

**TENARIS S.A.**

**CONSOLIDATED  
FINANCIAL STATEMENTS**

**For the years ended December 31, 2011, 2010 and 2009**

## CONSOLIDATED INCOME STATEMENT

(all amounts in thousands of U.S. dollars, unless otherwise stated)

|  | Notes  | Year ended December 31, |                  |                  |
|--|--------|-------------------------|------------------|------------------|
|  |        | 2011                    | 2010             | 2009             |
| <b>Continuing operations</b>   |        |                         |                  |                  |
| Net sales  | 1      | 9,972,478               | 7,711,598        | 8,149,320        |
| Cost of sales  | 1 & 2  | (6,229,526)             | (4,700,810)      | (4,864,922)      |
| <b>Gross profit</b>  |        | <b>3,742,952</b>        | <b>3,010,788</b> | <b>3,284,398</b> |
| Selling, general and administrative expenses   | 1 & 3  | (1,853,244)             | (1,515,870)      | (1,473,791)      |
| Other operating income   | 5 (i)  | 11,541                  | 85,658           | 7,673            |
| Other operating expenses   | 5 (ii) | (6,491)                 | (7,029)          | (4,673)          |
| <b>Operating income</b>  |        | <b>1,894,758</b>        | <b>1,573,547</b> | <b>1,813,607</b> |
| Interest income  | 6      | 30,840                  | 32,855           | 30,831           |
| Interest expense   | 6      | (52,407)                | (64,103)         | (118,301)        |
| Other financial results  | 6      | 11,268                  | (21,305)         | (64,230)         |
| <b>Income before equity in earnings of associated companies and income tax</b>           |        | <b>1,884,459</b>        | <b>1,520,994</b> | <b>1,661,907</b> |
| Equity in earnings of associated companies   | 7      | 61,509                  | 70,057           | 87,041           |
| <b>Income before income tax</b>  |        | <b>1,945,968</b>        | <b>1,591,051</b> | <b>1,748,948</b> |
| Income tax   | 8      | (525,247)               | (450,004)        | (513,211)        |
| <b>Income for continuing operations</b>  |        | <b>1,420,721</b>        | <b>1,141,047</b> | <b>1,235,737</b> |
| <b>Discontinued operations</b>   |        |                         |                  |                  |
| Result for discontinued operations   | 29     | -                       | -                | (28,138)         |
| <b>Income for the year</b>   |        | <b>1,420,721</b>        | <b>1,141,047</b> | <b>1,207,599</b> |
| <b>Attributable to:</b>  |        |                         |                  |                  |
| Equity holders of the Company  |        | 1,331,157               | 1,127,367        | 1,161,555        |
| Non-controlling interests  |        | 89,564                  | 13,680           | 46,044           |
|  |        | <b>1,420,721</b>        | <b>1,141,047</b> | <b>1,207,599</b> |
| <b>Earnings per share attributable to the equity holders of the Company during year:</b> |        |                         |                  |                  |
| Weighted average number of ordinary shares (thousands)                                   | 9      | 1,180,537               | 1,180,537        | 1,180,537        |
| <b>Continuing and Discontinued operations</b>  |        |                         |                  |                  |
| Basic and diluted earnings per share (U.S. dollars per share)                            | 9      | 1.13                    | 0.95             | 0.98             |
| Basic and diluted earnings per ADS (U.S. dollars per ADS)                                | 9      | 2.26                    | 1.91             | 1.97             |
| <b>Continuing operations</b>   |        |                         |                  |                  |
| Basic and diluted earnings per share (U.S. dollars per share)                            |        | 1.13                    | 0.95             | 1.00             |
| Basic and diluted earnings per ADS (U.S. dollars per ADS)                                |        | 2.26                    | 1.91             | 2.00             |

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(all amounts in thousands of U.S. dollars)

|   | Year ended December 31, |                  |                  |
|---|-------------------------|------------------|------------------|
|   | 2011                    | 2010             | 2009             |
| <b>Income for the year</b>  | 1,420,721               | 1,141,047        | 1,207,599        |
| <b>Other comprehensive income:</b>                                  |                         |                  |                  |
| Currency translation adjustment                                     | (325,789)               | 108,184          | 357,511          |
| Changes in the fair value of derivatives held as cash flow hedges   | 983                     | 7,649            | 1,384            |
| Share of other comprehensive income of associates:                  |                         |                  |                  |
| - Currency translation adjustment                                   | (43,278)                | 11,413           | (1,302)          |
| - Changes in the fair value of derivatives held as cash flow hedges | 730                     | 1,049            | 2,722            |
| Income tax relating to components of other comprehensive income (*) | (2,234)                 | (3,316)          | 2,089            |
| <b>Other comprehensive income for the year, net of tax</b>          | <b>(369,588)</b>        | <b>124,979</b>   | <b>362,404</b>   |
| <b>Total comprehensive income for the year</b>                      | <b>1,051,133</b>        | <b>1,266,026</b> | <b>1,570,003</b> |
| <b>Attributable to:</b>   |                         |                  |                  |
| Equity holders of the Company                                       | 1,010,520               | 1,211,945        | 1,423,986        |
| Non-controlling interests   | 40,613                  | 54,081           | 146,017          |
|   | <b>1,051,133</b>        | <b>1,266,026</b> | <b>1,570,003</b> |

(\*) Relates to cash flow hedges.

The accompanying notes are an integral part of these Consolidated Financial Statements.

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

(all amounts in thousands of U.S. dollars)

|   | Notes          | <u>At December 31, 2011</u> | <u>At December 31, 2010</u> |           |
|---|----------------|-----------------------------|-----------------------------|-----------|
| <b>ASSETS</b>   |                |                             |                             |           |
| <b>Non-current assets</b>   |                |                             |                             |           |
| Property, plant and equipment, net                                | <b>10</b>      | 4,053,653                   | 3,780,580                   |           |
| Intangible assets, net  | <b>11</b>      | 3,375,930                   | 3,581,816                   |           |
| Investments in associated companies                               | <b>12</b>      | 670,248                     | 671,855                     |           |
| Other investments   | <b>13</b>      | 2,543                       | 43,592                      |           |
| Deferred tax assets   | <b>21</b>      | 234,760                     | 210,523                     |           |
| Receivables   | <b>14</b>      | 133,280                     | 120,429                     | 8,408,795 |
| <b>Current assets</b>   |                |                             |                             |           |
| Inventories   | <b>15</b>      | 2,806,409                   | 2,460,384                   |           |
| Receivables and prepayments                                       | <b>16</b>      | 241,801                     | 282,536                     |           |
| Current tax assets  | <b>17</b>      | 168,329                     | 249,317                     |           |
| Trade receivables   | <b>18</b>      | 1,900,591                   | 1,421,642                   |           |
| Available for sale assets   | <b>32</b>      | 21,572                      | 21,572                      |           |
| Other investments   | <b>19</b>      | 430,776                     | 676,224                     |           |
| Cash and cash equivalents   | <b>19</b>      | 823,743                     | 843,861                     | 5,955,536 |
| <b>Total assets</b>   |                | <b><u>14,863,635</u></b>    | <b><u>14,364,331</u></b>    |           |
| <b>EQUITY</b>   |                |                             |                             |           |
| Capital and reserves attributable to the Company's equity holders |                | 10,506,227                  | 9,902,359                   |           |
| Non-controlling interests   |                | 666,716                     | 648,221                     |           |
| <b>Total equity</b>   |                | <b><u>11,172,943</u></b>    | <b><u>10,550,580</u></b>    |           |
| <b>LIABILITIES</b>  |                |                             |                             |           |
| <b>Non-current liabilities</b>                                    |                |                             |                             |           |
| Borrowings  | <b>20</b>      | 149,775                     | 220,570                     |           |
| Deferred tax liabilities  | <b>21</b>      | 828,545                     | 934,226                     |           |
| Other liabilities   | <b>22 (i)</b>  | 233,653                     | 193,209                     |           |
| Provisions  | <b>23 (ii)</b> | 72,975                      | 83,922                      |           |
| Trade payables  |                | 2,045                       | 3,278                       | 1,435,205 |
| <b>Current liabilities</b>  |                |                             |                             |           |
| Borrowings  | <b>20</b>      | 781,101                     | 1,023,926                   |           |
| Current tax liabilities   | <b>17</b>      | 344,932                     | 207,652                     |           |
| Other liabilities   | <b>22 (ii)</b> | 286,762                     | 233,590                     |           |
| Provisions  | <b>24 (ii)</b> | 33,605                      | 25,101                      |           |
| Customer advances   |                | 55,564                      | 70,051                      |           |
| Trade payables  |                | 901,735                     | 818,226                     | 2,378,546 |
| <b>Total liabilities</b>  |                | <b><u>3,690,692</u></b>     | <b><u>3,813,751</u></b>     |           |
| <b>Total equity and liabilities</b>                               |                | <b><u>14,863,635</u></b>    | <b><u>14,364,331</u></b>    |           |

Contingencies, commitments and restrictions to the distribution of profits are disclosed in Note 26.

The accompanying notes are an integral part of these Consolidated Financial Statements.

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

(all amounts in thousands of U.S. dollars)

|   | Attributable to equity holders of the Company |                |                |                                 |                |                       | Total             | Non-controlling interests | Total             |
|---|---|----------------|----------------|---------------------------------|----------------|-----------------------|-------------------|---------------------------|-------------------|
|   | Share Capital (1)                             | Legal Reserves | Share Premium  | Currency Translation Adjustment | Other Reserves | Retained Earnings (2) |                   |                           |                   |
| <b>Balance at January 1, 2011</b>                     | <b>1,180,537</b>                              | <b>118,054</b> | <b>609,733</b> | <b>108,419</b>                  | <b>15,809</b>  | <b>7,869,807</b>      | <b>9,902,359</b>  | <b>648,221</b>            | <b>10,550,580</b> |
| <b>Income for the year</b>                            | -   | -              | -              | -                               | -              | <b>1,331,157</b>      | <b>1,331,157</b>  | <b>89,564</b>             | <b>1,420,721</b>  |
| Currency translation adjustment                       | -   | -              | -              | (276,507)                       | -              | -                     | (276,507)         | (49,285)                  | (325,792)         |
| Hedge reserve, net of tax                             | -   | -              | -              | -                               | (1,582)        | -                     | (1,582)           | 334                       | (1,248)           |
| Share of other comprehensive income of associates     | -   | -              | -              | (43,278)                        | 730            | -                     | (42,548)          | -                         | (42,548)          |
| <b>Other comprehensive income for the year</b>        | -   | -              | -              | <b>(319,785)</b>                | <b>(852)</b>   | -                     | <b>(320,637)</b>  | <b>(48,951)</b>           | <b>(369,588)</b>  |
| <b>Total comprehensive income for the year</b>        | -   | -              | -              | <b>(319,785)</b>                | <b>(852)</b>   | <b>1,331,157</b>      | <b>1,010,520</b>  | <b>40,613</b>             | <b>1,051,133</b>  |
| Acquisition and increase of non-controlling interests | -   | -              | -              | -                               | (1,930)        | -                     | (1,930)           | 577                       | (1,353)           |
| Treasury shares held by associated companies          | -   | -              | -              | -                               | (3,339)        | -                     | (3,339)           | -                         | (3,339)           |
| Dividends paid in cash                                | -   | -              | -              | -                               | -              | (401,383)             | (401,383)         | (22,695)                  | (424,078)         |
| <b>Balance at December 31, 2011</b>                   | <b>1,180,537</b>                              | <b>118,054</b> | <b>609,733</b> | <b>(211,366)</b>                | <b>9,688</b>   | <b>8,799,581</b>      | <b>10,506,227</b> | <b>666,716</b>            | <b>11,172,943</b> |

(1) The Company has an authorized share capital of a single class of 2.5 billion shares having a nominal value of \$1.00 per share. As of December 31, 2011 there were 1,180,536,830 shares issued. All issued shares are fully paid.

(2) The Distributable Reserve and Retained Earnings calculated according to Luxembourg Law are disclosed in Note 26.

The accompanying notes are an integral part of these Consolidated Financial Statements.

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Cont.)**

(all amounts in thousands of U.S. dollars)

|   | Attributable to equity holders of the Company |                |                |                                 |                |                   | Non-controlling interests | Total          |                   |
|---|---|----------------|----------------|---------------------------------|----------------|-------------------|---------------------------|----------------|-------------------|
|   | Share Capital (1)                             | Legal Reserves | Share Premium  | Currency Translation Adjustment | Other Reserves | Retained Earnings |                           |                | Total             |
| <b>Balance at January 1, 2010</b>                     | <b>1,180,537</b>                              | <b>118,054</b> | <b>609,733</b> | <b>29,533</b>                   | <b>10,484</b>  | <b>7,143,823</b>  | <b>9,092,164</b>          | <b>628,672</b> | <b>9,720,836</b>  |
| <b>Income for the year</b>                            | -   | -              | -              | -                               | -              | <b>1,127,367</b>  | <b>1,127,367</b>          | <b>13,680</b>  | <b>1,141,047</b>  |
| Currency translation adjustment                       | -   | -              | -              | 67,473                          | -              | -                 | 67,473                    | 40,711         | 108,184           |
| Hedge reserve, net of tax                             | -   | -              | -              | -                               | 4,643          | -                 | 4,643                     | (310)          | 4,333             |
| Share of other comprehensive income of associates     | -   | -              | -              | 11,413                          | 1,049          | -                 | 12,462                    | -              | 12,462            |
| <b>Other comprehensive income for the year</b>        | -   | -              | -              | <b>78,886</b>                   | <b>5,692</b>   | -                 | <b>84,578</b>             | <b>40,401</b>  | <b>124,979</b>    |
| <b>Total comprehensive income for the year</b>        | -   | -              | -              | <b>78,886</b>                   | <b>5,692</b>   | <b>1,127,367</b>  | <b>1,211,945</b>          | <b>54,081</b>  | <b>1,266,026</b>  |
| Acquisition and increase of non-controlling interests | -   | -              | -              | -                               | (367)          | -                 | (367)                     | (2,651)        | (3,018)           |
| Dividends paid in cash                                | -   | -              | -              | -                               | -              | (401,383)         | (401,383)                 | (31,881)       | (433,264)         |
| <b>Balance at December 31, 2010</b>                   | <b>1,180,537</b>                              | <b>118,054</b> | <b>609,733</b> | <b>108,419</b>                  | <b>15,809</b>  | <b>7,869,807</b>  | <b>9,902,359</b>          | <b>648,221</b> | <b>10,550,580</b> |

|   | Attributable to equity holders of the Company |                |                |                                 |                |                   | Non-controlling interests | Total          |                  |
|---|---|----------------|----------------|---------------------------------|----------------|-------------------|---------------------------|----------------|------------------|
|   | Share Capital (1)                             | Legal Reserves | Share Premium  | Currency Translation Adjustment | Other Reserves | Retained Earnings |                           |                | Total            |
| <b>Balance at January 1, 2009</b>                     | <b>1,180,537</b>                              | <b>118,054</b> | <b>609,733</b> | <b>(223,779)</b>                | <b>2,127</b>   | <b>6,489,899</b>  | <b>8,176,571</b>          | <b>525,316</b> | <b>8,701,887</b> |
| <b>Income for the year</b>                            | -   | -              | -              | -                               | -              | <b>1,161,555</b>  | <b>1,161,555</b>          | <b>46,044</b>  | <b>1,207,599</b> |
| Currency translation adjustment                       | -   | -              | -              | 254,614                         | -              | -                 | 254,614                   | 102,897        | 357,511          |
| Hedge reserve, net of tax                             | -   | -              | -              | -                               | 6,397          | -                 | 6,397                     | (2,924)        | 3,473            |
| Share of other comprehensive income of associates     | -   | -              | -              | (1,302)                         | 2,722          | -                 | 1,420                     | -              | 1,420            |
| <b>Other comprehensive income for the year</b>        | -   | -              | -              | <b>253,312</b>                  | <b>9,119</b>   | -                 | <b>262,431</b>            | <b>99,973</b>  | <b>362,404</b>   |
| <b>Total comprehensive income for the year</b>        | -   | -              | -              | <b>253,312</b>                  | <b>9,119</b>   | <b>1,161,555</b>  | <b>1,423,986</b>          | <b>146,017</b> | <b>1,570,003</b> |
| Acquisition and decrease of non-controlling interests | -   | -              | -              | -                               | (783)          | -                 | (783)                     | 3,425          | 2,642            |
| Change in equity reserves                             | -   | -              | -              | -                               | 21             | -                 | 21                        | -              | 21               |
| Dividends paid in cash                                | -   | -              | -              | -                               | -              | (507,631)         | (507,631)                 | (46,086)       | (553,717)        |
| <b>Balance at December 31, 2009</b>                   | <b>1,180,537</b>                              | <b>118,054</b> | <b>609,733</b> | <b>29,533</b>                   | <b>10,484</b>  | <b>7,143,823</b>  | <b>9,092,164</b>          | <b>628,672</b> | <b>9,720,836</b> |

(1) The Company has an authorized share capital of a single class of 2.5 billion shares having a nominal value of \$1.00 per share. As of December 31, 2010 and 2009 there were 1,180,536,830 shares issued. All issued shares are fully paid.

The accompanying notes are an integral part of these Consolidated Financial Statements.

**CONSOLIDATED STATEMENT OF CASH FLOWS**

(all amounts in thousands of U.S. dollars)

|   | Note           | Year ended December 31, |                  |                    |
|---|----------------|-------------------------|------------------|--------------------|
|   |                | 2011                    | 2010             | 2009               |
| <b>Cash flows from operating activities</b>                                   |                |                         |                  |                    |
| Income for the year   |                | 1,420,721               | 1,141,047        | 1,207,599          |
| Adjustments for:  |                |                         |                  |                    |
| Depreciation and amortization   | 10 & 11        | 554,345                 | 506,902          | 504,864            |
| Income tax accruals less payments   | 28 (ii)        | 117,633                 | (57,979)         | (458,086)          |
| Equity in earnings of associated companies                                    | 7              | (61,509)                | (70,057)         | (86,179)           |
| Interest accruals less payments, net  | 28 (iii)       | (24,880)                | 17,700           | (24,167)           |
| Changes in provisions   |                | (2,443)                 | (364)            | (7,268)            |
| Impairment reversal   | 5              | -                       | (67,293)         | -                  |
| Changes in working capital  | 28 (i)         | (646,369)               | (644,050)        | 1,737,348          |
| Other, including currency translation adjustment                              |                | (74,194)                | 44,914           | 189,837            |
| <b>Net cash provided by operating activities</b>                              |                | <b>1,283,304</b>        | <b>870,820</b>   | <b>3,063,948</b>   |
| <b>Cash flows from investing activities</b>                                   |                |                         |                  |                    |
| Capital expenditures  | 10 & 11        | (862,658)               | (847,316)        | (460,927)          |
| Acquisitions of subsidiaries and associated companies                         | 27             | (11,254)                | (302)            | (64,029)           |
| Proceeds from disposal of property, plant and equipment and intangible assets |                | 6,431                   | 9,290            | 16,310             |
| Dividends and distributions received from associated companies                | 12             | 17,229                  | 14,034           | 11,420             |
| Changes in investments in short terms securities                              |                | 245,448                 | (96,549)         | (533,812)          |
| <b>Net cash used in investing activities</b>                                  |                | <b>(604,804)</b>        | <b>(920,843)</b> | <b>(1,031,038)</b> |
| <b>Cash flows from financing activities</b>                                   |                |                         |                  |                    |
| Dividends paid  |                | (401,383)               | (401,383)        | (507,631)          |
| Dividends paid to non-controlling interest in subsidiaries                    |                | (22,695)                | (31,881)         | (46,086)           |
| Acquisitions of non-controlling interests                                     | 27             | (16,606)                | (3,018)          | (9,555)            |
| Proceeds from borrowings  |                | 726,189                 | 647,608          | 631,544            |
| Repayments of borrowings  |                | (953,413)               | (862,921)        | (2,096,925)        |
| <b>Net cash used in financing activities</b>                                  |                | <b>(667,908)</b>        | <b>(651,595)</b> | <b>(2,028,653)</b> |
| <b>Increase / (Decrease) in cash and cash equivalents</b>                     |                | <b>10,592</b>           | <b>(701,618)</b> | <b>4,257</b>       |
| <b>Movement in cash and cash equivalents</b>                                  |                |                         |                  |                    |
| At the beginning of the year  |                | 820,165                 | 1,528,707        | 1,525,022          |
| Effect of exchange rate changes   |                | (17,561)                | (6,924)          | 9,124              |
| Decrease in cash due to deconsolidation                                       | 32             | -                       | -                | (9,696)            |
| Increase due to business combinations   |                | 1,836                   | -                | -                  |
| Increase / (Decrease) in cash and cash equivalents                            |                | 10,592                  | (701,618)        | 4,257              |
| <b>At December 31,</b>  | <b>28 (iv)</b> | <b>815,032</b>          | <b>820,165</b>   | <b>1,528,707</b>   |

The accompanying notes are an integral part of these Consolidated Financial Statements.

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## I. GENERAL INFORMATION

Tenaris S.A. (the "Company") was established as a public limited liability company (Société Anonyme) under the laws of the Grand-Duchy of Luxembourg on December 17, 2001. The Company holds, either directly or indirectly, controlling interests in various subsidiaries in the steel pipe manufacturing and distribution businesses. References in these Consolidated Financial Statements to "Tenaris" refer to Tenaris S.A. and its consolidated subsidiaries.

The Company's shares trade on the Buenos Aires Stock Exchange, the Italian Stock Exchange and the Mexico City Stock Exchange; the Company's American Depositary Securities ("ADS") trade on the New York Stock Exchange.

These Consolidated Financial Statements were approved for issue by the Company's Board of Directors on February 23, 2012.

## II. ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these Consolidated Financial Statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### A Basis of presentation

The Consolidated Financial Statements of Tenaris have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB") and adopted by the European Union, under the historical cost convention, as modified by the revaluation of financial assets and liabilities (including derivative instruments) at fair value through profit or loss. The Consolidated Financial Statements are, unless otherwise noted, presented in thousands of U.S. dollars ("\$").

Whenever necessary, certain comparative amounts have been reclassified to conform to changes in presentation in the current year.

The preparation of consolidated financial statements in conformity with IFRS requires management to make certain accounting estimates and assumptions that might affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the reporting dates, and the reported amounts of revenues and expenses during the reporting years. Actual results may differ from these estimates.

#### (1) *New and amended standards effective in 2011 and relevant for Tenaris*

There are no IFRSs or IFRIC interpretations that are effective for the first time for the financial year beginning on 1 January 2011 that have a material impact on Tenaris.

