%	15%	4%	9%
Number of shares outstanding	21,017,190	20,066,084	21,017,190	20,066,084	20,646,084
Average number of shares outstanding	21,017,190	19,825,684	20,937,260	19,795,280	20,052,807
Number of shares outstanding after full dilution	21,017,190	21,017,190	21,017,190	21,017,190	20,135,913
Share price, SEK	19.20	23.00	19.20	23.00	17.70

Consolidated Balance Sheet

Condensed balance sheet

SEK 000s

Assets	30-06-2009	30-06-2008	31-03-2009	31-12-2008
Intangible assets	25,695	21,521	25,467	25,375
Property, plant and equipment	2,402	2,777	2,819	3,238
Financial assets	786	707	794	759
Inventories	4,310	4,392	4,711	6,421
Accounts receivable - trade	10,167	10,393	5,071	5,713
Other receivables, prepaid expenses and accrued income ²⁾	1,677	3,896	40,843	5,059
Cash and bank balances	4,138	8,569	197	864
Total assets	49,175	52,255	79,902	47,429

²⁾ Includes receivable of SEK 39.4 m from the sale of the VoIP patent as per 3/31/2009.

Shareholders' equity and liabilities	30-06-2009	30-06-2008	31-03-2009	31-12-2008
Shareholders' equity	7,573	2,200	22,422	4,068
Liabilities to credit institutions	10,515	20,800	17,846	17,856
Accounts payable - trade	11,332	16,299	13,452	14,231
Other liabilities, accrued expenses and deferred income	19,755	12,956	26,182	11,274
Total shareholders' equity and liabilities	49,175	52,255	79,902	47,429

Changes in shareholders' equity	30-06-2009	30-06-2008	31-03-2009	31-12-2008
Opening balance	4,068	20,031	4,068	20,031
New issues	1,798	8,262	1,798	27,046
Comprehensive income for the period	1,707	-26,093	16,556	-43,009
Closing balance	7,573	2,200	22,422	4,068

Statement of financial position, Group

Interim period 1/1/2009 – 6/30/2009	Share capital	Other capital contributions	Loss carried forward	Total shareholders' equity
Opening balance, 1/1/2008	20,646	157,132	-173,710	4,068
New issues	-	1,798	-	1,798
Comprehensive income for the period	-	-	1,707	1,707
Shareholders' equity, 6/30/2008	20,646	158,930	-172,003	7,573

Interim period 1/1/2008 – 6/30/2008	Share capital	Other capital contributions	Loss carried forward	Total shareholders' equity
Opening balance, 1/1/2008	19,624	132,283	-131,876	20,031
New issues	-	8,262	-	8,262
Comprehensive income for the period	-	-	-26,093	-26,093
Shareholders' equity, 6/30/2008	19,624	140,545	-157,969	2,200

Statement of cash flows – Group

SEK 000s

Cash flow	April- June 2009	April- June 2008	Jan.-June 2009	Jan.-June 2008	Jan.-Dec. 2008
Operating activities					
Profit/loss before tax	-14,647	-11,576	2,651	-26,543	-44,880
Adjustments for non-cash items	974	1,383	-28,848	4,351	6,015
Taxes	-	-	-	-	-
Cash flow from operating activities before changes in working capital	-13,673	-10,193	-26,197	-22,192	-38,865
Cash flow from changes in working capital	27,233	6,189	35,974	6,908	732
Cash flow from operating activities	13,560	-4,004	9,777	-15,284	-38,133
Investing activities					
Capitalization of non-current assets	-2,325	-2,797	-4,193	-5,260	-8,081
Acquisition/divestment of property, plant and equipment	-31	-	-26	-	1,605
Acquisition/divestment of financial assets	8	2,950	-27	2,909	4,955
Cash flow from investing activities	-2,348	153	-4,246	-2,351	-1,521
Financing activities					
New issues	-	6,057	5,044	8,262	24,401
Loans floated	-7,293	4,469	-7,328	6,293	4,329
Cash flow from financing activities	-7,293	10,526	-2,284	14,555	28,730
Cash flow for the period	3,919	6,675	3,247	-3,080	-10,924
Cash and bank balances at start of period	197	1,864	864	11,633	11,633
Translation differences in cash and bank balances	22	30	27	16	155
Cash and bank balances at end of period	4,138	8,569	4,138	8,569	864

Parent Company Income Statement

	April- June 2008				
Operating income	30	30	60	60	120
Operating expenses	-2,005	-2,634	-3,530	-4,716	-7,904
Operating loss	-1,975	-2,604	-3,470	-4,656	-7,784
Net financial items	-534	-155	-1,337	-749	-54,669
Loss before tax	-2,509	-2,759	-4,807	-5,405	-62,453
Income tax	-	-	-	-	-
Loss for the period	-2,509	-2,759	-4,807	-5,405	-62,453

Parent Company Balance Sheet

SEK 000s

Assets	30-06-2009	30-06-2008	31-03-2009	31-12-2008
Property, plant and equipment	-	13	-	-
Financial assets/shares in subsidiaries	81,871	81,871	81,871	81,871
Receivables from Group companies	41,866	57,310	69,731	22,703
Other receivables, prepaid expenses and accrued income ³⁾	395	2,463	346	3,590
Cash and bank balances	4,991	4,647	199	154
Total assets	129,123	146,304	152,147	108,318

³⁾ Of which, receivable of SEK 3,246 thousand in issue proceeds as per 12/31/2008.

