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Aviat Signs New Agreement with NASPO ValuePoint

Purchasing Cooperative Enables Government Agencies to Purchase at Pre-Negotiated Terms through 2021

MILPITAS, Calif., Dec. 22, 2016 /PRNewswire/ -- Aviat Networks, Inc. (NASDAQ: AVNW), the leading expert in microwave networking solutions, today announced it has been selected to supply microwave by NASPO ValuePoint, the nationwide purchasing arm of the National Association of State Procurement Officials (NASPO). Under terms of the contract, US state and local government agencies may purchase microwave networking solutions and services from Aviat Networks at pre-negotiated terms through 2021.

"Aviat Networks has been a long-time supplier to US state and local government agencies, with deployments in all 50 states," commented Michael Pangia, president and CEO, Aviat Networks. "Through our selection by NASPO ValuePoint we can provide the most effective and quickest-to-deploy microwave solutions available to state and local government networks."

Aviat's entire portfolio—from IRU 600, the industry's highest power radio, to the breakthrough CTR microwave router family to end-to-end managed network services and support—is available through NASPO ValuePoint.

After a state approves its participation in NASPO ValuePoint, all local government entities in that state such as counties, cities, school districts and public colleges and universities can take advantage of its purchasing leverage. It also enables them to save time and money not having to manage their own competitive bid process, hire integration consultants and other bureaucratic tasks.

Currently, 30 states have signed with NASPO ValuePoint, including some of the largest and most influential like California, Florida, Illinois and New Jersey, among others.

About NASPO ValuePoint

The NASPO ValuePoint Cooperative Purchasing Organization (formerly WSCA-NASPO) provides the highest standard of excellence in public cooperative contracting. By leveraging the leadership and expertise of all states with the purchasing power of their public entities, NASPO ValuePoint delivers best value, reliable, competitively sourced contracts. Since 1993 NASPO ValuePoint has been the cooperative purchasing arm of NASPO (the National Association of State Procurement Officials) encouraging, fostering and guiding the nation's most significant public contract cooperative. NASPO ValuePoint is a unified, nationally focused cooperative aggregating the demand of all 50 states, the District of Columbia and the organized US territories, their political subdivisions and other eligible entities spurring best value, innovation and competition in the marketplace.

About Aviat Networks

Aviat Networks, Inc. works to provide dependable products, services and support to our customers. With more than one million systems sold into 170 countries worldwide, communications service providers and private network operators including state/local government, utility, federal government and defense organizations trust Aviat with their critical applications. Coupled with a long history of microwave innovations, Aviat provides a comprehensive suite of localized professional and support services enabling customers to drastically simplify both their networks and their lives. For more than 50 years, the experts at Aviat have delivered high performance products, simplified operations and the best overall customer experience. Aviat Networks is headquartered in Milpitas, California. For more information, visit www.aviatnetworks.com or connect with Aviat Networks on [Twitter](#), [Facebook](#) and [LinkedIn](#).

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