#### (2) *New standards, interpretations and amendments to published standards that are not yet effective and have not been early adopted*

- International Accounting Standard ("IAS") 1 (amended 2011), "Presentation of financial statements"

In June 2011, the IASB issued IAS 1 (amended 2011), "Presentation of financial statements". The amendment requires entities to separate items presented in Other Comprehensive Income into two groups, based on whether or not they may be recycled to profit or loss in the future. IAS 1 (amended 2011) must be applied for annual periods beginning on or after 1 July 2012.

- IAS 19 (amended 2011), "Employee benefits"

In June 2011, the IASB issued IAS 19 (amended 2011), "Employee benefits", which makes significant changes to the recognition and measurement of defined benefit pension expense and termination benefits, and to the disclosures for all employee benefits. IAS 19 (amended 2011) must be applied for annual periods beginning on or after 1 January 2013.



**A Basis of presentation (Cont.)**

(2) *New standards, interpretations and amendments to published standards that are not yet effective and have not been early adopted (Cont.)*

▪ IFRS 9, “Financial Instruments”

In November 2009, the IASB issued IFRS 9 “Financial Instruments” which establishes principles for the financial reporting of financial assets by simplifying their classification and measurement.

This interpretation is applicable for annual periods beginning on or after 1 January 2015. Earlier application is not permitted for entities that prepare financial statements in accordance with IFRS as adopted by the EU, since the interpretation is not yet adopted by the EU.

▪ IFRS 10, “Consolidated financial statements”

In May 2011, the IASB issued IFRS 10, “Consolidated financial statements”. IFRS 10 replaces all of the guidance on control and consolidation in IAS 27 and SIC-12. IFRS 10 must be applied for annual periods beginning on or after 1 January 2013.

▪ IFRS 12, “Disclosures of interest in other entities”

In May 2011, the IASB issued IFRS 12, “Disclosures of interest in other entities”. This standard includes the disclosure requirements for all forms of interest in other entities. IFRS 12 must be applied for annual periods beginning on or after 1 January 2013.

▪ IFRS 13, “Fair value measurement”

In May 2011, the IASB issued IFRS 13, “Fair value measurement”. IFRS 13 explains how to measure fair value and aims to enhance fair value disclosures. IFRS 13 must be applied for annual periods beginning on or after 1 January 2013.

The Company's management has not assessed the potential impact that the application of these standards may have on the Company's financial condition or results of operations.

Management assessed the relevance of other new standards, amendments or interpretations not yet effective and concluded that they are not relevant to Tenaris.

**B Group accounting**

(1) *Subsidiaries*

Subsidiaries are all entities which are controlled by Tenaris as a result of its ability to govern an entity's financial and operating policies generally accompanying a shareholding of more than 50% of the voting rights. Subsidiaries are consolidated from the date on which control is exercised by the Company and are no longer consolidated from the date control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries by Tenaris. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange. Acquisition-related costs are expensed as incurred. Identifiable assets acquired, liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Any non-controlling interest in the acquiree is measured either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets. The excess of the aggregate of the consideration transferred and the amount of any non-controlling interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in the Consolidated Income Statement.

**B Group accounting (Cont.)**

(1) *Subsidiaries (Cont.)*

Material inter-company transactions, balances and unrealized gains (losses) on transactions between Tenaris subsidiaries have been eliminated in consolidation. However, since the functional currency of some subsidiaries is its respective local currency, some financial gains (losses) arising from inter-company transactions are generated. These are included in the Consolidated Income Statement under *Other financial results*.

See Note 31 for the list of the principal subsidiaries.

(2) *Associates*

Associates are all entities in which Tenaris has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for by the equity method of accounting and are initially recognized at cost. The Company's investment in associates includes goodwill identified in acquisition, net of any accumulated impairment loss.

Unrealized results on transactions between Tenaris and its associated companies are eliminated to the extent of Tenaris' interest in the associated companies. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment indicator of the asset transferred. Financial statements of associated companies have been adjusted where necessary to ensure consistency with IFRS.

The Company's pro-rata share of earnings in associates is recorded in the Consolidated Income Statement under *Equity in earnings of associated companies*. The Company's pro-rata share of changes in other reserves is recognized in the Consolidated Statement of Changes in Equity under *Other Reserves*.

At December 31, 2011, Tenaris holds 11.46% of Ternium's common stock (including treasury shares). The following factors and circumstances evidence that Tenaris has significant influence (as defined by IAS 28, "Investments in Associates") over Ternium, and as a result the Company's investment in Ternium has been accounted for under the equity method:

- Both the Company and Ternium are under the indirect common control of San Faustin S.A.
- Four out of the nine members of Ternium's board of directors (including Ternium's chairman) are also members of the Company's board of directors.
- Under the shareholders agreement by and between the Company and Techint Holdings S.à.r.l, a wholly owned subsidiary of San Faustin S.A. and Ternium's main shareholder, dated January 9, 2006, Techint Holdings is required to take actions within its power to cause (a) one of the members of Ternium's board of directors to be nominated by the Company and (b) any director nominated by the Company to be only removed from Ternium's board of directors pursuant to previous written instructions of the Company.

The Company's investment in Ternium is carried at incorporation cost plus proportional ownership of Ternium's earnings and other shareholders' equity accounts. Because the exchange of its holdings in Amazonia and Ylopa for shares in Ternium was considered to be a transaction between companies under common control of San Faustin S.A. (formerly San Faustin N.V.), Tenaris recorded its initial ownership interest in Ternium at \$229.7 million, the carrying value of the investments exchanged. This value was \$22.6 million less than Tenaris proportional ownership of Ternium's shareholders' equity at the transaction date. As a result of this treatment, Tenaris investment in Ternium will not reflect its proportional ownership of Ternium's net equity position. Ternium carried out an initial public offering ("IPO") of its shares on February 1, 2006, listing its ADS on the New York Stock Exchange.

Tenaris reviews investments in associated companies for impairment whenever events or changes in circumstances indicate that the asset's carrying amount may not be recoverable, such as a significant or prolonged decline in fair value below the carrying value. Tenaris carries its investment in Ternium at its proportional equity value, with no additional goodwill or intangible assets recognized. At December 31, 2011, 2010 and 2009, no impairment provisions were recorded on Tenaris' investment in Ternium.

## **C Segment information**

The Company is organized in two major business segments: Tubes and Projects, which are also the reportable operating segments.

For purposes of this determination, the Company considered not only the nature of products and services, the economic characteristics and financial effects of each business activities in which the entity engages and the related economic environment in which it operates but also factors such as the nature of the production processes, the type or class of customer for the products and services and the method used to distribute the products or provide the related services.

The Tubes segment includes the operations that consist of the production and selling of both seamless and welded steel tubular products and related services mainly for the oil and gas industry, particularly oil country tubular goods (OCTG) used in drilling operations, and certain other industrial applications with a production process that consists in the transformation of steel into tubular products. Business activities included in this segment are mainly dependent on the oil and gas industry worldwide, as this industry is a major consumer of steel pipe products, particularly OCTG used in drilling activities. Demand for steel pipe products from the oil and gas industry has historically been volatile and depends primarily upon the number of oil and natural gas wells being drilled, completed and reworked, and the depth and drilling conditions of these wells. Sales are generally done to the end user customers, with exports being done through a centrally managed global distribution network and domestic sales done, through local subsidiaries.

The Projects segment includes the operations that consist of the production and selling of welded steel pipe products mainly used in the construction of major pipeline projects for the transportation of gas and fluids with a production process that consists in the transformation of steel into large diameter welded tubular products, including SAW process and specific coating for most of the products. Pipeline projects are typically spread along hundreds of kilometers and are subject to specific government policies and other regulations. Accordingly, this business depends to a large extent on the number of active pipeline projects (and not on the level of drilling activity), particularly in the South American regional market, which is the region from which most revenues in this segment are derived. To a significant extent, products are distributed directly to end customers through the local subsidiaries. Each order involves the delivery of significant volumes of products in stages through an extended period of time.

The Other segment includes all other business activities and operating segments that are not required to be separately reported, including the operations that consist of the production and selling of sucker rods, welded steel pipes for electric conduits, industrial equipment and raw materials that exceed Tenaris' internal requirements.

Corporate general and administrative expenses have been allocated to the Tubes segment.

Tenaris groups its geographical information in five areas: North America, South America, Europe, Middle East and Africa, and Far East and Oceania. For purposes of reporting geographical information, net sales are allocated to geographical areas based on the customer's location; allocation of assets and capital expenditures and associated depreciation and amortization are based on the geographic location of the assets.

## **D Foreign currency translation**

### *(1) Functional and presentation currency*

IAS 21 (revised) defines the functional currency as the currency of the primary economic environment in which an entity operates.

The functional and presentation currency of the Company is the U.S. dollar. The U.S. dollar is the currency that best reflects the economic substance of the underlying events and circumstances relevant to Tenaris global operations.

**D Foreign currency translation (Cont.)**

*(1) Functional and presentation currency (Cont.)*

Tenaris determined that the functional currency of its Argentine subsidiaries (i.e., Siderca S.A.I.C. (“Siderca”) and its subsidiaries in that country) is the U.S. dollar, based on the following principal considerations:

- Their sales are mainly negotiated, denominated and settled in U.S. dollars. If priced in a currency other than the U.S. dollar, the sales price considers exposure to fluctuation in the exchange rate versus the U.S. dollar;
- The prices of their critical raw materials and inputs are priced and settled in U.S. dollars;
- Their net financial assets and liabilities are mainly received and maintained in U.S. dollars;
- The exchange rate of Argentina’s legal currency has long-been affected by recurring and severe economic crises.

In addition, the Company’s Colombian subsidiaries and most of its distribution and trading subsidiaries and intermediate holding subsidiaries have the U.S. dollar as their functional currency, reflecting the transaction environment and cash flow of these operations.

Starting January 1, 2012, the Company changed the functional currency of its Mexican and Canadian subsidiaries, from their respective local currencies to the U.S. dollar.

In Mexico, following the start up of a new rolling mill for the production of seamless pipes at its subsidiary, Tubos de Acero de Mexico S.A., or Tamsa, the Company has concluded that the most appropriate functional currency for Tamsa is the U.S. dollar. The new added capacity is converting Tamsa into a major exporter of seamless steel pipes, as a great majority of its production will be exported to most major oil and gas markets with a U.S. dollar economic environment, in addition, seamless pipes sales are denominated and settled in U.S. dollars.

In Canada, the Company has concluded that the most appropriate functional currency for its two major steel pipe production facilities (Algoma and Prudential) is the U.S. dollar, due to a significant increase in the level of integration of the local operations within Tenaris’s international supply chain system, evidenced by a higher level of imports as well as a higher level of exports from the Canadian production facilities to the U.S. market.

The Company believes that due to the high level of integration in terms of sales and supply chain of its worldwide operations in the Tubes segment, the U.S. dollar is the currency that best reflects the economic environment in which it operates, which is consistent with that of the oil and gas industry.

As a result of these changes in functional currency, a majority of the Company’s subsidiaries within the Tubes segment (other than its European manufacturing subsidiaries) have the U.S. dollar as their functional currency. In the Projects and Others segments, the Company maintains the Brazilian Real as the functional currency of its Brazilian subsidiaries.

*(2) Transactions in currencies other than the functional currency*

Transactions in currencies other than the functional currency are translated into the functional currency using the exchange rates prevailing at the date of the transactions or valuation where items are re-measured.

At the end of each reporting period: (i) monetary items denominated in currencies other than the functional currency are translated using the closing rates; (ii) non-monetary items that are measured in terms of historical cost in a currency other than the functional currency are translated using the exchange rates prevailing at the date of the transactions; and (iii) non-monetary items that are measured at fair value in a currency other than the functional currency are translated using the exchange rates prevailing at the date when the fair value was determined.

**D Foreign currency translation (Cont.)**

(2) *Transactions in currencies other than the functional currency (Cont.)*

Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in currencies other than the functional currency are recorded as gains and losses from foreign exchange and included in “Other financial results” in the Consolidated Income Statement, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges. Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognized in profit or loss as part of the “fair value gain or loss,” while translation differences on non-monetary financial assets such as equities classified as available for sale are included in the “available for sale reserve” in equity. Tenaris had no such assets or liabilities for any of the periods presented.

(3) *Translation of financial information in currencies other than the functional currency*

Results of operations for subsidiaries whose functional currencies are not the U.S. dollar are translated into U.S. dollars at the average exchange rates for each quarter of the year. Financial Statement positions are translated at the end-of-year exchange rates. Translation differences are recognized in a separate component of equity as currency translation adjustments. In the case of a sale or other disposal of any of such subsidiaries, any accumulated translation difference would be recognized in income as a gain or loss from the sale.

**E Property, plant and equipment**

Property, plant and equipment are recognized at historical acquisition or construction cost less accumulated depreciation and impairment losses; historical cost includes expenditure that is directly attributable to the acquisition of the items. Property, plant and equipment acquired through acquisitions accounted for as business combinations have been valued initially at the fair market value of the assets acquired.

Major overhaul and rebuilding expenditures are capitalized as property, plant and equipment only when it is probable that future economic benefits associated with the item will flow to the group and the investment enhances the condition of assets beyond its original condition. The carrying amount of the replaced part is derecognized. Ordinary maintenance expenses on manufacturing properties are recorded as cost of products sold in the year in which they are incurred.

Borrowing costs that are attributable to the acquisition or construction of certain capital assets are capitalized as part of the cost of the asset, in accordance with IAS 23(R) (“*Borrowing Costs*”). Assets for which borrowing costs are capitalized are those that require a substantial period of time to prepare for their intended use.

Depreciation method is reviewed at each year end. Depreciation is calculated using the straight-line method to depreciate the cost of each asset to its residual value over its estimated useful life, as follows:

|   |                 |
|---|-----------------|
| Land  | No Depreciation |
| Buildings and improvements                            | 30-50 years     |
| Plant and production equipment                        | 10-40 years     |
| Vehicles, furniture and fixtures, and other equipment | 4-10 years      |

The asset’s residual values and useful lives of significant plant and production equipment are reviewed, and adjusted if appropriate, at each year-end date.

Management’s re-estimation of assets useful lives, performed in accordance with IAS 16 (“Property plant and equipment”), did not materially affect depreciation expenses for 2011.

Tenaris depreciates each significant part of an item of property, plant and equipment for its different production facilities that (i) can be properly identified as an independent component with a cost that is significant in relation to the total cost of the item, and (ii) has a useful operating life that is different from another significant part of that same item of property, plant and equipment.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount of assets and are recognized under *Other operating income* or *Other operating expenses* in the Consolidated Income Statement.

**F Intangible assets**

(1) *Goodwill*

Goodwill represents the excess of the acquisition cost over the fair value of Tenaris's share of net identifiable assets acquired as part of business combinations determined mainly by independent valuations. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Goodwill is included on the Consolidated Statement of Financial Position under *Intangible assets, net*.

For the purpose of impairment testing, goodwill is allocated to a subsidiary or group of subsidiaries that are expected to benefit from the business combination which generated the goodwill being tested.

(2) *Information systems projects*

Costs associated with developing or maintaining computer software programs are generally recognized as an expense as incurred. However, costs directly related to the development, acquisition and implementation of information systems are recognized as intangible assets if it is probable they have economic benefits exceeding one year.

Information systems projects recognized as assets are amortized using the straight-line method over their useful lives, not exceeding a period of 3 years. Amortization charges are classified as Selling, general and administrative expenses in the Consolidated Income Statement.

(3) *Licenses, patents, trademarks and proprietary technology*

Licenses, patents, trademarks, and proprietary technology acquired in a business combination are initially recognized at fair value at the acquisition date. Licenses, patents, proprietary technology and those trademarks that have a finite useful life are carried at cost less accumulated amortization. Amortization is calculated using the straight-line method to allocate the cost over their estimated useful lives, and does not exceed a period of 10 years.

The balance of acquired trademarks amounts to \$86.7 million and \$89.7 million at December 31, 2011 and 2010 respectively, have indefinite useful lives according to external appraisal. Main factors considered in the determination of the indefinite useful lives, include the years that they have been in service and their recognition among customers in the industry.

(4) *Research and development*

Research expenditures as well as development costs that do not fulfill the criteria for capitalization are recorded as *Cost of sales* in the Consolidated Income Statement as incurred. Research and development expenditures included in *Cost of sales* for the years 2011, 2010 and 2009 totaled \$68.4 million, \$61.8 million and \$62.7 million, respectively.

(5) *Customer relationships*

In accordance with IFRS 3 and IAS 38, Tenaris has recognized the value of customer relationships separately from goodwill attributable to the acquisition of Maverick and Hydril.

Customer relationships acquired in a business combination are recognized at fair value at the acquisition date. Customer relationships acquired in a business combination have a finite useful life and are carried at cost less accumulated amortization. Amortization is calculated using the straight line method over the expected life of approximately 14 years for Maverick and 10 years for Hydril.

## **G Impairment of non financial assets**

Long-lived assets including identifiable intangible assets are reviewed for impairment at the lowest level for which there are separately identifiable cash flows (cash generating units, or CGU). Most of the Company's principal subsidiaries that constitute a CGU have a single main production facility and, accordingly, each such subsidiary represents the lowest level of asset aggregation that generates largely independent cash inflows.

Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Intangible assets with indefinite useful life, including goodwill, are subject to at least an annual impairment test.

In assessing whether there is any indication that a CGU may be impaired, external and internal sources of information are analyzed. Material facts and circumstances specifically considered in the analysis usually include the discount rate used in Tenaris's cash flow projections and the business condition in terms of competitive and economic factors, such as the cost of raw materials, oil and gas prices, competitive environment, capital expenditure programs for Tenaris's customers and the evolution of the rig count.

An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of the asset's value in use and fair value less costs to sell. Any impairment loss is allocated to reduce the carrying amount of the assets of the CGU in the following order:

- (a) first, to reduce the carrying amount of any goodwill allocated to the CGU; and
- (b) then, to the other assets of the unit (group of units) pro rata on the basis of the carrying amount of each asset in the unit (group of units), considering not to reduce the carrying amount of the asset below the highest of its fair value less cost to sell, its value in use or zero.

The value in use of each CGU is determined on the basis of the present value of net future cash flows which would be generated by such CGU. Tenaris uses cash flow projections for a five year period with a terminal value calculated based on perpetuity and appropriate discount rates.

For purposes of calculating the fair value less costs to sell Tenaris uses the estimated value of future cash flows that a market participant could generate from the corresponding CGU. Tenaris uses cash flow projections for a five year period with a terminal value calculated based on perpetuity and appropriate discount rates.

Management judgment is required to estimate discounted future cash flows. Actual cash flows and values could vary significantly from the forecasted future cash flows and related values derived using discounting techniques.

Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal at each reporting date. In 2010, the Company reversed the impairment registered in 2008 corresponding to Prudential CGU's Customer Relationships (see Note 5).

In 2011 and 2010, none of the Company's CGUs including long-lived assets with finite useful lives, were tested for impairment as no impairment indicators were identified.

## **H Other investments**

Other investments consist primarily of investments in financial debt instruments and time deposits with an original maturity of more than three months.

These investments are categorized as financial assets "at fair value through profit or loss".

Purchases and sales of financial investments are recognized as of their settlement date.

The fair values of quoted investments are based on current bid prices. If the market for a financial investment is not active or the securities are not listed, Tenaris estimates the fair value by using standard valuation techniques (see Section III Financial Risk Management).

Results from financial investments are recognized in *Financial Results* in the Consolidated Income Statement.

## **I Inventories**

Inventories are stated at the lower of cost (calculated principally on the first-in-first-out “FIFO” method) and net realizable value. The cost of finished goods and goods in process is comprised of raw materials, direct labor, other direct costs and related production overhead costs. It excludes borrowing costs. Tenaris estimates net realizable value of inventories by grouping, where applicable, similar or related items. Net realizable value is the estimated selling price in the ordinary course of business, less any estimated costs of completion and selling expenses. Goods in transit at year end are valued based on supplier’s invoice cost.

Tenaris establishes an allowance for obsolete or slow-moving inventory related to finished goods, supplies and spare parts. For slow moving or obsolete finished products, an allowance is established based on management’s analysis of product aging. An allowance for slow-moving inventory of supplies and spare parts is established based on management’s analysis of such items to be used as intended and the consideration of potential obsolescence due to technological changes.

## **J Trade and other receivables**

Trade and other receivables are recognized initially at fair value, generally the original invoice amount. Tenaris analyzes its trade receivables on a regular basis and, when aware of a specific counterparty’s difficulty or inability to meet its obligations, impairs any amounts due by means of a charge to an allowance for doubtful accounts. Additionally, this allowance is adjusted periodically based on the aging of receivables.

## **K Cash and cash equivalents**

Cash and cash equivalents are comprised of cash in banks, liquidity funds and short-term investments with a maturity of less than three months at the date of purchase which are readily convertible to known amounts of cash. Assets recorded in cash and cash equivalents are carried at fair market value or at historical cost which approximates fair market value.

In the Consolidated Statement of Financial Position, bank overdrafts are included in *Borrowings* in current liabilities. For the purposes of the Consolidated Statement of Cash Flows, cash and cash equivalents includes overdrafts.

## **L Equity**

### *(1) Equity components*

The Consolidated Statement of Changes in Equity includes:

- The value of share capital, legal reserve, share premium and other distributable reserve calculated in accordance with Luxembourg Law;
- The currency translation adjustment, other reserves, retained earnings and non-controlling interest calculated in accordance with IFRS.

### *(2) Share capital*

The Company has an authorized share capital of a single class of 2.5 billion shares having a nominal value of \$1.00 per share. Total ordinary shares issued and outstanding as of December 31, 2011, 2010 and 2009 are 1,180,536,830 with a par value of \$1.00 per share with one vote each. All issued shares are fully paid.

### *(3) Dividends distribution by the Company to shareholders*

Dividends distributions are recorded in the Company’s financial statements when Company’s shareholders have the right to receive the payment, or when interim dividends are approved by the Board of Directors in accordance with the by-laws of the Company.

Dividends may be paid by the Company to the extent that it has distributable retained earnings, calculated in accordance with Luxembourg law (see Note 26).



## **M Borrowings**

Borrowings are recognized initially at fair value net of transaction costs incurred. In subsequent years, borrowings are valued at amortized cost.

## **N Current and Deferred income tax**

The tax expense for the period comprises current and deferred tax. Tax is recognized in the Consolidated Income Statement, except to the extent that it relates to items recognized in the Consolidated Statement of Other Comprehensive Income. In this case, the tax is also recognized in the Consolidated Statement of Other Comprehensive Income.