Shareholders' equity and liabilities	30-06-2009	30-06-2008	31-03-2009	31-12-2008
Shareholders' equity	82,379	125,285	84,887	85,388
Liabilities to credit institutions	8,000	14,502	15,500	15,502
Accounts payable - trade	5,056	3,226	3,947	3,434
Liabilities to Group companies	32,602	1,588	40,260	2,010
Other liabilities, accrued expenses and deferred income	1,086	1,703	7,553	1,984
Total shareholders' equity and liabilities	129,123	146,304	152,147	108,318

Changes in shareholders' equity	30-06-2009	30-06-2008	31-03-2009	31-12-2008
Opening balance	85,388	122,428	85,387	122,428
New issues	1,798	8,262	1,798	27,046
Group contribution	-	-	-	-1,633
Loss for the period ⁴⁾	-4,807	-5,405	-2,298	-62,453
Closing balance	82,379	125,285	84,887	85,388

⁴⁾ Of which, SEK 53 m in shareholder contribution to subsidiaries as per 12/31/2008.

Consolidated Income Statement - Segmental Breakdown
SEK 000s

	Professional Products	Consumer Products	Other	Total
Income statement, per segment, April-June 2009				
Income	4,100	230	1,127	5,457
Goods for resale	-3,203	-352	-	-3,555
Gross profit/loss	897	-122	1,127	1,902
Selling and marketing expenses	-6,897	-77	-168	-7,142
Administrative expenses	-2,437	-21	-1,675	-4,133
Research and development costs	-3,253	-1,435	-91	-4,779
Operating loss¹⁾	-11,690	-1,655	-807	-14,152
Net financial items	-216	-1	-278	-495
Loss before tax	-11,906	-1,656	-1,085	-14,647
Tax	-	-	-	-
Loss for the period	-11,906	-1,656	-1,085	-14,647

¹⁾ Includes depreciation of SEK 2,338 thousand for the period April - June.

	Professional Products	Consumer Products	Other	Total
Income statement, per segment, Jan.-June 2009				
Income	8,016	622	32,473	41,111
Goods for resale	-5,347	-1,399	-	-6,746
Gross profit/loss	2,669	-777	32,473	34,365
Selling and marketing expenses	-13,025	-311	-315	-13,651
Administrative expenses	-4,868	-99	-2,911	-7,878
Research and development costs	-5,897	-2,940	-108	-8,945
Operating profit/loss¹⁾	-21,121	-4,127	29,139	3,891
Net financial items	-125	-1	-1,114	-1,240
Profit/loss before tax	-21,246	-4,128	28,025	2,651
Tax	-	-	-	-
Profit/loss for the period	-21,246	-4,128	28,025	2,651

¹⁾ Includes depreciation of SEK 4,581 thousand for the period Jan. - June.

	Professional Products	Consumer Products	Other	Total
Income statement, per segment, April-June 2008				
Income	3,946	14,974	-	18,920
Goods for resale	-2,195	-12,997	-	-15,192
Gross profit	1,751	1,977	-	3,728
Selling and marketing expenses	-3,272	-2,873	-	-6,145
Administrative expenses	-1,713	-1,423	-2,073	-5,209
Research and development costs	-2,470	-1,042	-	-3,512
Operating loss¹⁾	-5,704	-3,361	-2,073	-11,138
Net financial items	-	-	-438	-438
Loss before tax	-5,704	-3,361	-2,511	-11,576
Tax	-	-	-	-
Loss for the period	-5,704	-3,361	-2,511	-11,576

¹⁾ Includes depreciation of SEK 1,734 thousand for the period April - June.

	Professional Products	Consumer Products	Other	Total
Income statement, per segment, Jan.-June 2008				
Income	10,838	17,614	-	28,452
Goods for resale	-5,640	-15,996	-	-21,636
Gross profit	5,198	1,618	0	6,816
Selling and marketing expenses	-7,069	-6,203	-	-13,272
Administrative expenses	-2,829	-2,354	-4,860	-10,043
Research and development costs	-4,592	-4,461	-	-9,053
Operating loss¹⁾	-9,292	-11,400	-4,860	-25,552
Net financial items	-1	2	-992	-991
Loss before tax	-9,293	-11,398	-5,852	-26,543
Tax	-	-	-	-
Loss for the period	-9,293	-11,398	-5,852	-26,543

¹⁾ Includes depreciation of SEK 3,894 thousand for the period Jan. - June.

	Professional Products	Consumer Products	Other	Total
Income statement, per segment, Jan.-Dec. 2008				
Income	19,142	21,544	-	40,686
Goods for resale	-9,482	-18,363	-	-27,845
Gross profit	9,660	3,181	-	12,841
Selling and marketing expenses	-16,485	-6,764	-1,506	-24,755
Administrative expenses	-5,733	-3,065	-6,855	-15,653
Research and development costs	-6,514	-8,654	-479	-15,647
Operating loss¹⁾	-19,072	-15,302	-8,840	-43,214
Net financial items	-214	-177	-1,275	-1,666
Loss before tax	-19,286	-15,479	-10,115	-44,880
Tax	-	-	-	-
Loss for the period	-19,286	-15,479	-10,115	-44,880

¹⁾ Includes depreciation of SEK 7,036 thousand for the period Jan. - Dec.