The current income tax charge is calculated on the basis of the tax laws enacted or substantially enacted at the reporting date in the countries where the Company's subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions when appropriate.

Deferred income tax is recognized applying the liability method on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. The principal temporary differences arise from fair value adjustments of assets acquired in business combinations, the effect of currency translation on fixed assets, depreciation on property, plant and equipment, valuation of inventories and provisions for pension plans. Deferred tax assets are also recognized for net operating loss carry-forwards. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the time period when the asset is realized or the liability is settled, based on tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax assets are recognized to the extent it is probable that future taxable income will be available against which the temporary differences can be utilized. At the end of each reporting period, Tenaris reassesses unrecognized deferred tax assets. Tenaris recognizes a previously unrecognized deferred tax asset to the extent that it has become probable that future taxable income will allow the deferred tax asset to be recovered.

## **O Employee benefits**

### *(a) Employee severance indemnity*

Employee severance indemnity costs are assessed at each year-end using the projected unit credit method. Employee severance indemnity obligations are measured at the present value of the estimated future cash outflows, based on actuarial calculations provided by independent advisors and in accordance with current legislation and labor contracts in effect in each respective country. The cost of this obligation is charged to the Consolidated Income Statement over the expected service lives of employees.

This provision is primarily related to the liability accrued for employees at Tenaris' Italian subsidiary.

As from January 1, 2007 as a consequence of a change in an Italian law, employees were entitled to make contributions to external funds, thus, Tenaris' Italian subsidiary pays every year the matured contribution to the funds and no more obligation will be in charge of it. As a consequence of the above mentioned, the structure of the plan changed from a defined benefit plan to a defined contribution plan effective from that date, but only limited to the contributions of 2007 onwards.

### *(b) Defined benefit pension obligations*

Defined benefit plans determine an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognized in the Consolidated Statement of Financial Position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting year less the fair value of plan assets together with adjustments for unrecognized past-service costs and unrecognized actuarial gains and losses. The present value of the defined benefit pension obligation is calculated, at least at each year-end by independent advisors using the projected unit credit method based on actuarial calculations provided by independent advisors.

**O Employee benefits (Cont.)**

*(b) Defined benefit pension obligations (Cont.)*

Certain officers of Tenaris are covered by defined benefit employee retirement plans designed to provide post-retirement and other benefits.

Benefits under this plan are provided in U.S. dollars, and are calculated based on seven-year salary averages.

Tenaris sponsors other funded and unfunded non-contributory defined benefit pension plans in certain subsidiaries. The plans provide defined benefits based on years of service and, in the case of salaried employees, final average salary.

All of Tenaris' plans recognize actuarial gains and losses over the average remaining service lives of employees.

*(c) Other compensation obligations*

Employee entitlements to annual leave and long-service leave are accrued as earned.

Other length of service based compensation to employees in the event of dismissal or death is charged to income in the year in which it becomes payable.

*(d) Employee retention and long term incentive program*

On January 1, 2007 Tenaris adopted an employee retention and long term incentive program. Pursuant to this program, certain senior executives will be granted with a number of units' equivalent in value to the equity book value per share (excluding non-controlling interest). The units will be vested over four years period and Tenaris will redeem vested units following a period of seven years from the grant date, or when the employee ceases employment, at the equity book value per share at the time of payment. Beneficiaries will also receive a cash amount per unit equivalent to the dividend paid per share whenever the Company pays a cash dividend to its shareholders. As the cash redemption of the benefit is tied to the book value of the shares, and not to their market value, Tenaris valued this long-term incentive program as a long term benefit plan as classified in IAS 19.

The total value of the units granted to date under the program, considering the number of units and the book value per share amounts to \$55.5 million and \$40.4 million at December 31, 2011 and 2010, respectively. As of December 31, 2011, and 2010 Tenaris has recorded a total liability of \$50.3 million and \$33.5 million, respectively, based on actuarial calculations provided by independent advisors.

**P Employees' statutory profit sharing**

Under Mexican law, the Company's Mexican subsidiaries are required to pay to their employees an annual benefit calculated on a similar basis to that used for local income tax purposes. Employee statutory profit sharing is calculated using the liability method, and is recorded in *Current other liabilities* and *Non-current other liabilities* in the Consolidated Statement of Financial Position. Because Mexican employee statutory profit sharing is determined on a similar basis to that used for determining local income taxes, Tenaris accounts for temporary differences arising between the statutory calculation and reported expense as determined under IFRS in a manner similar to the calculation of deferred income tax.

**Q Provisions**

Tenaris is subject to various claims, lawsuits and other legal proceedings, including customer claims, in which a third party is seeking payment for alleged damages, reimbursement for losses or indemnity. Tenaris' potential liability with respect to such claims, lawsuits and other legal proceedings cannot be estimated with certainty. Management periodically reviews the status of each significant matter and assesses potential financial exposure. If, as a result of past events, a potential loss from a claim or proceeding is considered probable and the amount can be reasonably estimated, a provision is recorded. Accruals for loss contingencies reflect a reasonable estimate of the losses to be incurred based on information available to management as of the date of preparation of the financial statements, and take into consideration Tenaris' litigation and settlement strategies. These estimates are primarily constructed with the assistance of legal counsel. As the scope of liabilities become better defined, there may be changes in the estimates of future costs which could have a material adverse effect on its results of operations, financial condition and cash flows.

**Q Provisions (Cont.)**

If Tenaris expects to be reimbursed for an accrued expense, as would be the case for an expense or loss covered under an insurance contract, and reimbursement is considered virtually certain, the expected reimbursement is recognized as a receivable.

**R Trade payables**

Trade payables are recognized initially at fair value and subsequently measured at amortized cost.

**S Revenue recognition**

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of Tenaris' activities. Revenue is shown net of value-added tax, returns, rebates and discounts and after eliminating sales within the group.

Tenaris' products and services are sold based upon purchase orders, contracts or upon other persuasive evidence of an arrangement with customers, including that the sales price is known or determinable. Sales are recognized as revenue upon delivery, when neither continuing managerial involvement nor effective control over the products is retained by Tenaris and when collection is reasonably assured. Delivery is defined by the transfer of risk, provision of sales contracts and may include delivery to a storage facility located at one of the Company's subsidiaries. For bill and hold transactions revenue is recognized only to the extent (a) it is probable delivery will be made; (b) the products have been specifically identified and are ready for delivery; (c) the sales contract specifically acknowledges the deferred delivery instructions; (d) the usual payment terms apply.

The percentage of total sales that were generated from bill and hold arrangements for products located in Tenaris's storage facilities that have not been shipped to customers amounted to 1.3%, 1.2% and 0.7% as of December 31, 2011, 2010 and 2009, respectively. The Company has not experienced any material claims requesting the cancellation of bill and hold transactions.

Other revenues earned by Tenaris are recognized on the following bases:

- Interest income: on the effective yield basis.
- Dividend income from investments in other companies: when Tenaris' right to receive payment is established.

**T Cost of sales and sales expenses**

Cost of sales and sales expenses are recognized in the Consolidated Income Statement on the accrual basis of accounting.

Commissions, freight and other selling expenses, including shipping and handling costs, are recorded in Selling, general and administrative expenses in the Consolidated Income Statement.

**U Earnings per share**

Earnings per share are calculated by dividing the income attributable to equity holders of the Company by the daily weighted average number of common shares outstanding during the year.

## V Financial instruments

Non derivative financial instruments comprise investment in financial debt instruments and equity, time deposits, trade and other receivables, cash and cash equivalents, borrowings, and trade and other payables. Tenaris non derivative financial instruments are classified into the following categories:

- Financial instruments at fair value through profit and loss: comprise mainly cash and cash equivalents and investments in financial debt instruments and time deposits held for trading.
- Loans and receivables: measured at amortized cost using the effective interest rate method less any impairment; comprise trade receivables and other receivables.
- Available for sale assets: See Note 32
- Other financial liabilities: measured at amortized cost using the effective interest rate method; comprise borrowings and trade and other payables.

The categorization depends on the nature and purpose of the financial instrument and is determined at the time of initial recognition.

Financial assets and liabilities are recognized and derecognized on their settlement date.

Tenaris has identified certain embedded derivatives and in accordance with IAS 39 (“Financial Instruments: Recognition and Measurement”) has accounted them separately from their host contracts. The result has been recognized under “*Foreign exchange derivatives contracts results*”.

Accounting for derivative financial instruments and hedging activities is included within the Section III, Financial Risk Management.

### III. FINANCIAL RISK MANAGEMENT

The multinational nature of Tenaris' operations and customer base exposes the Company to a variety of risks, mainly related to market risks (including the effects of changes in foreign currency exchange rates and interest rates) and capital risk. In order to manage the volatility related to these exposures, the management evaluates exposures on a consolidated basis, taking advantage of logical exposure netting. The Company or its subsidiaries may then enter into various derivative transactions in order to prevent potential adverse impacts on Tenaris' financial performance. Such derivative transactions are executed in accordance with internal policies and hedging practices.

#### A. Financial Risk Factors

##### (i) Capital Risk

Tenaris seeks to maintain an adequate debt to total equity ratio considering the industry and the markets where it operates. The year-end ratio of debt to total equity (where "debt" comprises financial borrowings and "total equity" is the sum of financial borrowings and equity) is 0.08 as of December 31, 2011, in comparison with 0.11 as of December 31, 2010. The Company does not have to comply with regulatory capital adequacy requirements as known in the financial services industry.

##### (ii) Foreign exchange risk

Tenaris manufactures and sells its products in a number of countries throughout the world and consequently is exposed to foreign exchange rate risk. Since the Company's functional currency is the U.S. dollar the purpose of Tenaris' foreign currency hedging program is mainly to reduce the risk caused by changes in the exchange rates of other currencies against the U.S. dollar.

Tenaris' exposure to currency fluctuations is reviewed on a periodic consolidated basis. A number of derivative transactions are performed in order to achieve an efficient coverage in the absence of operative or natural hedges. Almost all of these transactions are forward exchange rates contracts (see Note 25 Derivative financial instruments).

Tenaris does not enter into derivative financial instruments for trading or other speculative purposes, other than non-material investments in structured products.

Because a number of subsidiaries have functional currencies other than the U.S. dollar, the results of hedging activities, reported in accordance with IFRS, may not reflect the management's assessment of its foreign exchange risk hedging program. Inter-company balances between Tenaris subsidiaries may generate financial gains (losses) to the extent that functional currencies differ.

The value of Tenaris' financial assets and liabilities is subject to changes arising out of the variation of foreign currency exchange rates. The following table provides a breakdown of Tenaris' main financial assets and liabilities (including foreign exchange derivative contracts) which impact the Company's profit and loss as of December 31, 2011 and 2010:

| All amounts Long / (Short) in thousands of U.S. dollars<br>Currency Exposure / Functional currency | As of December 31, |           |
|--|--------------------|-----------|
|  | 2011               | 2010      |
| Argentine Peso / U.S. dollar   | (181,622)          | (74,440)  |
| Mexican Peso / U.S. dollar   | 56,652             | 177,227   |
| Canadian dollar / U.S. dollar  | (23,670)           | (68,195)  |
| U.S. dollar / Japanese Yen   | 68,366             | 37,726    |
| U.S. dollar / Euro   | (66,272)           | (113,836) |
| U.S. dollar / Brazilian real   | (64,060)           | 304,229   |

**A. Financial Risk Factors (Cont.)**

(ii) *Foreign exchange risk (Cont.)*

The main relevant exposures as of December 31, 2011 correspond to:

- Argentine Peso / U.S. dollar

Consists primarily of Argentine Peso-denominated trade, social and fiscal payables at certain Argentine subsidiaries which functional currency is the U.S. dollar. A change of 1% in the ARS/USD exchange rate would generate a pre-tax gain / loss of \$1.8 million and \$0.7 million as of December 31, 2011 and 2010, respectively.

The main relevant exposures as of December 31, 2010 corresponded to:

- Brazilian real / U.S. dollar

Consisted primarily of Cash and cash equivalent and Other investments denominated in U.S. dollar at subsidiaries which functional currency was the Brazilian real. A change of 1% in the BRL/USD exchange rate would have generated a pre-tax gain / loss of \$2.7 million, which would have been to a large extent offset by changes to Tenaris' net equity position. Tenaris also entered into foreign exchange derivative contracts to preserve the U.S. dollar value of certain forecasted sales denominated in Brazilian real, which could have added a gain / loss of \$0.3 million per one percent change in the BRL/USD exchange rate.

- Mexican peso / U.S. dollar

Consisted primarily of various foreign exchange derivative contracts entered to preserve the U.S. dollar value of borrowings denominated in Mexican peso. A change of 1% in the MXN/USD exchange rate would have generated a pretax gain / loss of \$2.0 million. Additionally Tenaris had Cash and cash equivalents and sales denominated in U.S. dollar at subsidiaries which functional currency was the Mexican peso, that could have offset this impact by \$0.2 million per one percent change in the MXN/USD exchange rate.

- Euro / U.S. dollar

Consisted primarily of U.S. dollar-denominated borrowings at certain European subsidiaries which functional currency was the Euro, partially offset by Euro denominated trade payables at subsidiaries which functional currency was the U.S. dollar. A change of 1% in the EUR/USD exchange rate would have generated a pre-tax gain / loss of \$1.1 million, which would have been to a large extent offset by changes to Tenaris' net equity position.

Considering the balances held as of December 31, 2011 on financial assets and liabilities exposed to foreign exchange rate fluctuations, Tenaris estimates that the impact of a simultaneous 1% favorable / unfavorable movement in the levels of foreign currencies exchange rates relative to the U.S. dollar, would be a pre-tax gain / loss of \$6.4 million (including a loss / gain of \$0.3 million due to foreign exchange derivative contracts), which would be partially offset by changes to Tenaris' net equity position of \$1.0 million. For balances held as of December 31, 2010, a simultaneous 1% favorable/unfavorable movement in the foreign currencies exchange rates relative to the U.S. dollar, would have generated a pre-tax gain / loss of \$7.9 million (including a loss / gain of \$1.8 million due to foreign exchange derivative contracts), which would have been partially offset by changes to Tenaris' net equity position of \$3.6 million.

Additionally, the Company has recognized an embedded derivative in connection with a ten-year steel supply agreement signed in 2007 by a Canadian subsidiary which as of December 31, 2011 has an estimated outstanding amount of approximately \$199 million. The Company estimates that the impact of a 1% favorable / unfavorable movement in the USD/CAD exchange rate would have resulted in a maximum pre-tax gain / loss of approximately \$1.9 million and \$2.2 million in connection with this instrument as of December 31, 2011 and 2010 respectively.

**A. Financial Risk Factors (Cont.)**

(iii) *Interest rate risk*

Tenaris is subject to interest rate risk on its investment portfolio and its debt. The Company uses a mix of variable and fixed rate debt in combination with its investment portfolio strategy. From time to time, the Company may choose to enter into foreign exchange derivative contracts and / or interest rate swaps to mitigate the exposure to changes in the interest rates.

The following table summarizes the proportions of variable-rate and fixed-rate debt as of each year end.

|               | As of December 31,                     |            |  |            |
|---------------|--|------------|--|------------|
|               | 2011                                   |            | 2010                                   |            |
|               | Amount in thousands<br>of U.S. dollars | Percentage | Amount in thousands<br>of U.S. dollars | Percentage |
| Fixed rate    | 651,939                                | 70%        | 632,766                                | 51%        |
| Variable rate | 278,937                                | 30%        | 611,730                                | 49%        |
| <b>Total</b>  | <b>930,876</b>                         |            | <b>1,244,496</b>                       |            |

The Company estimates that, if market interest rates applicable to Tenaris's borrowings had been 100 basis points higher, then the additional pre-tax loss would have been \$7.3 million in 2011 and \$10.5 million in 2010. These results exclude the effect of interest rate swaps in 2010.

Tenaris's exposure to interest risk associated with its debt is also mitigated by its investment portfolio. Tenaris estimates that, if interest rates on the benchmark rates for Tenaris portfolio had been 100 basis points higher, then the additional pre-tax gain would have been \$7.1 million in 2011 and \$9.4 million in 2010, partially offsetting the net losses to Tenaris's borrowing costs.

In order to partially hedge future interest payments related to long-term debt, Tenaris entered in 2008 and 2009 into interest rate swaps and swaps with an embedded knock-in option (See Note 25). All of Tenaris' interest rate derivatives were designated for hedge accounting. Interest differentials earned on these contracts were recorded to on the interest expenses line at the same pace that interests were accrued on the underlying debt, thus discharging the equity reserve. All interest rate derivatives were settled during 2011. The outstanding notional as of December 31, 2010 was \$350 million.

Tenaris estimates that, if market interest rates applicable to the hedged borrowings had been 100 basis point higher, then an additional pre-tax gain of \$2.4 million would have been recorded in 2010, partially offsetting the losses to Tenaris's borrowings estimated above. No impact would have been recorded in 2011 because Tenaris has already fixed the reference rate by the end of 2010.

(iv) *Credit risk*

Credit risk arises from cash and cash equivalents, deposits with banks and financial institutions, as well as credit exposures to customers, including outstanding receivables and committed transactions. The Company also actively monitors the creditworthiness of its treasury, derivative and insurance counterparties in order to minimize its credit risk.

There is no significant concentration of credit risk from customers. No single customer comprised more than 10% of Tenaris' net sales in 2011 and 2010.

**A. Financial Risk Factors (Cont.)**

*(iv) Credit risk (Cont.)*

Tenaris' credit policies related to sales of products and services are designed to identify customers with acceptable credit history, and to allow Tenaris to require the use of credit insurance, letters of credit and other instruments designed to minimize credit risks whenever deemed necessary. Tenaris maintains allowances for impairment for potential credit losses (See Section II J).

As of December 31, 2011 and 2010 trade receivables amount to \$1,900.6 million and \$1,421.6 million respectively. Trade receivables have guarantees under letter of credit and other bank guarantees of \$240.1 million and \$137.2 million, credit insurance of \$562.1 million and \$475.8 million and other guarantees of \$16.2 million and \$2.7 million as of December 31, 2011 and 2010 respectively.

As of December 31, 2011 and 2010 trade receivables amounting to \$353 million and \$246 million were past due but not impaired, respectively. These relate to a number of customers for whom there is no recent history of default.

The amount of the allowance for doubtful accounts was \$25.9 million as of December 31, 2011 and \$20.8 million as of December 31, 2010. The allowance for doubtful accounts and the existing guarantees are sufficient to cover doubtful trade receivables.

*(v) Counterparty risk*

Tenaris has investment guidelines with specific parameters to limit issuer risk on marketable securities. Counterparties for derivatives and cash transactions are limited to high credit quality financial institutions, normally investment grade.

More than 94.7% of Tenaris' liquid financial assets correspond to Investment Grade-rated instruments as of December 31, 2011, in comparison with more than 92.9% as of December 31, 2010.

*(vi) Liquidity risk*

Tenaris financing strategy aims to maintain adequate financial resources and access to additional liquidity. During 2011, Tenaris has counted on cash flows from operations as well as additional bank financing to fund its transactions.

Management maintains sufficient cash and marketable securities to finance normal operations and believes that Tenaris also has appropriate access to market for short-term working capital needs.

Liquid financial assets as a whole (comprising cash and cash equivalents and other current investments) were 8.4% of total assets at the end of 2011 compared to 10.6% at the end of 2010.

Tenaris has a conservative approach to the management of its liquidity, which consists of cash in banks, liquidity funds and short-term investments with a maturity of less than three months at the date of purchase.

Tenaris holds primarily investments in money market funds and variable or fixed-rate securities from investment grade issuers. As of December 31, 2011 Tenaris does not have direct exposure on financial instruments issued by European sovereign counterparties.

Tenaris holds its cash and cash equivalents primarily in U.S. dollars. As of December 31, 2011 and 2010, U.S. dollar denominated liquid assets represented around 66% and 84% of total liquid financial assets respectively. As of December 31, 2011 an estimated 20% of the Company's liquid financial assets were momentarily invested in Brazilian Real-denominated instruments held at its Brazilian subsidiary, Confab Industrial S.A., to fund the disbursement of a participation in Usinas Siderúrgicas de Minas Gerais S.A. (Usiminas) which was completed in January, 2012 (See note 34).



## B. Financial instruments by category

The accounting policies for financial instruments have been applied to the line items below:

|  | Assets at fair value through profit and loss | Loans and receivables | Available for sale | Total            |
|--|--|-----------------------|--------------------|------------------|
| <b>December 31, 2011</b>                             |  |                       |                    |                  |
| <b>Assets as per statement of financial position</b> |  |                       |                    |                  |
| Derivative financial instruments                     | 6,382  | -                     | -                  | 6,382            |
| Trade receivables                                    | -  | 1,900,591             | -                  | 1,900,591        |
| Other receivables                                    | -  | 119,283               | -                  | 119,283          |
| Available for sale assets                            | -  | -                     | 21,572             | 21,572           |
| Other investments                                    | 433,319                                      | -                     | -                  | 433,319          |
| Cash and cash equivalents                            | 823,743                                      | -                     | -                  | 823,743          |
| <b>Total</b>   | <b>1,263,444</b>                             | <b>2,019,874</b>      | <b>21,572</b>      | <b>3,304,890</b> |

|   | Liabilities at fair value through profit and loss | Other financial liabilities | Total            |
|---|---|-----------------------------|------------------|
| <b>December 31, 2011</b>                                  |   |                             |                  |
| <b>Liabilities as per statement of financial position</b> |   |                             |                  |
| Borrowings  | -   | 930,876                     | 930,876          |
| Derivative financial instruments                          | 45,749  | -                           | 45,749           |
| Trade and other payables (*)                              | -   | 946,392                     | 946,392          |
| <b>Total</b>  | <b>45,749</b>                                     | <b>1,877,268</b>            | <b>1,923,017</b> |

|  | Assets at fair value through profit and loss | Loans and receivables | Available for sale | Total            |
|--|--|-----------------------|--------------------|------------------|
| <b>December 31, 2010</b>                             |  |                       |                    |                  |
| <b>Assets as per statement of financial position</b> |  |                       |                    |                  |
| Derivative financial instruments                     | 31,537                                       | -                     | -                  | 31,537           |
| Trade receivables                                    | -  | 1,421,642             | -                  | 1,421,642        |
| Other receivables                                    | -  | 115,469               | -                  | 115,469          |
| Available for sale assets                            | -  | -                     | 21,572             | 21,572           |
| Other investments                                    | 719,816                                      | -                     | -                  | 719,816          |
| Cash and cash equivalents                            | 843,861                                      | -                     | -                  | 843,861          |
| <b>Total</b>   | <b>1,595,214</b>                             | <b>1,537,111</b>      | <b>21,572</b>      | <b>3,153,897</b> |

|   | Liabilities at fair value through profit and loss | Other financial liabilities | Total            |
|---|---|-----------------------------|------------------|
| <b>December 31, 2010</b>                                  |   |                             |                  |
| <b>Liabilities as per statement of financial position</b> |   |                             |                  |
| Borrowings  | -   | 1,244,496                   | 1,244,496        |
| Derivative financial instruments                          | 11,972  | -                           | 11,972           |
| Trade and other payables (*)                              | -   | 852,678                     | 852,678          |
| <b>Total</b>  | <b>11,972</b>                                     | <b>2,097,174</b>            | <b>2,109,146</b> |

(\*) The maturity of most of trade payables is of one year or less.

## C. Fair value hierarchy

IFRS 7 requires for financial instruments that are measured in the statement of financial position at fair value, a disclosure of fair value measurements by level according to the following fair value measurement hierarchy:

Level 1- Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).

**C. Fair value hierarchy (Cont.)**

Level 3- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

The following table presents the assets and liabilities that are measured at fair value as of December 31, 2011 and 2010.

| <b>December 31, 2011</b>                        | <b>Level 1</b>   | <b>Level 2</b> | <b>Level 3</b> | <b>Total</b>     |
|---|------------------|----------------|----------------|------------------|
| <b>Assets</b>                                   |                  |                |                |                  |
| Cash and cash equivalents                       | 823,743          | -              | -              | 823,743          |
| Other investments                               | 350,481          | 80,295         | 2,543          | 433,319          |
| Foreign exchange derivatives contracts          | -                | 5,238          | -              | 5,238            |
| Embedded derivative (See Note 25)               | -                | -              | 1,144          | 1,144            |
| Available for sale assets (**)                  | -                | -              | 21,572         | 21,572           |
| <b>Total</b>                                    | <b>1,174,224</b> | <b>85,533</b>  | <b>25,259</b>  | <b>1,285,016</b> |
| <b>Liabilities</b>                              |                  |                |                |                  |
| Foreign exchange derivatives contracts          | -                | 45,040         | -              | 45,040           |
| Embedded derivative (See Note 25)               | -                | -              | 709            | 709              |
| <b>Total</b>                                    | <b>-</b>         | <b>45,040</b>  | <b>709</b>     | <b>45,749</b>    |
| <b>December 31, 2010</b>                        |                  |                |                |                  |
| <b>Assets</b>                                   |                  |                |                |                  |
| Cash and cash equivalents                       | 843,861          | -              | -              | 843,861          |
| Other investments                               | 540,298          | 163,347        | 16,171         | 719,816          |
| Foreign exchange derivatives contracts          | -                | 28,259         | -              | 28,259           |
| Embedded derivative (See Note 25)               | -                | -              | 3,278          | 3,278            |
| Available for sale assets (**)                  | -                | -              | 21,572         | 21,572           |
| <b>Total</b>                                    | <b>1,384,159</b> | <b>191,606</b> | <b>41,021</b>  | <b>1,616,786</b> |
| <b>Liabilities</b>                              |                  |                |                |                  |
| Foreign exchange derivatives contracts          | -                | 6,613          | -              | 6,613            |
| Interest rate derivatives financial instruments | -                | 5,359          | -              | 5,359            |
| <b>Total</b>                                    | <b>-</b>         | <b>11,972</b>  | <b>-</b>       | <b>11,972</b>    |

(\*\*) For further detail regarding Available for sale assets, see Note 32.

The fair value of financial instruments traded in active markets is based on quoted market prices at the reporting date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by Tenaris is the current bid price. These instruments are included in level 1 and comprise primarily corporate and sovereign debt securities.

The fair value of financial instruments that are not traded in an active market (such as certain debt securities, certificates of deposits with original maturity of more than three months, forward and interest rate derivative instruments) is determined by using valuation techniques which maximize the use of observable market data where available and rely as little as possible on entity specific estimates. If all significant inputs required to value an instrument are observable, the instrument is included in level 2. Tenaris values its assets and liabilities included in this level using bid prices, interest rate curves, broker quotations, current exchange rates, forward rates and implied volatilities grabbed from market contributors as of the valuation date.

**C. Fair value hierarchy (Cont.)**

If one or more of the significant inputs is not based on observable market data, the instruments are included in level 3. Tenaris values its assets and liabilities in this level using observable market inputs and management assumptions which reflect the Company's best estimate on how market participants would price the asset or liability at measurement date. Main balances included in this level correspond to Available for sale assets related to Tenaris's interest in Venezuelan companies under process of nationalization (See Note 32).

The following table presents the changes in level 3 assets and liabilities:

|  | <b>Year ended December 31,</b> |               |
|--|--------------------------------|---------------|
|  | <b>2011</b>                    | <b>2010</b>   |
|  | <b>Assets / Liabilities</b>    |               |
| Net assets at the beginning of the year  | 41,021                         | 29,439        |
| Available for sale assets                | -                              | -             |
| (Loss) / Gain for the year               | (3,078)                        | 6,002         |
| Reclassifications                        | (13,320)                       | 5,603         |
| Currency translation adjustment          | (73)                           | (23)          |
| <b>Net assets at the end of the year</b> | <b>24,550</b>                  | <b>41,021</b> |

**D. Fair value estimation**

Financial assets or liabilities classified as assets at fair value through profit or loss are measured under the framework established by the IASB accounting guidance for fair value measurements and disclosures.

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active or no market is available, fair values are established using standard valuation techniques.

For the purpose of estimating the fair value of Cash and cash equivalents and Other Investments expiring in less than ninety days from the measurement date, the Company usually chooses to use the historical cost because the carrying amount of financial assets and liabilities with maturities of less than ninety days approximates to their fair value.

The fair value of all outstanding derivatives is determined using specific pricing models that include inputs that are observable in the market or can be derived from or corroborated by observable data. The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on observable yield curves, while the fair value of forward foreign exchange contracts is calculated as the net present value of the estimated future cash flows in each currency, based on observable yield curves, converted into U.S. dollars at the spot rate of the valuation date.

Borrowings are comprised primarily of fixed rate debt and variable rate debt with a short term portion where interest has already been fixed. They are classified under other financial liabilities and measured at their carrying amount. Tenaris estimates that the fair value of its main financial liabilities is approximately 98.8% of its carrying amount including interests accrued in 2011 as compared with 99.5% in 2010. Tenaris estimates that a change of 50 basis points in the reference interest rates would have an estimated impact of less than 0.2% in the fair value of borrowings as of December 31, 2011 and 0.1% in 2010. Fair values were calculated using standard valuation techniques for floating rate instruments and comparable market rates for discounting flows.

#### **E. Accounting for derivative financial instruments and hedging activities**

Derivative financial instruments are initially recognized in the statement of financial position at fair value through profit and loss on each date a derivative contract is entered into and are subsequently remeasured at fair value. Specific tools are used for calculation of each instrument's fair value and these tools are tested for consistency on a monthly basis. Market rates are used for all pricing operations. These include exchange rates, deposit rates and other discount rates matching the nature of each underlying risk.

As a general rule, Tenaris recognizes the full amount related to the change in fair value of derivative financial instruments in *Financial results* in the Consolidated Income Statement.

Tenaris designates certain derivatives as hedges of particular risks associated with recognized assets or liabilities or highly probable forecast transactions. These transactions (mainly currency forward contracts on highly probable forecast transactions and interest rate swaps) are classified as cash flow hedges. The effective portion of the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in equity. Amounts accumulated in equity are then recognized in the income statement in the same period than the offsetting losses and gains on the hedged item. The gain or loss relating to the ineffective portion is recognized immediately in the income statement. The fair value of Tenaris derivative financial instruments (assets or liabilities) continues to be reflected on the statement of financial position. The full fair value of a hedging derivative is classified as a non current asset or liability when the remaining hedged item is more than 12 months and as a current asset or liability when the remaining maturity of the hedged item is less than 12 months.

For transactions designated and qualifying for hedge accounting, Tenaris documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedge transactions. Tenaris also documents its assessment on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in the fair value or cash flow of hedged items. At December 31, 2011, the effective portion of designated cash flow hedges amounts to \$8.2 million and is included in *Other Reserves* in equity (see Note 25 Derivative financial instruments).

The fair values of various derivative instruments used for hedging purposes are disclosed in Note 25. Movements in the hedging reserve included within *Other Reserves* in equity are also shown in Note 25.

**IV. OTHER NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
(In the notes all amounts are shown in thousands of U.S. dollars, unless otherwise stated)

**1 Segment information**

**Reportable operating segments**

(all amounts in thousands of U.S. dollars)

|  | <b>Tubes</b>     | <b>Projects</b> | <b>Other</b>   | <b>Unallocated<br/>(**)</b> | <b>Total<br/>Continuing<br/>operations</b> | <b>Total<br/>Discontinued<br/>operations<br/>(*)</b> |
|--|------------------|-----------------|----------------|-----------------------------|--|--|
| <b>Year ended December 31, 2011</b>          |                  |                 |                |                             |  |  |
| Net sales                                    | 8,481,299        | 724,174         | 767,005        | -                           | 9,972,478                                  | -  |
| Cost of sales                                | (5,200,327)      | (490,105)       | (539,094)      | -                           | (6,229,526)                                | -  |
| <b>Gross profit</b>                          | <b>3,280,972</b> | <b>234,069</b>  | <b>227,911</b> | -                           | <b>3,742,952</b>                           | -  |
| Selling, general and administrative expenses | (1,668,444)      | (94,307)        | (90,493)       | -                           | (1,853,244)                                | -  |
| Other operating income (expenses), net       | 6,263            | (937)           | (276)          | -                           | 5,050                                      | -  |
| <b>Operating income</b>                      | <b>1,618,791</b> | <b>138,825</b>  | <b>137,142</b> | -                           | <b>1,894,758</b>                           | -  |
| Segment assets                               | 12,707,487       | 1,016,752       | 447,576        | 691,820                     | 14,863,635                                 | -  |
| Segment liabilities                          | 3,348,150        | 235,263         | 107,279        | -                           | 3,690,692                                  | -  |
| Capital expenditures                         | 790,454          | 58,908          | 13,296         | -                           | 862,658                                    | -  |
| Depreciation and amortization                | 517,726          | 21,195          | 15,424         | -                           | 554,345                                    | -  |
| <b>Year ended December 31, 2010</b>          |                  |                 |                |                             |  |  |
| Net sales                                    | 6,676,429        | 428,771         | 606,398        | -                           | 7,711,598                                  | -  |
| Cost of sales                                | (3,975,935)      | (286,415)       | (438,460)      | -                           | (4,700,810)                                | -  |
| <b>Gross profit</b>                          | <b>2,700,494</b> | <b>142,356</b>  | <b>167,938</b> | -                           | <b>3,010,788</b>                           | -  |
| Selling, general and administrative expenses | (1,365,757)      | (80,485)        | (69,628)       | -                           | (1,515,870)                                | -  |
| Other operating income (expenses), net       | 68,601           | 1,817           | 8,211          | -                           | 78,629                                     | -  |
| <b>Operating income</b>                      | <b>1,403,338</b> | <b>63,688</b>   | <b>106,521</b> | -                           | <b>1,573,547</b>                           | -  |
| Segment assets                               | 12,215,642       | 1,018,607       | 436,655        | 693,427                     | 14,364,331                                 | -  |
| Segment liabilities                          | 3,453,083        | 259,691         | 100,977        | -                           | 3,813,751                                  | -  |
| Capital expenditures                         | 799,724          | 42,740          | 4,852          | -                           | 847,316                                    | -  |
| Depreciation and amortization                | 471,717          | 19,843          | 15,342         | -                           | 506,902                                    | -  |
| Impairment reversal                          | 67,293           | -               | -              | -                           | 67,293                                     | -  |
| <b>Year ended December 31, 2009</b>          |                  |                 |                |                             |  |  |
| Net sales                                    | 6,670,929        | 986,548         | 491,843        | -                           | 8,149,320                                  | 18,558   |
| Cost of sales                                | (3,769,895)      | (704,238)       | (390,789)      | -                           | (4,864,922)                                | (31,866)   |
| <b>Gross profit</b>                          | <b>2,901,034</b> | <b>282,310</b>  | <b>101,054</b> | -                           | <b>3,284,398</b>                           | <b>(13,308)</b>                                      |
| Selling, general and administrative expenses | (1,325,441)      | (75,841)        | (72,509)       | -                           | (1,473,791)                                | (9,540)  |
| Other operating income (expenses), net       | 1,249            | 2,165           | (414)          | -                           | 3,000                                      | (179)  |
| <b>Operating income</b>                      | <b>1,576,842</b> | <b>208,634</b>  | <b>28,131</b>  | -                           | <b>1,813,607</b>                           | <b>(23,027)</b>                                      |
| Segment assets                               | 11,365,861       | 971,783         | 521,520        | 624,144                     | 13,483,308                                 | -  |
| Segment liabilities                          | 3,463,294        | 234,549         | 64,629         | -                           | 3,762,472                                  | -  |
| Capital expenditures                         | 425,545          | 30,820          | 4,562          | -                           | 460,927                                    | -  |
| Depreciation and amortization                | 464,841          | 18,593          | 21,403         | -                           | 504,837                                    | 27   |

Transactions between segments, which were eliminated in consolidation, include sales of scrap and pipe protectors from the Other segment to the Tubes segment for \$266,806, \$204,478 and \$113,408 in 2011, 2010 and 2009, respectively.

**1 Segment information (Cont.)**

**Geographical information**

| (all amounts in thousands of U.S. dollars) | <b>North America</b> | <b>South America</b> | <b>Europe</b> | <b>Middle East &amp; Africa</b> | <b>Far East &amp; Oceania</b> | <b>Unallocated (**)</b> | <b>Total Continuing operations</b> | <b>Total Discontinued operations (*)</b> |
|--|----------------------|----------------------|---------------|---------------------------------|-------------------------------|-------------------------|------------------------------------|--|
| <b>Year ended December 31, 2011</b>        |                      |                      |               |                                 |                               |                         |                                    |  |
| Net sales                                  | 4,350,815            | 2,564,518            | 1,119,887     | 1,349,334                       | 587,924                       | -                       | 9,972,478                          | -  |
| Total assets                               | 7,226,605            | 3,373,855            | 2,396,443     | 522,926                         | 651,986                       | 691,820                 | 14,863,635                         | -  |
| Trade receivables                          | 518,272              | 545,336              | 320,075       | 377,569                         | 139,339                       | -                       | 1,900,591                          | -  |
| Property, plant and equipment, net         | 2,051,826            | 892,572              | 882,185       | 64,450                          | 162,620                       | -                       | 4,053,653                          | -  |
| Capital expenditures                       | 496,021              | 150,419              | 176,861       | 22,669                          | 16,688                        | -                       | 862,658                            | -  |
| Depreciation and amortization              | 294,602              | 113,729              | 117,360       | 2,495                           | 26,159                        | -                       | 554,345                            | -  |
| <b>Year ended December 31, 2010</b>        |                      |                      |               |                                 |                               |                         |                                    |  |
| Net sales                                  | 3,295,081            | 1,911,824            | 805,617       | 1,264,610                       | 434,466                       | -                       | 7,711,598                          | -  |
| Total assets                               | 7,316,794            | 3,106,212            | 2,292,675     | 347,492                         | 607,731                       | 693,427                 | 14,364,331                         | -  |
| Trade receivables                          | 430,184              | 332,263              | 315,443       | 259,434                         | 84,318                        | -                       | 1,421,642                          | -  |
| Property, plant and equipment, net         | 1,883,992            | 862,433              | 837,764       | 34,047                          | 162,344                       | -                       | 3,780,580                          | -  |
| Capital expenditures                       | 561,782              | 123,586              | 130,232       | 20,839                          | 10,877                        | -                       | 847,316                            | -  |
| Depreciation and amortization              | 258,428              | 104,992              | 115,776       | 1,215                           | 26,491                        | -                       | 506,902                            | -  |
| <b>Year ended December 31, 2009</b>        |                      |                      |               |                                 |                               |                         |                                    |  |
| Net sales                                  | 2,891,523            | 2,285,677            | 866,692       | 1,623,541                       | 481,887                       | -                       | 8,149,320                          | 18,558                                   |
| Total assets                               | 6,722,816            | 2,790,249            | 2,469,042     | 386,242                         | 490,815                       | 624,144                 | 13,483,308                         | -  |
| Trade receivables                          | 344,548              | 361,976              | 235,708       | 327,924                         | 40,146                        | -                       | 1,310,302                          | -  |
| Property, plant and equipment, net         | 1,387,146            | 826,028              | 864,612       | 14,357                          | 162,444                       | -                       | 3,254,587                          | -  |
| Capital expenditures                       | 261,781              | 99,521               | 68,394        | 5,580                           | 25,651                        | -                       | 460,927                            | -  |
| Depreciation and amortization              | 272,677              | 100,089              | 108,770       | 1,367                           | 21,934                        | -                       | 504,837                            | 27                                       |

There are no revenues from external customers attributable to the Company's country of incorporation (Luxembourg). For geographical information purposes, "North America" comprises Canada, Mexico and the USA; "South America" comprises principally Argentina, Brazil, Colombia, Ecuador and Venezuela; "Europe" comprises principally Italy, Norway, Romania and United Kingdom; "Middle East and Africa" comprises principally Saudi Arabia, United Arab Emirates and Jordan; "Far East and Oceania" comprises principally China, Indonesia and Japan.

(\*) Corresponds to the Venezuelan Companies (year 2009) (See Notes 29 and 32).

(\*\*) Includes Investments in associated companies and Available for sale assets for \$21.6 million in 2011, 2010 and 2009 (See Note 32).

**2 Cost of sales**

| (all amounts in thousands of U.S. dollars)         | Year ended December 31, |                    |                    |
|--|-------------------------|--------------------|--------------------|
|  | 2011                    | 2010               | 2009               |
| <b>Inventories at the beginning of the year</b>    | <b>2,460,384</b>        | <b>1,687,059</b>   | <b>3,091,401</b>   |
| <b>Plus: Charges of the year</b>                   |                         |                    |                    |
| Raw materials, energy, consumables and other       | 4,409,698               | 3,690,900          | 1,948,596          |
| Increase in inventory due to business combinations | 10,688                  | -                  | 53,541             |
| Services and fees                                  | 368,910                 | 329,687            | 240,346            |
| Labor cost   | 1,133,186               | 941,375            | 737,883            |
| Depreciation of property, plant and equipment      | 312,601                 | 290,299            | 263,634            |
| Amortization of intangible assets                  | 6,561                   | 3,351              | 2,813              |
| Maintenance expenses                               | 220,240                 | 174,966            | 145,413            |
| Provisions for contingencies                       | -                       | -                  | 1,984              |
| Allowance for obsolescence                         | 11,067                  | (34,522)           | 89,041             |
| Taxes  | 4,958                   | 7,121              | 6,799              |
| Other  | 97,642                  | 70,958             | 46,122             |
|  | <b>6,575,551</b>        | <b>5,474,135</b>   | <b>3,536,172</b>   |
| Deconsolidation / Transfer to assets held for sale | -                       | -                  | (43,726)           |
| <b>Less: Inventories at the end of the year</b>    | <b>(2,806,409)</b>      | <b>(2,460,384)</b> | <b>(1,687,059)</b> |
|  | <b>6,229,526</b>        | <b>4,700,810</b>   | <b>4,896,788</b>   |
| From Discontinued operations                       | -                       | -                  | (31,866)           |
|  | <b>6,229,526</b>        | <b>4,700,810</b>   | <b>4,864,922</b>   |

**3 Selling, general and administrative expenses**

| (all amounts in thousands of U.S. dollars)      | Year ended December 31, |                  |                  |
|---|-------------------------|------------------|------------------|
|   | 2011                    | 2010             | 2009             |
| Services and fees                               | 218,991                 | 207,427          | 207,202          |
| Labor cost                                      | 527,223                 | 454,127          | 407,235          |
| Depreciation of property, plant and equipment   | 12,400                  | 12,506           | 14,524           |
| Amortization of intangible assets               | 222,783                 | 200,746          | 223,893          |
| Commissions, freight and other selling expenses | 545,228                 | 420,417          | 368,451          |
| Provisions for contingencies                    | 35,847                  | 26,430           | 33,880           |
| Allowances for doubtful accounts                | 7,749                   | (17,361)         | 13,837           |
| Taxes   | 148,912                 | 120,591          | 114,976          |
| Other   | 134,111                 | 90,987           | 99,333           |
|   | <b>1,853,244</b>        | <b>1,515,870</b> | <b>1,483,331</b> |
| From Discontinued operations                    | -                       | -                | (9,540)          |
|   | <b>1,853,244</b>        | <b>1,515,870</b> | <b>1,473,791</b> |

**4 Labor costs (included in Cost of sales and in Selling, general and administrative expenses)**

| (all amounts in thousands of U.S. dollars)         | Year ended December 31, |                  |                  |
|--|-------------------------|------------------|------------------|
|  | 2011                    | 2010             | 2009             |
| Wages, salaries and social security costs          | 1,616,299               | 1,359,994        | 1,113,757        |
| Employees' severance indemnity                     | 14,923                  | 12,850           | 13,436           |
| Pension benefits - defined benefit plans           | 10,300                  | 8,795            | 8,734            |
| Employee retention and long term incentive program | 18,887                  | 13,863           | 9,191            |
|  | <b>1,660,409</b>        | <b>1,395,502</b> | <b>1,145,118</b> |
| From Discontinued operations                       | -                       | -                | (23,024)         |
|  | <b>1,660,409</b>        | <b>1,395,502</b> | <b>1,122,094</b> |

At the year-end, the number of employees was 26,980 in 2011, 25,422 in 2010 and 22,591 in 2009.

**5 Other operating items**

|   | <b>Year ended December 31,</b> |               |              |
|---|--------------------------------|---------------|--------------|
|   | <b>2011</b>                    | <b>2010</b>   | <b>2009</b>  |
| (all amounts in thousands of U.S. dollars)                                |                                |               |              |
| (i) Other operating income  |                                |               |              |
| Reimbursement from insurance companies and other third parties agreements | 695                            | 9,810         | 76           |
| Net income from other sales   | 5,510                          | 1,955         | 2,130        |
| Net rents   | 2,487                          | 2,793         | 3,538        |
| Impairment reversal (*)   | -                              | 67,293        | -            |
| Other   | 2,849                          | 3,807         | 1,750        |
|   | <b>11,541</b>                  | <b>85,658</b> | <b>7,494</b> |
| From Discontinued operations  | -                              | -             | 179          |
|   | <b>11,541</b>                  | <b>85,658</b> | <b>7,673</b> |
| (ii) Other operating expenses   |                                |               |              |
| Contributions to welfare projects and non-profits organizations           | 4,341                          | 3,304         | 2,758        |
| Provisions for legal claims and contingencies                             | 1,411                          | 2,741         | -            |
| Loss on fixed assets and material supplies disposed / scrapped            | 48                             | 352           | 27           |
| Allowance for doubtful receivables  | 691                            | 632           | 1,888        |
|   | <b>6,491</b>                   | <b>7,029</b>  | <b>4,673</b> |

**(\*) 2010 Impairment reversal**

In 2010, the Company reversed the impairment registered in 2008 corresponding to Prudential CGU's Customer Relationships as there had been an improvement in the outlook of the economic and competitive conditions for the Canadian oil and gas market compared to that foreseen at the end of 2008. The main key assumptions that Tenaris considered were the expected oil and natural gas prices evolution and the level of drilling activity in Canada. Tenaris used the average number of active oil and gas drilling rigs, or rig count, as published by Baker Hughes, as a general indicator of activity in the oil and gas sector. The rig count in Canada increased 59% from an annual average of 221 in 2009 to an annual average of 351 in 2010. In this environment, Tenaris expected that its competitive conditions and activity levels will continue to improve.

The recoverable amount of the Prudential (Canada) CGU was estimated based on the value in use. Value in use was calculated in the same way as that for CGU containing goodwill (see Note 11). The discount rate used was based on a weighted average cost of capital (WACC) of 10.7%.

The Company has increased the carrying amount of the Customer Relationships by \$67.3 million to its recoverable amount which in accordance with IAS 36 is the one that would have been determined (net of amortization) had no impairment loss been recognized for the asset in the year 2008. In addition, the Company recognized the respective deferred tax effect of \$16.9 million in *Income tax* in the Consolidated Income Statement.



## 6 Financial results

(all amounts in thousands of U.S. dollars)

|   | Year ended December 31, |                 |                  |
|---|-------------------------|-----------------|------------------|
|   | 2011                    | 2010            | 2009             |
| Interest income                                     | 30,840                  | 32,855          | 30,986           |
| Interest expense (*)                                | (52,407)                | (64,103)        | (121,881)        |
| <b>Interest net</b>                                 | <b>(21,567)</b>         | <b>(31,248)</b> | <b>(90,895)</b>  |
| Net foreign exchange transaction results            | 65,365                  | (26,581)        | (73,015)         |
| Foreign exchange derivatives contracts results (**) | (49,349)                | 7,183           | 10,467           |
| Other   | (4,748)                 | (1,907)         | (2,564)          |
| <b>Other financial results</b>                      | <b>11,268</b>           | <b>(21,305)</b> | <b>(65,112)</b>  |
| <b>Net financial results</b>                        | <b>(10,299)</b>         | <b>(52,553)</b> | <b>(156,007)</b> |
| From Discontinued operations                        | -                       | -               | 4,307            |
|   | <b>(10,299)</b>         | <b>(52,553)</b> | <b>(151,700)</b> |

Items included in this note for the year 2009 differ from its corresponding line in the Consolidated Income Statement because they include results from discontinued operations.

(\*) Includes losses on interest rate swaps of \$5.2 million, \$15.6 million and \$21.7 million, in 2011, 2010 and 2009, respectively. As previously described in "Section III.A. Financial Risk Factors", in order to partially hedge future interest payments related to long-term debt, Tenaris has entered into interest rate swaps and swaps with an embedded knock-in options. A knock-in swap is a type of barrier option, which is activated if the reference rate reaches a set level ("knock in") at the end of a certain period. A total notional amount of \$500 million was covered by these instruments which coverage began between April and June 2009, and expired between April and June 2011. Between September and December 2009, a Tenaris subsidiary partially prepaid a syndicated loan facility which was part of the underlying risk. Accordingly, Tenaris derecognized the corresponding portion of its hedge reserve designation (notional of \$150 million) on interest rate swaps derivatives recording a loss of \$8.2 million, included in the total amount of \$21.7 million of interest rate swaps losses for the year ended December 31, 2009.

(\*\*) Includes a loss on identified embedded derivatives of \$3.1 million, and gains of \$6.1 million and \$27.9 million for 2011, 2010 and 2009, respectively.

## 7 Equity in earnings of associated companies

(all amounts in thousands of U.S. dollars)

|  | Year ended December 31, |               |               |
|--|-------------------------|---------------|---------------|
|  | 2011                    | 2010          | 2009          |
| From associated companies                      | 61,509                  | 70,553        | 87,159        |
| Loss on sale of associated companies and other | -                       | (496)         | (980)         |
|  | <b>61,509</b>           | <b>70,057</b> | <b>86,179</b> |
| From Discontinued operations                   | -                       | -             | 862           |
|  | <b>61,509</b>           | <b>70,057</b> | <b>87,041</b> |

## 8 Income tax

(all amounts in thousands of U.S. dollars)

|                              | Year ended December 31, |                |                |
|------------------------------|-------------------------|----------------|----------------|
|                              | 2011                    | 2010           | 2009           |
| Current tax                  | 623,646                 | 395,183        | 541,818        |
| Deferred tax                 | (98,399)                | 54,821         | (28,665)       |
|                              | <b>525,247</b>          | <b>450,004</b> | <b>513,153</b> |
| From Discontinued operations | -                       | -              | 58             |
|                              | <b>525,247</b>          | <b>450,004</b> | <b>513,211</b> |

## 8 Income tax (Cont.)

The tax on Tenaris' income before tax differs from the theoretical amount that would arise using the tax rate in each country as follows:

|   | Year ended December 31, |                  |                  |
|---|-------------------------|------------------|------------------|
|   | 2011                    | 2010             | 2009             |
| (all amounts in thousands of U.S. dollars)        |                         |                  |                  |
| <b>Income before income tax</b>                   | <b>1,945,968</b>        | <b>1,591,051</b> | <b>1,748,948</b> |
| Tax calculated at the tax rate in each country    | 493,507                 | 440,882          | 525,844          |
| Non taxable income / Non deductible expenses      | 17,993                  | (2,948)          | (25,760)         |
| Changes in the tax rates                          | (7,736)                 | (17)             | 837              |
| Effect of currency translation on tax base (*)    | 25,000                  | 12,158           | 13,203           |
| Utilization of previously unrecognized tax losses | (3,517)                 | (71)             | (913)            |
| <b>Tax charge</b>                                 | <b>525,247</b>          | <b>450,004</b>   | <b>513,211</b>   |

(\*) Tenaris applies the liability method to recognize deferred income tax on temporary differences between the tax bases of assets and their carrying amounts in the financial statements. By application of this method, Tenaris recognizes gains and losses on deferred income tax due to the effect of the change in the value on the tax bases in subsidiaries, which have a functional currency different to their local currency. These gains and losses are required by IFRS even though the devalued tax basis of the relevant assets will result in a reduced deductions for tax purposes in future periods. As a result, the resulting deferred income tax charge does not represent a separate obligation for Tenaris that is due and payable in any of the relevant periods.

## 9 Earnings and dividends per share

Earnings per share are calculated by dividing the net income attributable to equity holders of the Company by the daily weighted average number of ordinary shares in issue during the year.

|   | Year ended December 31, |           |           |
|---|-------------------------|-----------|-----------|
|   | 2011                    | 2010      | 2009      |
| Net income attributable to equity holders                         | 1,331,157               | 1,127,367 | 1,161,555 |
| Weighted average number of ordinary shares in issue (thousands)   | 1,180,537               | 1,180,537 | 1,180,537 |
| Basic and diluted earnings per share ( U.S. dollars per share)    | 1.13                    | 0.95      | 0.98      |
| Basic and diluted earnings per ADS ( U.S. dollars per ADS) (*)    | 2.26                    | 1.91      | 1.97      |
| Dividends paid  | (401,383)               | (401,383) | (507,631) |
| Basic and diluted dividends per share (U.S. dollars per share)    | 0.34                    | 0.34      | 0.43      |
| Basic and diluted dividends per ADS (U.S. dollars per ADS) (*)    | 0.68                    | 0.68      | 0.86      |
| Result for discontinued operations attributable to equity holders | -                       | -         | (16,454)  |
| Basic and diluted earnings per share (U.S. dollars per share)     | -                       | -         | (0.01)    |
| Basic and diluted earnings per ADS (U.S. dollars per ADS) (*)     | -                       | -         | (0.03)    |

(\*) Each ADS equals to two shares

On November 3, 2011, the Company's board of directors approved the payment of an interim dividend of \$0.13 per share (\$0.26 per ADS), or approximately \$153 million, on November 24, 2011, with an ex-dividend date of November 21, 2011.

On June 1, 2011, the Company's shareholders approved an annual dividend in the amount of \$0.34 per share (\$0.68 per ADS). The amount approved included the interim dividend previously paid in November 2010, in the amount of \$0.13 per share (\$0.26 per ADS). The balance, amounting to \$0.21 per share (\$0.42 per ADS), was paid on June 23, 2011. In the aggregate, the interim dividend paid in November 2010 and the balance paid in June 2011 amounted to approximately \$401 million.

On June 2, 2010, the Company's shareholders approved an annual dividend in the amount of \$0.34 per share (\$0.68 per ADS). The amount approved included the interim dividend previously paid in November 2009, in the amount of \$0.13 per share (\$0.26 per ADS). The balance, amounting to \$0.21 per share (\$0.42 per ADS), was paid on June 24, 2010. In the aggregate, the interim dividend paid in November 2009 and the balance paid in June 2010 amounted to approximately \$401 million.

**9 Earnings and dividends per share (Cont.)**

On June 3, 2009, the Company's shareholders approved an annual dividend in the amount of \$0.43 per share (\$0.86 per ADS). The amount approved included the interim dividend previously paid in November 2008, in the amount of \$0.13 per share (\$0.26 per ADS). The balance, amounting to \$0.30 per share (\$0.60 per ADS), was paid on June 25, 2009. In the aggregate, the interim dividend paid in November 2008 and the balance paid in June 2009 amounted to approximately \$507 million.

**10 Property, plant and equipment, net**

| Year ended December 31, 2011              | Land,<br>building and<br>improvements | Plant and<br>production<br>equipment | Vehicles,<br>furniture<br>and<br>fixtures | Work in<br>progress | Spare<br>parts and<br>equipment | Total            |
|---|---------------------------------------|--------------------------------------|---|---------------------|---------------------------------|------------------|
| <b>Cost</b>                               |                                       |                                      |   |                     |                                 |                  |
| Values at the beginning of the year       | 850,865                               | 6,669,883                            | 214,568                                   | 930,125             | 36,923                          | 8,702,364        |
| Translation differences                   | (101,796)                             | (302,323)                            | (5,947)                                   | (12,343)            | (1,283)                         | (423,692)        |
| Additions                                 | 24,282                                | 1,400                                | 2,729                                     | 790,211             | 7,718                           | 826,340          |
| Disposals / Consumptions                  | (296)                                 | (13,305)                             | (4,963)                                   | -                   | (2,553)                         | (21,117)         |
| Increase due to business combinations     | -                                     | 9,563                                | 291                                       | -                   | 285                             | 10,139           |
| Transfers / Reclassifications             | 538,731                               | 783,787                              | 80,524                                    | (1,389,696)         | (268)                           | 13,078           |
| <b>Values at the end of the year</b>      | <b>1,311,786</b>                      | <b>7,149,005</b>                     | <b>287,202</b>                            | <b>318,297</b>      | <b>40,822</b>                   | <b>9,107,112</b> |
| <b>Depreciation</b>                       |                                       |                                      |   |                     |                                 |                  |
| Accumulated at the beginning of the year  | 210,139                               | 4,551,800                            | 146,315                                   | -                   | 13,530                          | 4,921,784        |
| Translation differences                   | (26,304)                              | (147,688)                            | (4,277)                                   | -                   | (309)                           | (178,578)        |
| Depreciation charge                       | 30,554                                | 267,449                              | 25,475                                    | -                   | 1,523                           | 325,001          |
| Transfers / Reclassifications             | 79,093                                | (79,710)                             | 577                                       | -                   | (12)                            | (52)             |
| Disposals / Consumptions                  | (44)                                  | (10,854)                             | (3,798)                                   | -                   | -                               | (14,696)         |
| <b>Accumulated at the end of the year</b> | <b>293,438</b>                        | <b>4,580,997</b>                     | <b>164,292</b>                            | <b>-</b>            | <b>14,732</b>                   | <b>5,053,459</b> |
| <b>At December 31, 2011</b>               | <b>1,018,348</b>                      | <b>2,568,008</b>                     | <b>122,910</b>                            | <b>318,297</b>      | <b>26,090</b>                   | <b>4,053,653</b> |
| Year ended December 31, 2010              | Land,<br>building and<br>improvements | Plant and<br>production<br>equipment | Vehicles,<br>furniture<br>and<br>fixtures | Work in<br>progress | Spare<br>parts and<br>equipment | Total            |
| <b>Cost</b>                               |                                       |                                      |   |                     |                                 |                  |
| Values at the beginning of the year       | 758,489                               | 6,455,124                            | 187,557                                   | 451,019             | 35,793                          | 7,887,982        |
| Translation differences                   | 16,159                                | (3,095)                              | 2,173                                     | 21,068              | (603)                           | 35,702           |
| Additions                                 | 28,780                                | 2,535                                | 2,921                                     | 783,325             | 2,255                           | 819,816          |
| Disposals / Consumptions                  | (1,455)                               | (26,080)                             | (4,663)                                   | -                   | (1,476)                         | (33,674)         |
| Transfers / Reclassifications             | 48,892                                | 241,399                              | 26,580                                    | (325,287)           | 954                             | (7,462)          |
| <b>Values at the end of the year</b>      | <b>850,865</b>                        | <b>6,669,883</b>                     | <b>214,568</b>                            | <b>930,125</b>      | <b>36,923</b>                   | <b>8,702,364</b> |
| <b>Depreciation</b>                       |                                       |                                      |   |                     |                                 |                  |
| Accumulated at the beginning of the year  | 183,823                               | 4,310,819                            | 125,945                                   | -                   | 12,808                          | 4,633,395        |
| Translation differences                   | 4,337                                 | 4,704                                | 1,470                                     | -                   | (440)                           | 10,071           |
| Depreciation charge                       | 22,697                                | 256,182                              | 22,483                                    | -                   | 1,443                           | 302,805          |
| Transfers / Reclassifications             | (225)                                 | 103                                  | 189                                       | -                   | (139)                           | (72)             |
| Disposals / Consumptions                  | (493)                                 | (20,008)                             | (3,772)                                   | -                   | (142)                           | (24,415)         |
| <b>Accumulated at the end of the year</b> | <b>210,139</b>                        | <b>4,551,800</b>                     | <b>146,315</b>                            | <b>-</b>            | <b>13,530</b>                   | <b>4,921,784</b> |
| <b>At December 31, 2010</b>               | <b>640,726</b>                        | <b>2,118,083</b>                     | <b>68,253</b>                             | <b>930,125</b>      | <b>23,393</b>                   | <b>3,780,580</b> |

Property, plant and equipment include capitalized interests for net amounts at December 31, 2011 and 2010 of \$4,560 (out of which \$537 were capitalized during the year 2011) and \$4,450 (out of which \$1,390 were capitalized during the year 2010), respectively.

**11 Intangible assets, net**

| <b>Year ended December 31, 2011</b>       | <b>Information<br/>system<br/>projects</b> | <b>Licenses,<br/>patents and<br/>trademarks (*)</b> | <b>Goodwill</b>  | <b>Customer<br/>relationships</b> | <b>Total</b>     |
|---|--|---|------------------|-----------------------------------|------------------|
| <b>Cost</b>                               |  |   |                  |                                   |                  |
| Values at the beginning of the year       | 241,116                                    | 498,162   | 2,147,066        | 2,071,315                         | 4,957,659        |
| Translation differences                   | (8,955)                                    | (3,144)   | (1,908)          | (11,369)                          | (25,376)         |
| Additions                                 | 35,848                                     | 470   | -                | -                                 | 36,318           |
| Transfers / Reclassifications             | 261  | (71)  | -                | -                                 | 190              |
| Increase due to business combinations     | -  | -   | 1,085            | -                                 | 1,085            |
| Disposals                                 | (33)                                       | -   | -                | -                                 | (33)             |
| <b>Values at the end of the year</b>      | <b>268,237</b>                             | <b>495,417</b>                                      | <b>2,146,243</b> | <b>2,059,946</b>                  | <b>4,969,843</b> |
| <b>Amortization and impairment</b>        |  |   |                  |                                   |                  |
| Accumulated at the beginning of the year  | 159,661                                    | 213,092   | 342,396          | 660,694                           | 1,375,843        |
| Translation differences                   | (4,646)                                    | (139)   | (1,908)          | (4,558)                           | (11,251)         |
| Amortization charge                       | 36,579                                     | 30,627  | -                | 162,138                           | 229,344          |
| Disposals                                 | (23)                                       | -   | -                | -                                 | (23)             |
| <b>Accumulated at the end of the year</b> | <b>191,571</b>                             | <b>243,580</b>                                      | <b>340,488</b>   | <b>818,274</b>                    | <b>1,593,913</b> |
| <b>At December 31, 2011</b>               | <b>76,666</b>                              | <b>251,837</b>                                      | <b>1,805,755</b> | <b>1,241,672</b>                  | <b>3,375,930</b> |
| <b>Year ended December 31, 2010</b>       |  |   |                  |                                   |                  |
| <b>Cost</b>                               |  |   |                  |                                   |                  |
| Values at the beginning of the year       | 232,184                                    | 498,319   | 2,142,762        | 2,045,672                         | 4,918,937        |
| Translation differences                   | 1,082                                      | 1,590   | 4,304            | 25,643                            | 32,619           |
| Additions                                 | 27,188                                     | 312   | -                | -                                 | 27,500           |
| Transfers / Reclassifications             | 2,513                                      | (685)   | -                | -                                 | 1,828            |
| Disposals                                 | (21,851)                                   | (1,374)   | -                | -                                 | (23,225)         |
| <b>Values at the end of the year</b>      | <b>241,116</b>                             | <b>498,162</b>                                      | <b>2,147,066</b> | <b>2,071,315</b>                  | <b>4,957,659</b> |
| <b>Amortization and impairment</b>        |  |   |                  |                                   |                  |
| Accumulated at the beginning of the year  | 160,446                                    | 185,070   | 338,092          | 564,409                           | 1,248,017        |
| Translation differences                   | 492  | (213)   | 4,304            | 9,592                             | 14,175           |
| Amortization charge                       | 20,005                                     | 30,106  | -                | 153,986                           | 204,097          |
| Transfers / Reclassifications             | 541  | (500)   | -                | -                                 | 41               |
| Impairment reversal                       | -  | -   | -                | (67,293)                          | (67,293)         |
| Disposals                                 | (21,823)                                   | (1,371)   | -                | -                                 | (23,194)         |
| <b>Accumulated at the end of the year</b> | <b>159,661</b>                             | <b>213,092</b>                                      | <b>342,396</b>   | <b>660,694</b>                    | <b>1,375,843</b> |
| <b>At December 31, 2010</b>               | <b>81,455</b>                              | <b>285,070</b>                                      | <b>1,804,670</b> | <b>1,410,621</b>                  | <b>3,581,816</b> |

(\*) Includes Proprietary Technology.

The geographical allocation of goodwill was \$1,614.5 million for North America, \$189.4 million for South America and \$0.8 million for Europe for the years ended December 31, 2011 and 2010. For 2011 the geographical allocation include goodwill of \$1.1 million in Middle East & Africa.

**11 Intangible assets, net (Cont.)**

The carrying amount of goodwill allocated by CGU, as of December 31, 2011, was as follows:

(All amounts in million US dollar)

| <u>As of December 31, 2011</u> | <u>Tubes Segment</u> |                             |                           | <u>Other Segment</u> | <u>Total</u>   |
|--------------------------------|----------------------|-----------------------------|---------------------------|----------------------|----------------|
|                                | <u>CGU</u>           | <u>Maverick Acquisition</u> | <u>Hydril Acquisition</u> | <u>Other</u>         |                |
| OCTG (USA and Colombia)        | 721.5                | -                           | -                         | -                    | 721.5          |
| Tamsa (Hydril and other)       | -                    | 345.9                       | 19.4                      | -                    | 365.3          |
| Siderca (Hydril and other)     | -                    | 265.0                       | 93.3                      | -                    | 358.3          |
| Hydril                         | -                    | 309.0                       | -                         | -                    | 309.0          |
| Electric Conduits              | -                    | -                           | -                         | 45.8                 | 45.8           |
| Coiled Tubing                  | 4.0                  | -                           | -                         | -                    | 4.0            |
| Other                          | -                    | -                           | 1.9                       | -                    | 1.9            |
| <b>Total</b>                   | <b>725.5</b>         | <b>919.9</b>                | <b>114.6</b>              | <b>45.8</b>          | <b>1,805.8</b> |

Impairment tests

In 2011 and 2010, the CGU's shown in the previous table were tested for impairment. Additionally the Prudential CGU was tested for impairment reversal in 2010. No other CGU was tested for impairment in 2011 and 2010 as no impairment indicators were identified.

Tenaris determined that the CGUs with a significant amount of goodwill in comparison to the total amount of goodwill as of December 31, 2011, were: OCTG, Tamsa, Siderca and Hydril, which represented 97.1% of total goodwill.

The value-in-use was used to determine the recoverable amount for all the CGUs with a significant amount of goodwill in comparison to the total amount of goodwill.

Value-in-use is calculated by discounting the estimated cash flows over a five year period based on forecasts approved by management. For the subsequent years beyond the five-year period, a terminal value is calculated based on perpetuity considering a nominal growth rate of 2%. The growth rate considers the long-term average growth rate for the oil and gas industry, the higher demand to offset depletion of existing fields and the Company's expected market penetration.

Tenaris's main source of revenue is the sale of products and services to the oil and gas industry, and the level of such sales is sensitive to international oil and gas prices and their impact on drilling activities. The main key assumptions, shared by all four CGUs are oil and natural gas prices evolution and the level of drilling activity. Tenaris uses the average number of active oil and gas drilling rigs, or rig count, as published by Baker Hughes, as a general indicator of activity in the oil and gas sector. In the case of the OCTG CGU, these assumptions are mainly related to the U.S. market. In the case of Tamsa CGU and Siderca CGU, assumptions are mainly related to the countries where they are located, Mexico and Argentina respectively, and to the international markets as both facilities export a large amount of their production. Regarding Hydril CGU, assumptions are mainly related to the worldwide market.

In addition, key assumptions for OCTG CGU, Tamsa CGU and Siderca CGU also include raw materials costs as their production process consists on the transformation of steel into pipes. In the case of Tamsa CGU and Siderca CGU, steel comes from their own steel shops, therefore they consume steelmaking raw materials (e.g., iron ore and metal scrap). In the case of OCTG CGU, the main raw material is hot rolled steel coils. In the case of Hydril CGU, raw material costs are negligible.

For purposes of assessing key assumptions, Tenaris uses external sources of information and management judgment based on past experience.

The discount rates used are based on the respective weighted average cost of capital (WACC) which is considered to be a good indicator of capital cost. For each CGU where assets are allocated, a specific WACC was determined taking into account the industry, country and size of the business. In 2011, the discount rates used were in a range between 9% and 12 %; in 2010, the discount rates used were in a range between 9% and 13%.

## 11 Intangible assets, net (Cont.)

From the CGUs with a significant amount of goodwill assigned in comparison to the total amount of goodwill, Tenaris has determined that the CGU for which a reasonable possible change in a key assumption would cause the CGUs' carrying amount to exceed its recoverable amount was OCTG CGU.

In OCTG CGU, the recoverable amount calculated based on value in use exceeded carrying value by \$108 million as of December 31, 2011. The main factors that could result in impairment charges in future periods would be an increase in the discount rate / decrease in growth rate used in the Company's cash flow projections and a deterioration of the business, competitive and economic factors, such as the cost of raw materials, oil and gas prices, competitive environment, capital expenditure program of Tenaris' clients and the evolution of the rig count in the U.S. market. As there is a significant interaction among the principal assumptions made in estimating its cash flow projections, the Company believes that a sensitivity analysis that considers changes in one assumption at a time could be potentially misleading. A reduction in cash flows of 5.1%, a fall in growth rate to 1.4% or a rise in discount rate of 40 basis points would remove the remaining headroom.

As of December 31, 2011, no cumulative amount of recognized impairment charges are subject to reversal.

## 12 Investments in associated companies

|  | <b>Year ended December 31,</b> |                |
|--|--------------------------------|----------------|
|  | <b>2011</b>                    | <b>2010</b>    |
| At the beginning of the year                 | 671,855                        | 602,572        |
| Translation differences                      | (43,278)                       | 11,413         |
| Equity in earnings of associated companies   | 61,509                         | 70,553         |
| Dividends and distributions received         | (17,229)                       | (14,034)       |
| Treasury shares held by associated companies | (3,339)                        | -              |
| Acquisitions                                 | -                              | 302            |
| Increase in equity reserves in Ternium       | 730                            | 1,049          |
| <b>At the end of the year</b>                | <b>670,248</b>                 | <b>671,855</b> |

The principal associated companies are:

| <b>Company</b> | <b>Country of incorporation</b> | <b>Percentage of ownership and voting rights at December 31,</b> |             | <b>Value at December 31,</b> |                |
|----------------|---------------------------------|--|-------------|------------------------------|----------------|
|                |                                 | <b>2011</b>  | <b>2010</b> | <b>2011</b>                  | <b>2010</b>    |
| Ternium S.A.   | Luxembourg                      | 11.46% (*)   | 11.46%      | 651,021                      | 651,361        |
| Others         | -                               | -  | -           | 19,227                       | 20,494         |
|                |                                 |  |             | <b>670,248</b>               | <b>671,855</b> |

(\*) Including treasury shares

Summarized selected financial information of Ternium, including the aggregated amounts of assets, liabilities, revenues and profit or loss is as follows:

|   | <b>Ternium S.A.</b> |                   |
|---|---------------------|-------------------|
|   | <b>2011</b>         | <b>2010</b>       |
| Non-current assets  | 5,181,973           | 5,579,438         |
| Current assets  | 5,564,601           | 5,532,893         |
| <b>Total assets</b>   | <b>10,746,574</b>   | <b>11,112,331</b> |
| Non-current liabilities   | 1,934,775           | 2,540,594         |
| Current liabilities   | 1,970,600           | 1,555,636         |
| <b>Total liabilities</b>  | <b>3,905,375</b>    | <b>4,096,230</b>  |
| Non-controlling interests   | 1,084,827           | 1,135,361         |
| Revenues  | 9,157,198           | 7,382,004         |
| Gross profit  | 2,062,946           | 1,716,750         |
| Net income for the year attributable to equity holders of the company | 513,541             | 622,076           |

**13 Other investments – non current**

|                                   | <b>Year ended December 31,</b> |               |
|-----------------------------------|--------------------------------|---------------|
|                                   | <b>2011</b>                    | <b>2010</b>   |
| Deposits with insurance companies | -                              | 27,372        |
| Investments in other companies    | 2,277                          | 2,474         |
| Others                            | 266                            | 13,746        |
|                                   | <b>2,543</b>                   | <b>43,592</b> |

**14 Receivables – non current**

|  | <b>Year ended December 31,</b> |                |
|--|--------------------------------|----------------|
|  | <b>2011</b>                    | <b>2010</b>    |
| Government entities                                | 3,387                          | 3,667          |
| Employee advances and loans                        | 14,763                         | 14,631         |
| Tax credits  | 12,440                         | 18,220         |
| Receivables from related parties                   | 22,177                         | 930            |
| Legal deposits                                     | 31,643                         | 26,687         |
| Advances to suppliers and other advances           | 27,167                         | 35,530         |
| Derivative financial instruments                   | 427                            | 1,853          |
| Others   | 24,721                         | 22,717         |
|  | <b>136,725</b>                 | <b>124,235</b> |
| Allowances for doubtful accounts (see Note 23 (i)) | (3,445)                        | (3,806)        |
|  | <b>133,280</b>                 | <b>120,429</b> |

**15 Inventories**

|  | <b>Year ended December 31,</b> |                  |
|--|--------------------------------|------------------|
|  | <b>2011</b>                    | <b>2010</b>      |
| Finished goods                               | 969,636                        | 890,313          |
| Goods in process                             | 693,739                        | 576,092          |
| Raw materials                                | 499,112                        | 443,265          |
| Supplies                                     | 465,443                        | 429,409          |
| Goods in transit                             | 331,216                        | 272,744          |
|  | <b>2,959,146</b>               | <b>2,611,823</b> |
| Allowance for obsolescence (see Note 24 (i)) | (152,737)                      | (151,439)        |
|  | <b>2,806,409</b>               | <b>2,460,384</b> |

**16 Receivables and prepayments**

|   | <b>Year ended December 31,</b> |                |
|---|--------------------------------|----------------|
|   | <b>2011</b>                    | <b>2010</b>    |
| Prepaid expenses and other receivables                  | 72,278                         | 58,176         |
| Government entities                                     | 7,392                          | 7,190          |
| Employee advances and loans                             | 11,978                         | 19,479         |
| Advances to suppliers and other advances                | 61,659                         | 54,048         |
| Government tax refunds on exports                       | 25,973                         | 30,130         |
| Receivables from related parties                        | 14,892                         | 35,153         |
| Derivative financial instruments                        | 5,955                          | 29,684         |
| Miscellaneous   | 47,354                         | 55,250         |
|   | <b>247,481</b>                 | <b>289,110</b> |
| Allowance for other doubtful accounts (see Note 24 (i)) | (5,680)                        | (6,574)        |
|   | <b>241,801</b>                 | <b>282,536</b> |

**17 Current tax assets and liabilities**

|                           | <b>Year ended December 31,</b> |                |
|---------------------------|--------------------------------|----------------|
|                           | <b>2011</b>                    | <b>2010</b>    |
| <b>Current tax assets</b> |                                |                |
| V.A.T. credits            | 114,561                        | 126,214        |
| Prepaid taxes             | 53,768                         | 123,103        |
|                           | <b>168,329</b>                 | <b>249,317</b> |

|                                | <b>Year ended December 31,</b> |                |
|--------------------------------|--------------------------------|----------------|
|                                | <b>2011</b>                    | <b>2010</b>    |
| <b>Current tax liabilities</b> |                                |                |
| Income tax liabilities         | 240,539                        | 108,744        |
| V.A.T. liabilities             | 24,392                         | 24,384         |
| Other taxes                    | 80,001                         | 74,524         |
|                                | <b>344,932</b>                 | <b>207,652</b> |

**18 Trade receivables**

|   | <b>Year ended December 31,</b> |                  |
|---|--------------------------------|------------------|
|   | <b>2011</b>                    | <b>2010</b>      |
| Current accounts                                  | 1,911,952                      | 1,410,235        |
| Receivables from related parties                  | 14,588                         | 32,235           |
|   | 1,926,540                      | 1,442,470        |
| Allowance for doubtful accounts (see Note 24 (i)) | (25,949)                       | (20,828)         |
|   | <b>1,900,591</b>               | <b>1,421,642</b> |

The following table sets forth details of the aging of trade receivables:

|                                      | <b>Trade<br/>Receivables</b> | <b>Not Due</b>   | <b>Past due</b>     |                      |
|--------------------------------------|------------------------------|------------------|---------------------|----------------------|
|                                      |                              |                  | <b>1 - 180 days</b> | <b>&gt; 180 days</b> |
| <b>At December 31, 2011</b>          |                              |                  |                     |                      |
| Guaranteed                           | 818,438                      | 657,786          | 137,344             | 23,308               |
| Not guaranteed                       | 1,108,102                    | 890,188          | 195,324             | 22,590               |
| <b>Guaranteed and not guaranteed</b> | <b>1,926,540</b>             | <b>1,547,974</b> | <b>332,668</b>      | <b>45,898</b>        |
| Allowance for doubtful accounts      | (25,949)                     | -                | (4,129)             | (21,820)             |
| <b>Net Value</b>                     | <b>1,900,591</b>             | <b>1,547,974</b> | <b>328,539</b>      | <b>24,078</b>        |
| <b>At December 31, 2010</b>          |                              |                  |                     |                      |
| Guaranteed                           | 615,672                      | 543,346          | 62,842              | 9,484                |
| Not guaranteed                       | 826,798                      | 632,274          | 173,573             | 20,951               |
| <b>Guaranteed and not guaranteed</b> | <b>1,442,470</b>             | <b>1,175,620</b> | <b>236,415</b>      | <b>30,435</b>        |
| Allowance for doubtful accounts      | (20,828)                     | -                | (4,202)             | (16,626)             |
| <b>Net Value</b>                     | <b>1,421,642</b>             | <b>1,175,620</b> | <b>232,213</b>      | <b>13,809</b>        |



**19 Cash and cash equivalents, and Other investments**

|  | <b>Year ended December 31,</b> |                |
|--|--------------------------------|----------------|
|  | <b>2011</b>                    | <b>2010</b>    |
| <b>Other investments</b>                     |                                |                |
| Financial debt instruments and time deposits | <b>430,776</b>                 | <b>676,224</b> |
| <b>Cash and cash equivalents</b>             |                                |                |
| Cash at banks                                | 202,927                        | 174,167        |
| Liquidity funds                              | 258,723                        | 361,999        |
| Short – term investments                     | 362,093                        | 307,695        |
| <b>Cash and cash equivalents</b>             | <b>823,743</b>                 | <b>843,861</b> |

**20 Borrowings**

|  | <b>Year ended December 31,</b> |                  |
|--|--------------------------------|------------------|
|  | <b>2011</b>                    | <b>2010</b>      |
| <b>Non-current</b>                       |                                |                  |
| Bank borrowings                          | 151,475                        | 222,596          |
| Other loans                              | -                              | 402              |
| Finance lease liabilities                | 100                            | 260              |
| Costs of issue of debt                   | (1,800)                        | (2,688)          |
|  | <b>149,775</b>                 | <b>220,570</b>   |
| <b>Current</b>                           |                                |                  |
| Bank borrowings                          | 760,604                        | 997,378          |
| Other loans, including related companies | 12,221                         | 4,729            |
| Bank overdrafts                          | 8,711                          | 23,696           |
| Finance lease liabilities                | 160                            | 163              |
| Costs of issue of debt                   | (595)                          | (2,040)          |
|  | <b>781,101</b>                 | <b>1,023,926</b> |
| <b>Total Borrowings</b>                  | <b>930,876</b>                 | <b>1,244,496</b> |

The maturity of borrowings is as follows:

|                                    | <b>1 year or<br/>less</b> | <b>1 - 2<br/>years</b> | <b>2 – 3<br/>years</b> | <b>3 - 4<br/>years</b> | <b>4 - 5<br/>years</b> | <b>Over 5<br/>years</b> | <b>Total</b>     |
|------------------------------------|---------------------------|------------------------|------------------------|------------------------|------------------------|-------------------------|------------------|
| <b>At December 31, 2011</b>        |                           |                        |                        |                        |                        |                         |                  |
| Financial lease                    | 160                       | 90                     | 10                     | -                      | -                      | -                       | 260              |
| Other borrowings                   | 780,941                   | 110,819                | 8,518                  | 8,753                  | 6,578                  | 15,007                  | 930,616          |
| <b>Total borrowings</b>            | <b>781,101</b>            | <b>110,909</b>         | <b>8,528</b>           | <b>8,753</b>           | <b>6,578</b>           | <b>15,007</b>           | <b>930,876</b>   |
| Interest to be accrued (*)         | 16,050                    | 1,797                  | 808                    | 725                    | 618                    | 749                     | 20,747           |
| <b>Total</b>                       | <b>797,151</b>            | <b>112,706</b>         | <b>9,336</b>           | <b>9,478</b>           | <b>7,196</b>           | <b>15,756</b>           | <b>951,623</b>   |
|                                    |                           |                        |                        |                        |                        |                         |                  |
|                                    | <b>1 year or<br/>less</b> | <b>1 - 2<br/>years</b> | <b>2 – 3<br/>years</b> | <b>3 - 4<br/>years</b> | <b>4 - 5<br/>years</b> | <b>Over 5<br/>years</b> | <b>Total</b>     |
| <b>At December 31, 2010</b>        |                           |                        |                        |                        |                        |                         |                  |
| Financial lease                    | 163                       | 163                    | 97                     | -                      | -                      | -                       | 423              |
| Other borrowings                   | 1,023,763                 | 154,064                | 33,106                 | 7,999                  | 7,873                  | 17,268                  | 1,244,073        |
| <b>Total borrowings</b>            | <b>1,023,926</b>          | <b>154,227</b>         | <b>33,203</b>          | <b>7,999</b>           | <b>7,873</b>           | <b>17,268</b>           | <b>1,244,496</b> |
| Interest to be accrued (*)         | 19,075                    | 4,818                  | 1,813                  | 1,544                  | 1,357                  | 2,060                   | 30,667           |
| Interest rate derivatives contract | 5,359                     | -                      | -                      | -                      | -                      | -                       | 5,359            |
| <b>Total</b>                       | <b>1,048,360</b>          | <b>159,045</b>         | <b>35,016</b>          | <b>9,543</b>           | <b>9,230</b>           | <b>19,328</b>           | <b>1,280,522</b> |

(\*) Includes the effect of hedge accounting.

**20 Borrowings (Cont.)**

Significant borrowings include:

| <b>In million of \$</b> |          |            |          |             |                        |
|-------------------------|----------|------------|----------|-------------|------------------------|
| Disbursement date       | Borrower | Type       | Original | Outstanding | Final maturity         |
| May 2007                | Hydril   | Syndicated | 300.0    | 33.3        | May 2012(*)            |
| June 2008               | Dalmine  | Syndicated | 150.0    | 75.0        | June 2013              |
| 2011                    | Siderca  | Bank loans | 339.7    | 339.7       | Several in 2012        |
| 2011                    | Tamsa    | Bank loans | 250.9    | 250.9       | Several in 2012 & 2013 |

(\*) The main covenants on these loan agreements are limitations on liens and encumbrances, limitations on the sale of certain assets, certain restrictions on capital expenditures, restrictions on investments and compliance with financial ratios (e.g., leverage ratio and interest coverage ratio).

As of December 31, 2011, Tenaris was in compliance with all of its covenants.

The weighted average interest rates before tax shown below were calculated using the rates set for each instrument in its corresponding currency as of December 31, 2011 and 2010 (considering hedge accounting). The changes in interest rate are basically due to changes in floating interest rate and to the designation for hedge accounting of certain Argentine Peso-denominated debts.

|                  |             |             |
|------------------|-------------|-------------|
|                  | <b>2011</b> | <b>2010</b> |
| Total borrowings | 3.84%       | 4.08%       |

Breakdown of long-term borrowings by currency and rate is as follows:

Non current borrowings

| <b>Currency</b>                     | <b>Interest rates</b> | <b>Year ended December 31,</b> |                |
|-------------------------------------|-----------------------|--------------------------------|----------------|
|                                     |                       | <b>2011</b>                    | <b>2010</b>    |
| USD                                 | Variable              | 65,087                         | 155,356        |
| MXN                                 | Fixed                 | 77,553                         | -              |
| BRL                                 | Fixed                 | -                              | 55,059         |
| Others                              | Variable              | 480                            | 7,284          |
| Others                              | Fixed                 | 6,655                          | 2,871          |
| <b>Total non current borrowings</b> |                       | <b>149,775</b>                 | <b>220,570</b> |

Tenaris' consolidated debt includes \$7.3 million of Dalmine secured by certain of its properties. The carrying amount of those assets at December 31, 2011 amounts to \$122.2 million.

Breakdown of short-term borrowings by currency and rate is as follows:

**Current borrowings**

| <b>Currency</b>                 | <b>Interest rates</b> | <b>Year ended December 31,</b> |                  |
|---------------------------------|-----------------------|--------------------------------|------------------|
|                                 |                       | <b>2011</b>                    | <b>2010</b>      |
| USD                             | Variable              | 165,827                        | 384,644          |
| ARS                             | Fixed                 | 339,733                        | 342,614          |
| MXN                             | Fixed                 | 173,313                        | 200,174          |
| EUR                             | Variable              | 38,076                         | 37,817           |
| USD                             | Fixed                 | 173                            | 34,451           |
| BRL                             | Fixed                 | 49,171                         | -                |
| Others                          | Variable              | 9,472                          | 17,657           |
| Others                          | Fixed                 | 5,336                          | 6,569            |
| <b>Total current borrowings</b> |                       | <b>781,101</b>                 | <b>1,023,926</b> |

**21 Deferred income tax**

Deferred income taxes are calculated in full on temporary differences under the liability method using the tax rate of each country.

The evolution of deferred tax assets and liabilities during the year are as follows:

**Deferred tax liabilities**

|  | <b>Fixed assets</b> | <b>Inventories</b> | <b>Intangible and Other (a)</b> | <b>Total</b>   |
|--|---------------------|--------------------|---------------------------------|----------------|
| At the beginning of the year                   | 373,759             | 31,852             | 673,201                         | 1,078,812      |
| Translation differences                        | (31,095)            | (2,055)            | (3,567)                         | (36,717)       |
| Charged directly to Other Comprehensive Income | -                   | -                  | 234                             | 234            |
| Income statement charge / (credit)             | 11,389              | (4,058)            | (72,914)                        | (65,583)       |
| <b>At December 31, 2011</b>                    | <b>354,053</b>      | <b>25,739</b>      | <b>596,954</b>                  | <b>976,746</b> |

  

|  | <b>Fixed assets</b> | <b>Inventories</b> | <b>Intangible and Other (a)</b> | <b>Total</b>     |
|--|---------------------|--------------------|---------------------------------|------------------|
| At the beginning of the year                   | 251,174             | 38,736             | 708,641                         | 998,551          |
| Translation differences                        | 8,020               | 1,175              | 4,429                           | 13,624           |
| Charged directly to Other Comprehensive Income | -                   | -                  | 1,133                           | 1,133            |
| Income statement charge / (credit)             | 114,565             | (8,059)            | (41,002)                        | 65,504           |
| <b>At December 31, 2010</b>                    | <b>373,759</b>      | <b>31,852</b>      | <b>673,201</b>                  | <b>1,078,812</b> |

(a) Includes the effect of currency translation on tax base explained in Note 8

**Deferred tax assets**

|  | <b>Provisions and allowances</b> | <b>Inventories</b> | <b>Tax losses</b> | <b>Other</b>     | <b>Total</b>     |
|--|----------------------------------|--------------------|-------------------|------------------|------------------|
| At the beginning of the year                   | (68,855)                         | (146,413)          | (29,440)          | (110,401)        | (355,109)        |
| Translation differences                        | 5,299                            | 454                | (805)             | 3,555            | 8,503            |
| Charged directly to Other Comprehensive Income | -                                | -                  | -                 | 1,246            | 1,246            |
| Income statement charge / (credit)             | (6,832)                          | (25,506)           | (4,951)           | (312)            | (37,601)         |
| <b>At December 31, 2011</b>                    | <b>(70,388)</b>                  | <b>(171,465)</b>   | <b>(35,196)</b>   | <b>(105,912)</b> | <b>(382,961)</b> |

  

|  | <b>Provisions and allowances</b> | <b>Inventories</b> | <b>Tax losses</b> | <b>Other</b>     | <b>Total</b>     |
|--|----------------------------------|--------------------|-------------------|------------------|------------------|
| At the beginning of the year                   | (51,157)                         | (139,971)          | (35,772)          | (108,467)        | (335,367)        |
| Translation differences                        | (1,778)                          | (266)              | (2,926)           | (1,842)          | (6,812)          |
| Charged directly to Other Comprehensive Income | -                                | -                  | -                 | 972              | 972              |
| Income statement charge / (credit)             | (15,920)                         | (6,176)            | 9,258             | (1,064)          | (13,902)         |
| <b>At December 31, 2010</b>                    | <b>(68,855)</b>                  | <b>(146,413)</b>   | <b>(29,440)</b>   | <b>(110,401)</b> | <b>(355,109)</b> |

The recovery analysis of deferred tax assets and deferred tax liabilities is as follows:

|  | <b>Year ended December 31,</b> |             |
|--|--------------------------------|-------------|
|  | <b>2011</b>                    | <b>2010</b> |
| Deferred tax assets to be recovered after 12 months      | (135,918)                      | (129,416)   |
| Deferred tax liabilities to be recovered after 12 months | 913,867                        | 1,012,852   |

**21 Deferred income tax (Cont.)**

Deferred income tax assets and liabilities are offset when (1) there is a legally enforceable right to set off current tax assets against current tax liabilities and (2) when the deferred income taxes relate to the same fiscal authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis. The following amounts, determined after appropriate setoff, are shown in the consolidated statement of financial position:

|                          | <b>Year ended December 31,</b> |                |
|--------------------------|--------------------------------|----------------|
|                          | <b>2011</b>                    | <b>2010</b>    |
| Deferred tax assets      | (234,760)                      | (210,523)      |
| Deferred tax liabilities | 828,545                        | 934,226        |
|                          | <b>593,785</b>                 | <b>723,703</b> |

The movement on the net deferred income tax liability account is as follows:

|   | <b>Year ended December 31,</b> |                |
|---|--------------------------------|----------------|
|   | <b>2011</b>                    | <b>2010</b>    |
| At the beginning of the year                        | 723,703                        | 663,184        |
| Translation differences                             | (28,214)                       | 6,812          |
| Charged directly to Other Comprehensive Income      | 1,480                          | 2,105          |
| Income statement (credit) / charge                  | (98,399)                       | 54,821         |
| Deferred employees' statutory profit sharing charge | (4,785)                        | (3,219)        |
| <b>At the end of the year</b>                       | <b>593,785</b>                 | <b>723,703</b> |

**22 Other liabilities**

**(i) Other liabilities – Non current**

|  | <b>Year ended December 31,</b> |                |
|--|--------------------------------|----------------|
|  | <b>2011</b>                    | <b>2010</b>    |
| Employee liabilities                               |                                |                |
| Employee's statutory profit sharing                | 32,246                         | 31,551         |
| Employee severance indemnity (a)                   | 44,598                         | 46,459         |
| Pension benefits (b)                               | 43,621                         | 45,243         |
| Employee retention and long term incentive program | 50,260                         | 33,460         |
|  | <b>170,725</b>                 | <b>156,713</b> |
| Taxes payable                                      | 4,307                          | 1,518          |
| Derivative financial instruments                   | 13,738                         | -              |
| Miscellaneous                                      | 44,883                         | 34,978         |
|  | <b>62,928</b>                  | <b>36,496</b>  |
|  | <b>233,653</b>                 | <b>193,209</b> |

**22 Other liabilities (Cont.)**

**(i) Other liabilities – Non current (Cont.)**

*(a) Employees' severance indemnity*

The amounts recognized in the statement of financial position are as follows:

|                               | <b>Year ended December 31,</b> |               |
|-------------------------------|--------------------------------|---------------|
|                               | <b>2011</b>                    | <b>2010</b>   |
| At the beginning of the year  | 46,459                         | 52,725        |
| Current service cost          | 12,310                         | 11,291        |
| Interest Cost                 | 1,676                          | 2,094         |
| Translation differences       | (1,203)                        | (3,467)       |
| Actuarial losses (gains)      | 937                            | (535)         |
| Used                          | (15,899)                       | (18,177)      |
| Other                         | 318                            | 2,528         |
| <b>At the end of the year</b> | <b>44,598</b>                  | <b>46,459</b> |

The amounts recognized in the income statement are as follows:

|                                      | <b>Year ended December 31,</b> |               |
|--------------------------------------|--------------------------------|---------------|
|                                      | <b>2011</b>                    | <b>2010</b>   |
| Current service cost                 | 12,310                         | 11,291        |
| Interest cost                        | 1,676                          | 2,094         |
| Actuarial losses (gains)             | 937                            | (535)         |
| <b>Total included in Labor costs</b> | <b>14,923</b>                  | <b>12,850</b> |

The principal actuarial assumptions used were as follows:

|                               | <b>Year ended December 31,</b> |             |
|-------------------------------|--------------------------------|-------------|
|                               | <b>2011</b>                    | <b>2010</b> |
| Discount rate                 | 5% - 8%                        | 5% - 8%     |
| Rate of compensation increase | 3% - 6%                        | 3% - 6%     |

*(b) Pension benefits*

▪ **Unfunded**

The amounts recognized in the statement of financial position for the current annual period and previous four annual periods are determined as follows:

|                                       | <b>Year ended December 31,</b> |               |               |               |               |
|---------------------------------------|--------------------------------|---------------|---------------|---------------|---------------|
|                                       | <b>2011</b>                    | <b>2010</b>   | <b>2009</b>   | <b>2008</b>   | <b>2007</b>   |
| Present value of unfunded obligations | 63,133                         | 52,917        | 44,261        | 40,339        | 36,153        |
| Unrecognized actuarial losses         | (20,611)                       | (15,643)      | (11,235)      | (14,580)      | (13,137)      |
| <b>Liability</b>                      | <b>42,522</b>                  | <b>37,274</b> | <b>33,026</b> | <b>25,759</b> | <b>23,016</b> |
| Actuarial gains and losses            | 6,011                          | 5,141         | (2,482)       | 2,104         | 8,243         |

The amounts recognized in the income statement are as follows:

|   | <b>Year ended December 31,</b> |              |
|---|--------------------------------|--------------|
|   | <b>2011</b>                    | <b>2010</b>  |
| Current service cost                        | 2,062                          | 1,355        |
| Interest cost                               | 3,518                          | 2,956        |
| Net actuarial losses recognized in the year | 959                            | 536          |
| <b>Total included in Labor costs</b>        | <b>6,539</b>                   | <b>4,847</b> |

**22 Other liabilities (Cont.)**

**(i) Other liabilities – Non current (Cont.)**

*(b) Pension benefits (Cont.)*

▪ **Unfunded (Cont.)**

Movement in the present value of unfunded obligation:

|   | <b>Year ended December 31,</b> |               |
|---|--------------------------------|---------------|
|   | <b>2011</b>                    | <b>2010</b>   |
| At the beginning of the year                                  | 52,917                         | 44,261        |
| Translation differences                                       | (210)                          | 450           |
| Transfers, reclassifications and new participants of the plan | 969                            | 2,453         |
| Total expense   | 5,580                          | 4,311         |
| Actuarial losses  | 6,011                          | 5,141         |
| Benefits paid   | (1,871)                        | (1,951)       |
| Other   | (263)                          | (1,748)       |
| <b>At the end of the year</b>                                 | <b>63,133</b>                  | <b>52,917</b> |

The principal actuarial assumptions used were as follows:

|                               | <b>Year ended December 31,</b> |             |
|-------------------------------|--------------------------------|-------------|
|                               | <b>2011</b>                    | <b>2010</b> |
| Discount rate                 | 5% - 7%                        | 5% - 7%     |
| Rate of compensation increase | 2% - 3%                        | 2% - 3%     |

▪ **Funded**

The amounts recognized in the statement of financial position for the current annual period and previous four annual periods are as follows:

|  | <b>Year ended December 31,</b> |              |               |               |               |
|--|--------------------------------|--------------|---------------|---------------|---------------|
|  | <b>2011</b>                    | <b>2010</b>  | <b>2009</b>   | <b>2008</b>   | <b>2007</b>   |
| Present value of funded obligations    | 172,116                        | 162,740      | 144,005       | 117,463       | 142,452       |
| Unrecognized actuarial losses          | (38,754)                       | (20,425)     | (10,053)      | (4,581)       | (1,404)       |
| Fair value of plan assets              | (134,581)                      | (134,346)    | (120,505)     | (99,511)      | (122,187)     |
| <b>(Assets) / Liability (*)</b>        | <b>(1,219)</b>                 | <b>7,969</b> | <b>13,447</b> | <b>13,371</b> | <b>18,861</b> |
| Actuarial gains and losses - Liability | 11,315                         | 11,142       | 11,827        | (11,787)      | 3,455         |
| Actuarial gains and losses - Assets    | 8,813                          | (366)        | (7,694)       | 18,820        | (1,530)       |

(\*) In 2011 \$2.3 million corresponding to a plan overfunded was reclassified within other non-current assets.

The amounts recognized in the income statement are as follows:

|   | <b>Year ended December 31,</b> |              |
|---|--------------------------------|--------------|
|   | <b>2011</b>                    | <b>2010</b>  |
| Current service cost                        | 2,556                          | 2,389        |
| Interest cost                               | 8,285                          | 7,953        |
| Net actuarial losses recognized in the year | 1,599                          | 866          |
| Expected return on plan assets              | (8,679)                        | (7,886)      |
| Past service cost recognized                | -                              | 626          |
| <b>Total included in Labor costs</b>        | <b>3,761</b>                   | <b>3,948</b> |

Movement in the present value of funded obligations:

|                               | <b>Year ended December 31,</b> |                |
|-------------------------------|--------------------------------|----------------|
|                               | <b>2011</b>                    | <b>2010</b>    |
| At the beginning of the year  | 162,740                        | 144,005        |
| Translation differences       | (2,888)                        | 4,674          |
| Total expense                 | 10,841                         | 10,342         |
| Actuarial losses              | 11,315                         | 11,142         |
| Benefits paid                 | (10,077)                       | (7,895)        |
| Contributions paid            | 185                            | -              |
| Other                         | -                              | 472            |
| <b>At the end of the year</b> | <b>172,116</b>                 | <b>162,740</b> |

**22 Other liabilities (Cont.)**

**(i) Other liabilities – Non current (Cont.)**

*(b) Pension benefits (Cont.)*

▪ **Funded (Cont.)**

Movement in the fair value of plan assets:

|                                | <b>Year ended December 31,</b> |                  |
|--------------------------------|--------------------------------|------------------|
|                                | <b>2011</b>                    | <b>2010</b>      |
| At the beginning of the year   | (134,346)                      | (120,505)        |
| Translation differences        | 2,617                          | (3,729)          |
| Expected return on plan assets | (8,679)                        | (7,886)          |
| Actuarial losses (gains)       | 8,813                          | (366)            |
| Contributions paid             | (13,108)                       | (9,915)          |
| Benefits paid                  | 10,077                         | 7,895            |
| Other                          | 45                             | 160              |
| <b>At the end of the year</b>  | <b>(134,581)</b>               | <b>(134,346)</b> |

The major categories of plan assets as a percentage of total plan assets are as follows:

|                    | <b>At December, 31</b> |             |
|--------------------|------------------------|-------------|
|                    | <b>2011</b>            | <b>2010</b> |
| Equity instruments | 55.5%                  | 59.5%       |
| Debt instruments   | 40.4%                  | 33.3%       |
| Others             | 4.1%                   | 7.2%        |

The principal actuarial assumptions used were as follows:

|   | <b>Year ended December 31,</b> |             |
|---|--------------------------------|-------------|
|   | <b>2011</b>                    | <b>2010</b> |
| Discount rate                           | 5% - 6%                        | 5% - 6%     |
| Rate of compensation increase           | 3% - 4%                        | 3% - 4%     |
| Expected rates of return of plan assets | 3% - 7%                        | 4% - 7%     |

The expected return on plan assets is determined by considering the expected returns available on the assets underlying the current investment policy. Expected return on plan assets is determined based on long-term, prospective rates of return as of the end of the reporting period.

The employer contributions expected to be paid for the year 2012 amounts approximately to \$6.1 million.

**(ii) Other liabilities – current**

|                                     | <b>Year ended December 31,</b> |                |
|-------------------------------------|--------------------------------|----------------|
|                                     | <b>2011</b>                    | <b>2010</b>    |
| Payroll and social security payable | 207,371                        | 187,034        |
| Liabilities with related parties    | 745                            | 426            |
| Derivative financial instruments    | 32,011                         | 11,971         |
| Miscellaneous                       | 46,635                         | 34,159         |
|                                     | <b>286,762</b>                 | <b>233,590</b> |

**23 Non-current allowances and provisions**

(i) *Deducted from non current receivables*

|                                     | <b>Year ended December 31,</b> |                |
|-------------------------------------|--------------------------------|----------------|
|                                     | <b>2011</b>                    | <b>2010</b>    |
| Values at the beginning of the year | (3,806)                        | (4,725)        |
| Translation differences             | 276                            | 201            |
| Reversals / (Additional allowances) | 3                              | (86)           |
| Reclassifications                   | -                              | (37)           |
| Used                                | 82                             | 841            |
| <b>At December 31,</b>              | <b>(3,445)</b>                 | <b>(3,806)</b> |

(ii) *Liabilities*

|                                     | <b>Year ended December 31,</b> |               |
|-------------------------------------|--------------------------------|---------------|
|                                     | <b>2011</b>                    | <b>2010</b>   |
| Values at the beginning of the year | 83,922                         | 80,755        |
| Translation differences             | (7,480)                        | 1,054         |
| Additional provisions               | 10,402                         | 7,290         |
| Reclassifications                   | (274)                          | -             |
| Used                                | (13,595)                       | (5,177)       |
| <b>At December 31,</b>              | <b>72,975</b>                  | <b>83,922</b> |

**24 Current allowances and provisions**

(i) *Deducted from assets*

| <b>Year ended December 31, 2011</b> | <b>Allowance for doubtful<br/>accounts - Trade<br/>receivables</b> | <b>Allowance for other<br/>doubtful accounts -<br/>Other receivables</b> | <b>Allowance for<br/>inventory<br/>obsolescence</b> |
|-------------------------------------|--|--|---|
| Values at the beginning of the year | (20,828)   | (6,574)  | (151,439)   |
| Translation differences             | 142  | 305  | 3,969   |
| Additional allowances               | (7,749)  | (694)  | (11,067)  |
| Used                                | 2,486  | 1,283  | 5,800   |
| <b>At December 31, 2011</b>         | <b>(25,949)</b>  | <b>(5,680)</b>   | <b>(152,737)</b>                                    |

| <b>Year ended December 31, 2010</b> | <b>Allowance for doubtful<br/>accounts - Trade<br/>receivables</b> | <b>Allowance for other<br/>doubtful accounts -<br/>Other receivables</b> | <b>Allowance for<br/>inventory<br/>obsolescence</b> |
|-------------------------------------|--|--|---|
| Values at the beginning of the year | (40,172)   | (6,944)  | (184,771)   |
| Translation differences             | 424  | 44   | (1,284)   |
| Reversals / (Additional allowances) | 17,095   | (280)  | 34,044  |
| Reclassifications                   | -  | 37   | -   |
| Used                                | 1,825  | 569  | 572   |
| <b>At December 31, 2010</b>         | <b>(20,828)</b>  | <b>(6,574)</b>   | <b>(151,439)</b>                                    |



**24 Current allowances and provisions (Cont.)**

(ii) *Liabilities*

| <b>Year ended December 31, 2011</b> | <b>Sales risks</b> | <b>Other claims and contingencies</b> | <b>Total</b>  |
|-------------------------------------|--------------------|---------------------------------------|---------------|
| Values at the beginning of the year | 6,182              | 18,919                                | 25,101        |
| Translation differences             | (534)              | (493)                                 | (1,027)       |
| Additional allowances               | 10,915             | 15,941                                | 26,856        |
| Reclassifications                   | 2,463              | (2,038)                               | 425           |
| Used                                | (7,740)            | (10,010)                              | (17,750)      |
| <b>At December 31, 2011</b>         | <b>11,286</b>      | <b>22,319</b>                         | <b>33,605</b> |

| <b>Year ended December 31, 2010</b> | <b>Sales risks</b> | <b>Other claims and contingencies</b> | <b>Total</b>  |
|-------------------------------------|--------------------|---------------------------------------|---------------|
| Values at the beginning of the year | 7,023              | 21,609                                | 28,632        |
| Translation differences             | 33                 | (657)                                 | (624)         |
| Additional allowances               | 14,195             | 5,195                                 | 19,390        |
| Reclassifications                   | -                  | (5)                                   | (5)           |
| Used                                | (15,069)           | (7,223)                               | (22,292)      |
| <b>At December 31, 2010</b>         | <b>6,182</b>       | <b>18,919</b>                         | <b>25,101</b> |

**25 Derivative financial instruments**

*Net fair values of derivative financial instruments*

The net fair values of derivative financial instruments disclosed within Other Receivables and Other Liabilities at the reporting date, in accordance with IAS 39, are:

|  | <b>Year ended December 31,</b> |                 |
|--|--------------------------------|-----------------|
|  | <b>2011</b>                    | <b>2010</b>     |
| Foreign exchange derivatives contracts     | 5,238                          | 28,259          |
| Embedded Canadian dollar forward purchases | 1,144                          | 3,278           |
| <b>Contracts with positive fair values</b> | <b>6,382</b>                   | <b>31,537</b>   |
| Interest rate derivatives contracts        | -                              | (5,359)         |
| Foreign exchange derivatives contracts     | (45,040)                       | (6,613)         |
| Embedded Canadian dollar forward purchases | (709)                          | -               |
| <b>Contracts with negative fair values</b> | <b>(45,749)</b>                | <b>(11,972)</b> |
| <b>Total</b>                               | <b>(39,367)</b>                | <b>19,565</b>   |

**Foreign exchange derivative contracts**

*The net fair values of exchange rate derivatives, including embedded derivatives, were as follows:*

| <b>Purchase currency</b> | <b>Sell currency</b>      | <b>Term</b> | <b>Fair Value at Dec-11</b> | <b>Fair Value at Dec-10</b> |
|--------------------------|---------------------------|-------------|-----------------------------|-----------------------------|
| ARS                      | USD                       | 2012        | (842)                       | 24,819                      |
| USD                      | BRL                       | 2012        | 3,260                       | (2,087)                     |
| USD                      | KWD                       | 2012        | 12                          | (1,732)                     |
| USD                      | CAD                       | 2012        | (749)                       | (1,563)                     |
| MXN                      | USD                       | 2013        | (41,163)                    | 1,451                       |
| JPY                      | USD                       | 2012        | 76                          | 1,043                       |
| Others                   |                           |             | (396)                       | (285)                       |
| <b>Subtotal</b>          |                           |             | <b>(39,802)</b>             | <b>21,646</b>               |
| CAD                      | USD (Embedded derivative) | 2017        | 435                         | 3,278                       |
| <b>Total</b>             |                           |             | <b>(39,367)</b>             | <b>24,924</b>               |

**25 Derivative financial instruments (Cont.)**

*Interest rate derivative contracts*

The net fair values of interest rate derivatives were as follows:

| Type of derivative    | Receive Reference rate | Term | Fair Value at Dec-11 | Fair Value at Dec-10 |
|-----------------------|------------------------|------|----------------------|----------------------|
| Swaps with KI (2.50%) | Libor 6M               | 2011 | -                    | (5,359)              |
|                       |                        |      | <b>-</b>             | <b>(5,359)</b>       |

**Hedge Accounting**

Tenaris applies hedge accounting to certain cash flow hedges of highly probable forecast transactions. The following are the derivatives that were designated for hedge accounting as of December 31, 2011 and 2010.

- *Foreign Exchange derivatives*

| Purchase currency | Sell currency | Term | Fair Value                   |                              | Hedge Accounting Reserve     |                              |
|-------------------|---------------|------|------------------------------|------------------------------|------------------------------|------------------------------|
|                   |               |      | Year ended December 31, 2011 | Year ended December 31, 2010 | Year ended December 31, 2011 | Year ended December 31, 2010 |
| ARS               | USD           | 2012 | (842)                        | 24,723                       | (8,067)                      | (1,482)                      |
| EUR               | USD           | 2011 | -                            | 219                          | -                            | (622)                        |
| EUR               | BRL           | 2013 | 161                          | (823)                        | (144)                        | (823)                        |
| USD               | KWD           | 2011 | -                            | (796)                        | -                            | (635)                        |
| EUR               | MXN           | 2011 | -                            | (255)                        | -                            | -                            |
|                   |               |      | <b>(681)</b>                 | <b>23,068</b>                | <b>(8,211)</b>               | <b>(3,562)</b>               |

- *Interest Rate derivatives*

| Type of Derivative    | Rate     | Term | Rate          | Fair Value                   |                              | Hedge Accounting Reserve     |                              |
|-----------------------|----------|------|---------------|------------------------------|------------------------------|------------------------------|------------------------------|
|                       |          |      |               | Year ended December 31, 2011 | Year ended December 31, 2010 | Year ended December 31, 2011 | Year ended December 31, 2010 |
| Swaps with KI (2.50%) | Libor 6M | 2011 | 4.60% - 5.08% | -                            | (5,359)                      | -                            | (5,367)                      |
|                       |          |      |               | <b>-</b>                     | <b>(5,359)</b>               | <b>-</b>                     | <b>(5,367)</b>               |

Following is a summary of the hedge reserve evolution:

|                              | Equity Reserve Dec-09 | Movements 2010 | Equity Reserve Dec-10 | Movements 2011 | Equity Reserve Dec-11 |
|------------------------------|-----------------------|----------------|-----------------------|----------------|-----------------------|
| Foreign Exchange             | 1,005                 | (4,567)        | (3,562)               | (4,649)        | (8,211)               |
| Interest Rate                | (17,716)              | 12,349         | (5,367)               | 5,367          | -                     |
| <b>Total Cash flow Hedge</b> | <b>(16,711)</b>       | <b>7,782</b>   | <b>(8,929)</b>        | <b>718</b>     | <b>(8,211)</b>        |

Tenaris estimates that the cash flow hedge reserve at December 31, 2011 will be recycled to the Consolidated Income Statement during 2012 and 2013.

## 26 Contingencies, commitments and restrictions on the distribution of profits

### *Contingencies*

Tenaris is involved in litigation arising from time to time in the ordinary course of business. Based on management's assessment and the advice of legal counsel, it is not anticipated that the ultimate resolution of pending litigation will result in amounts in excess of recorded provisions (Notes 23 and 24) that would be material to Tenaris' consolidated financial position, results of operations and cash flows.

### *Conversion of tax loss carry-forwards*

On December 18, 2000, the Argentine tax authorities notified Siderca S.A.I.C., a Tenaris subsidiary organized in Argentina ("Siderca"), of an income tax assessment related to the conversion of tax loss carry-forwards into Debt Consolidation Bonds under Argentine Law No. 24.073. The adjustments proposed by the tax authorities represent an estimated contingency of ARS107.8 million (approximately \$25.2 million) at December 31, 2011, in taxes and penalties. Tenaris believes that it is not probable that the ultimate resolution of the matter will result in an obligation. Accordingly, no provision was recorded in these Consolidated Financial Statements.

### *Settlement with U.S. governmental authorities*

In 2009, Tenaris announced that it had learned from one of its customers in Central Asia that certain sales agency payments made by one of the Company's subsidiaries may have improperly benefited employees of the customer and other persons, potentially in violation of the U.S. Foreign Corrupt Practices Act (FCPA). The audit committee of the Company's board of directors engaged external counsel in connection with a review of these payments and related matters. The Company voluntarily notified the U.S. Securities and Exchange Commission ("SEC") and the U.S. Department of Justice ("DOJ"), and cooperated in the investigations conducted by the SEC and the DOJ.

On May 17, 2011, Tenaris settled the SEC's and the DOJ's FCPA investigations. The settlements describe conduct by former Tenaris regional sales personnel relating to payments to officials of a state controlled oil and gas production company in the Caspian region, as well as certain record keeping and internal control failures relating to this conduct. The settlements also state that Tenaris voluntarily disclosed this conduct to the SEC and the DOJ in a timely and complete manner, conducted an internal investigation, provided thorough, real time cooperation to the SEC and the DOJ, and undertook remediation efforts, including voluntary enhancements to its compliance program. In the settlement with the SEC, Tenaris agreed to pay approximately \$5.4 million in disgorgement of profits and interest, and in the settlement with the DOJ Tenaris agreed to pay a \$3.5 million penalty. Tenaris timely paid those amounts to the DOJ and the SEC.

### *Commitments*

Set forth is a description of Tenaris' main outstanding commitments:

- A Tenaris company is a party to a five-year contract with Nucor Corporation, under which it committed to purchase from Nucor steel coils, with deliveries starting in January 2007 on a monthly basis. The Tenaris company has negotiated a one-year extension to the original contract, through December 2012. Prices are adjusted quarterly in accordance with market conditions. As of December 31, 2011 the estimated aggregate amount of the contract at current prices is approximately \$328 million.
- A Tenaris company is a party to a ten year raw material purchase contract with Rio Tinto Fer et Titane (ex-QIT), under which it committed to purchase steel bars, with deliveries starting in July 2007. As of December 31, 2011 the estimated aggregate amount of the remaining commitments on the contract at current prices is approximately \$199 million. The contract allows the Tenaris company to claim lower commitments in market downturns and severe market downturns subject to certain limitations.
- A Tenaris company entered into a contract with Siderar, a subsidiary of Ternium, S.A. ("Ternium") for the supply of steam generated at the power generation facility that Tenaris owns in the compound of the Ramallo facility of Siderar. Under this contract, Tenaris is required to provide to Siderar 250 tn/hour of steam through 2018, and Siderar has the obligation to take or pay this volume. The amount of this gas supply agreement totals approximately \$94 million.

**26 Contingencies, commitments and restrictions on the distribution of profits (Cont.)**

***Restrictions to the distribution of profits and payment of dividends***

As of December 31, 2011, equity as defined under Luxembourg law and regulations consisted of:

(all amounts in thousands of U.S. dollars)

|   |                          |
|---|--------------------------|
| Share capital   | 1,180,537                |
| Legal reserve   | 118,054                  |
| Share premium   | 609,733                  |
| Retained earnings including net income for the year ended December 31, 2011 | <u>23,024,194</u>        |
| <b>Total equity in accordance with Luxembourg law</b>                       | <b><u>24,932,518</u></b> |

At least 5% of the Company's net income per year, as calculated in accordance with Luxembourg law and regulations, must be allocated to the creation of a legal reserve equivalent to 10% of the Company's share capital. As of December 31, 2011, this reserve is fully allocated and additional allocations to the reserve are not required under Luxembourg law. Dividends may not be paid out of the legal reserve.

The Company may pay dividends to the extent, among other conditions, that it has distributable retained earnings calculated in accordance with Luxembourg law and regulations.

At December 31, 2011, distributable amount under Luxembourg law totals \$23.6 billion, as detailed below.

(all amounts in thousands of U.S. dollars)

|   |                          |
|---|--------------------------|
| Retained earnings at December 31, 2010 under Luxembourg law           | 16,631,947               |
| Gain from the transfer of shares in affiliated undertakings (*)       | 6,828,757                |
| Other income and expenses for the year ended December 31, 2011        | (35,127)                 |
| Dividends paid  | <u>(401,383)</u>         |
| <b>Retained earnings at December 31, 2011 under Luxembourg law</b>    | <b><u>23,024,194</u></b> |
| Share premium   | <u>609,733</u>           |
| <b>Distributable amount at December 31, 2011 under Luxembourg law</b> | <b><u>23,633,927</u></b> |

(\*) In the fourth quarter of 2010, the Company carried out a multi-step corporate reorganization, which included, among other transactions, the contribution of most of the Company's assets and liabilities to Tenaris Investments S.à.r.l. ("Tenaris Investments") a wholly-owned, newly-incorporated Luxembourg subsidiary and the restructuring of indirect holdings in certain subsidiaries. The corporate reorganization was completed in 2011, and resulted in a revaluation of the accounting value (under Luxembourg GAAP) of the assets contributed.

**27 Business combinations and other acquisitions**

*(a) Non-controlling interests*

During the year ended December 31, 2011, 2010 and 2009 additional shares of certain Tenaris subsidiaries were acquired from non-controlling shareholders for approximately \$16.6 million, \$3.0 million and \$9.5 million respectively.

*(b) Business acquisition*

In October 2011, Tenaris acquired Pipe Coaters Nigeria Ltd (Pipe Coaters), through the payment of a price of \$11.3 million. Tenaris holds 40% of the shares and get the control.

Net assets acquired amount to \$24.7 million. Had the transaction been consummated on January 1, 2011, then Tenaris' unaudited pro forma net sales and net income from continuing operations would not have changed materially.

**28 Cash flow disclosures**

|   | <b>Year ended December 31,</b> |                  |                  |
|---|--------------------------------|------------------|------------------|
|   | <b>2011</b>                    | <b>2010</b>      | <b>2009</b>      |
| (i) Changes in working capital                              |                                |                  |                  |
| Inventories   | (335,337)                      | (773,325)        | 1,414,157        |
| Receivables and prepayments                                 | 122,419                        | (51,449)         | (52,395)         |
| Trade receivables   | (456,874)                      | (111,340)        | 792,345          |
| Other liabilities   | (26,787)                       | 55,313           | 80,696           |
| Customer advances   | (16,168)                       | (25,056)         | (180,531)        |
| Trade payables  | 66,378                         | 261,807          | (316,924)        |
|   | <b>(646,369)</b>               | <b>(644,050)</b> | <b>1,737,348</b> |
| (ii) Income tax accruals less payments                      |                                |                  |                  |
| Tax accrued   | 525,247                        | 450,004          | 513,153          |
| Taxes paid  | (407,614)                      | (507,983)        | (971,239)        |
|   | <b>117,633</b>                 | <b>(57,979)</b>  | <b>(458,086)</b> |
| (iii) Interest accruals less payments, net                  |                                |                  |                  |
| Interest accrued  | 21,568                         | 31,248           | 90,896           |
| Interest received   | 38,398                         | 44,269           | 26,900           |
| Interest paid   | (84,846)                       | (57,817)         | (141,963)        |
|   | <b>(24,880)</b>                | <b>17,700</b>    | <b>(24,167)</b>  |
| (iv) Cash and cash equivalents                              |                                |                  |                  |
| Cash at banks, liquidity funds and short - term investments | 823,743                        | 843,861          | 1,542,829        |
| Bank overdrafts   | (8,711)                        | (23,696)         | (14,122)         |
|   | <b>815,032</b>                 | <b>820,165</b>   | <b>1,528,707</b> |

As of December 31, 2011, 2010 and 2009, the components of the line item "other, including currency translation adjustment" are immaterial to net cash provided by operating activities.

**29 Discontinued operations**

*Nationalization of Venezuelan Subsidiaries*

The results of operations and cash flows generated by the Venezuelan Companies (as defined in Note 32) are presented as discontinued operations in these Consolidated Financial Statements. For further information see Note 32.

**29 Discontinued operations (Cont.)**

Analysis of the result of discontinued operations:

**(i) Result for discontinued operations**

(all amounts in thousands of U.S. dollars)

|   | <b>Year ended December 31,<br/>2009</b> |
|---|---|
| Loss for discontinued operations            | (28,138)                                |
| <b>Net loss for discontinued operations</b> | <b>(28,138)</b>                         |

**(ii) Net cash flows attributable to discontinued operations**

|   | <b>Year ended December 31,<br/>2009</b> |
|---|---|
| Net cash provided by operating activities | 1,788                                   |
| Net cash used in investing activities     | (801)                                   |
| Net cash provided by financing activities | 5,306                                   |

All amounts were estimated only for disclosure purposes, as cash flows from these discontinued operations were not managed separately from other cash flows.

**30 Related party transactions**

As of December 31, 2011:

- San Faustin S.A., a Luxembourg public limited liability company (Société Anonyme) (“San Faustin”), owned 713,605,187 shares in the Company, representing 60.45% of the Company’s capital and voting rights.
- San Faustin owned all of its shares in the Company through its wholly-owned subsidiary Techint Holdings S.ar.l., a Luxembourg private limited liability company (Société à Responsabilité Limitée) (“Techint”).
- Rocca & Partners Stichting Administratiekantoor Aandelen San Faustin, a Dutch private foundation (Stichting) (“RP STAK”) held shares in San Faustin sufficient in number to control San Faustin.
- No person or group of persons controls RP STAK.

Based on the information most recently available to the Company, Tenaris’ directors and senior management as a group owned 0.12% of the Company’s outstanding shares.

At December 31, 2011, the closing price of Ternium’s ADSs as quoted on the New York Stock Exchange was \$18.39 per ADS, giving Tenaris’ ownership stake a market value of approximately \$422.4 million. At December 31, 2011, the carrying value of Tenaris’ ownership stake in Ternium, based on Ternium’s IFRS financial statements, was approximately \$ 651.0 million. See Section II.B.2.

Transactions and balances disclosed as with “Associated” companies are those with companies over which Tenaris exerts significant influence or joint control in accordance with IFRS, but does not have control. All other transactions and balances with related parties which are not Associated and which are not consolidated are disclosed as “Other”. The following transactions were carried out with related parties:

**Year ended December 31, 2011**

**(i) Transactions**

**(a) Sales of goods and services**

|                   | <b>Associated (1)</b> | <b>Other</b>   | <b>Total</b>   |
|-------------------|-----------------------|----------------|----------------|
| Sales of goods    | 39,476                | 106,781        | 146,257        |
| Sales of services | 14,732                | 4,740          | 19,472         |
|                   | <b>54,208</b>         | <b>111,521</b> | <b>165,729</b> |

**(b) Purchases of goods and services**

|                       |                |                |                |
|-----------------------|----------------|----------------|----------------|
| Purchases of goods    | 170,675        | 22,134         | 192,809        |
| Purchases of services | 88,707         | 113,764        | 202,471        |
|                       | <b>259,382</b> | <b>135,898</b> | <b>395,280</b> |

**30 Related party transactions (Cont.)**

**Year ended December 31, 2010**

|  | <b>Associated (1)</b> | <b>Other</b>   | <b>Total</b>   |
|--|-----------------------|----------------|----------------|
| <b>(i) Transactions</b>                    |                       |                |                |
| <b>(a) Sales of goods and services</b>     |                       |                |                |
| Sales of goods                             | 38,442                | 104,036        | 142,478        |
| Sales of services                          | 12,073                | 4,063          | 16,136         |
|  | <b>50,515</b>         | <b>108,099</b> | <b>158,614</b> |
| <b>(b) Purchases of goods and services</b> |                       |                |                |
| Purchases of goods                         | 169,506               | 30,671         | 200,177        |
| Purchases of services                      | 63,043                | 132,614        | 195,657        |
|  | <b>232,549</b>        | <b>163,285</b> | <b>395,834</b> |

**Year ended December 31, 2009**

|  | <b>Associated (1)</b> | <b>Other</b>  | <b>Total</b>   |
|--|-----------------------|---------------|----------------|
| <b>(i) Transactions</b>                        |                       |               |                |
| <b>(a) Sales of goods and services</b>         |                       |               |                |
| Sales of goods                                 | 25,561                | 75,097        | 100,658        |
| Sales of services                              | 12,752                | 4,352         | 17,104         |
|  | <b>38,313</b>         | <b>79,449</b> | <b>117,762</b> |
| <b>(b) Purchases of goods and services (2)</b> |                       |               |                |
| Purchases of goods                             | 40,171                | 9,705         | 49,876         |
| Purchases of services                          | 89,023                | 71,541        | 160,564        |
|  | <b>129,194</b>        | <b>81,246</b> | <b>210,440</b> |

**At December 31, 2011**

|   | <b>Associated (1)</b> | <b>Other</b>   | <b>Total</b>    |
|---|-----------------------|----------------|-----------------|
| <b>(ii) Year-end balances</b>                                 |                       |                |                 |
| <b>(a) Arising from sales / purchases of goods / services</b> |                       |                |                 |
| Receivables from related parties                              | 40,305                | 11,352         | 51,657          |
| Payables to related parties                                   | (38,129)              | (6,983)        | (45,112)        |
|   | <b>2,176</b>          | <b>4,369</b>   | <b>6,545</b>    |
| <b>(b) Financial debt</b>                                     |                       |                |                 |
| Borrowings  | <b>(8,650)</b>        | <b>(1,851)</b> | <b>(10,501)</b> |

**At December 31, 2010**

|   | <b>Associated (1)</b> | <b>Other</b> | <b>Total</b>   |
|---|-----------------------|--------------|----------------|
| <b>(ii) Year-end balances</b>                                 |                       |              |                |
| <b>(a) Arising from sales / purchases of goods / services</b> |                       |              |                |
| Receivables from related parties                              | 39,761                | 28,557       | 68,318         |
| Payables to related parties                                   | (17,534)              | (19,110)     | (36,644)       |
|   | <b>22,227</b>         | <b>9,447</b> | <b>31,674</b>  |
| <b>(b) Financial debt</b>                                     |                       |              |                |
| Borrowings  | <b>(3,843)</b>        | -            | <b>(3,843)</b> |

**At December 31, 2009**

|   | <b>Associated (1)</b> | <b>Other</b> | <b>Total</b>   |
|---|-----------------------|--------------|----------------|
| <b>(ii) Year-end balances</b>                                 |                       |              |                |
| <b>(a) Arising from sales / purchases of goods / services</b> |                       |              |                |
| Receivables from related parties                              | 18,273                | 7,093        | 25,366         |
| Payables to related parties                                   | (23,898)              | (5,856)      | (29,754)       |
|   | <b>(5,625)</b>        | <b>1,237</b> | <b>(4,388)</b> |
| <b>(b) Financial debt</b>                                     |                       |              |                |
| Borrowings  | <b>(2,907)</b>        | -            | <b>(2,907)</b> |

(1) Includes Ternium S.A. and its subsidiaries ("Ternium"), Condisid C.A. ("Condisid"), Finma S.A.I.F ("Finma"), Lomond Holdings B.V. group ("Lomond"), Socotherm Brasil S.A. ("Socotherm") and Hydriil Jindal International Private Ltd.

(2) Includes \$2.5 million of purchases to nationalized Venezuelan subsidiaries.

**30 Related party transactions (Cont.)**

**Directors' and senior management compensation**

During the years ended December 31, 2011, 2010 and 2009, the cash compensation of Directors and Senior managers amounted to \$27.6 million, \$18.6 million and \$18.2 million respectively. In addition, Directors and Senior managers received 555, 485 and 436 thousand units for a total amount of \$4.9 million, \$4.1 million and \$3.4 million respectively in connection with the Employee retention and long term incentive program mentioned in Note O (d).

**31 Principal subsidiaries**

The following is a list of Tenaris principal subsidiaries and its direct and indirect percentage of ownership of each controlled company at December 31, 2011.

| Company   | Country of Incorporation     | Main activity   | Percentage of ownership at December 31, (*) |      |      |
|---|------------------------------|---|---|------|------|
|   |                              |   | 2011  | 2010 | 2009 |
| ALGOMA TUBES INC.   | Canada                       | Manufacturing of seamless steel pipes                 | 100%  | 100% | 100% |
| CONFAB INDUSTRIAL S.A. and subsidiaries (a)                         | Brazil                       | Manufacturing of welded steel pipes and capital goods | 41%   | 41%  | 40%  |
| DALMINE S.p.A.  | Italy                        | Manufacturing of seamless steel pipes                 | 99%   | 99%  | 99%  |
| HYDRIL COMPANY and subsidiaries (except detailed) (b)               | USA                          | Manufacturing and marketing of premium connections    | 100%  | 100% | 100% |
| HYDRIL U.K. LTD.  | United Kingdom               | Manufacturing of steel products                       | 100%  | 100% | 100% |
| INVERSIONES BERNA S.A.  | Chile                        | Financial Company                                     | 100%  | 100% | 100% |
| MAVERICK TUBE, LLC (e)  | USA                          | Manufacturing of welded steel pipes                   | 0%  | 0%   | 100% |
| MAVERICK TUBE CORPORATION and subsidiaries (except detailed)        | USA                          | Manufacturing of welded steel pipes                   | 100%  | 100% | 100% |
| NKKTUBES  | Japan                        | Manufacturing of seamless steel pipes                 | 51%   | 51%  | 51%  |
| PT SEAMLESS PIPE INDONESIA JAYA                                     | Indonesia                    | Manufacturing of seamless steel products              | 77%   | 77%  | 77%  |
| PRUDENTIAL STEEL ULC  | Canada                       | Manufacturing of welded steel pipes                   | 100%  | 100% | 100% |
| S.C. SILCOTUB S.A.  | Romania                      | Manufacturing of seamless steel pipes                 | 100%  | 100% | 100% |
| SIAT S.A.   | Argentina                    | Manufacturing of welded and seamless steel pipes      | 82%   | 82%  | 82%  |
| SIDERCA S.A.I.C. and subsidiaries (except detailed) (c)             | Argentina                    | Manufacturing of seamless steel pipes                 | 100%  | 100% | 100% |
| SIDTAM S.A. (f)   | Mexico                       | Holding Company                                       | 0%  | 0%   | 100% |
| TALTA - TRADING E MARKETING SOCIEDADE UNIPESSOAL LDA.               | Madeira                      | Holding Company                                       | 100%  | 100% | 100% |
| TENARIS CONNECTION Limited and subsidiaries                         | St. Vincent & the Grenadines | Ownership and licensing of steel technology           | 100%  | 100% | 100% |
| TENARIS FINANCIAL SERVICES S.A.                                     | Uruguay                      | Financial Company                                     | 100%  | 100% | 100% |
| TENARIS GLOBAL SERVICES (CANADA) INC.                               | Canada                       | Marketing of steel products                           | 100%  | 100% | 100% |
| TENARIS GLOBAL SERVICES (PANAMA) S.A. - Suc. Colombia               | Colombia                     | Marketing of steel products                           | 100%  | 100% | 100% |
| TENARIS GLOBAL SERVICES (U.S.A.) CORPORATION                        | USA                          | Marketing of steel products                           | 100%  | 100% | 100% |
| TENARIS GLOBAL SERVICES S.A. and subsidiaries (except detailed) (d) | Uruguay                      | Holding company and marketing of steel products       | 100%  | 100% | 100% |
| TENARIS INVESTMENTS LTD and subsidiaries (except detailed)          | Ireland                      | Holding company and financial services                | 100%  | 100% | 100% |
| TENARIS INVESTMENTS S.ar.l.   | Luxembourg                   | Holding Company                                       | 100%  | 100% | 0%   |
| TENARIS INVESTMENTS S.ar.l., Zug Branch                             | Switzerland                  | Holding Company and financial services                | 100%  | 100% | 0%   |
| TENARIS INVESTMENTS SWITZERLAND AG                                  | Switzerland                  | Holding Company                                       | 100%  | 100% | 0%   |
| TUBOS DE ACERO DE MEXICO SA   | Mexico                       | Manufacturing of seamless steel pipes                 | 100%  | 100% | 100% |
| TUBOS DEL CARIBE LTDA.  | Colombia                     | Manufacturing of welded steel pipes                   | 100%  | 100% | 100% |



### 31 Principal subsidiaries (Cont.)

(\*) All percentages rounded.

(a) Tenaris holds 99% of the voting shares of Confab Industrial S.A. Tenaris holds 41% of Confab's subsidiaries except for Tenaris Confab Hastes de Bombeio S.A. in which it holds 71%.

(b) Tenaris holds 100% of Hydril's subsidiaries except for Technical Drilling & Production Services Nigeria Ltd. where it holds 60%.

(c) Tenaris holds 100% of Siderca's subsidiaries, except for Scrapservice S.A. where it holds 75%.

(d) Tenaris holds 95% of Tenaris Supply Chain S.A., 95% of Tenaris Saudi Arabia Limited 60% of Gepnaris S.A. and 40% of Tubular Technical Services and Pipe Coaters.

(e) Merged with Maverick Tube Corporation.

(f) Merged with Tubos de Acero de Mexico S.A.

### 32 Processes in Venezuela

#### *Nationalization of Venezuelan Subsidiaries*

In May 2009, within the framework of Decree Law 6058, Venezuela's President Hugo Chávez announced the nationalization of, among other companies, the Company's majority-owned subsidiaries TAVSA - Tubos de Acero de Venezuela S.A. ("Tavsa") and, Matesi Materiales Siderúrgicos S.A. ("Matesi"), and Complejo Siderúrgico de Guayana, C.A. ("Comsigua"), in which the Company has a non-controlling interest (collectively, the "Venezuelan Companies").

In July 2009, President Chávez issued Decree 6796, which ordered the acquisition of the Venezuelan Companies' assets and provided that Tavsa's assets would be held by the Ministry of Energy and Oil, while Matesi and Comsigua's assets would be held by the Ministry of Basic Industries and Mining. Decree 6796 also required the Venezuelan government to create certain committees at each of the Venezuelan Companies; each transition committee must ensure the nationalization of each Venezuelan Company and the continuity of its operations, and each technical committee (to be composed of representatives of Venezuela and the private sector) must negotiate over a 60-day period (extendable by mutual agreement) a fair price for each Venezuelan Company to be transferred to Venezuela. In the event the parties failed to reach agreement by the expiration of the 60-day period (or any extension thereof), the applicable Ministry would assume control and exclusive operation of the relevant Venezuelan Company, and the Executive Branch would be required to order their expropriation in accordance with the Venezuelan Expropriation Law. The Decree also specifies that all facts and activities there under are subject to Venezuelan law and any disputes relating thereto must be submitted to Venezuelan courts.

In August 2009, Venezuela, acting through the transition committee appointed by the Minister of Basic Industries and Mines of Venezuela, unilaterally assumed exclusive operational control over Matesi, and in November, 2009, Venezuela, acting through PDVSA Industrial S.A. (a subsidiary of Petróleos de Venezuela S.A.), formally assumed exclusive operational control over the assets of Tavsa.

In 2010, Venezuela's National Assembly declared Matesi's assets to be of public and social interest and ordered the Executive Branch to take the necessary measures for the expropriation of such assets. In June 2011, President Chávez issued Decree 8280, which orders the expropriation of Matesi's assets as may be required for the implementation of a state-owned project for the production, sale and distribution of briquettes, and further instructs to commence negotiations and take any actions required for the acquisition of such assets.

Tenaris's investments in the Venezuelan companies are protected under applicable bilateral investment treaties, including the bilateral investment treaty between Venezuela and the Belgian-Luxembourgish Union, and Tenaris continues to reserve all of its rights under contracts, investment treaties and Venezuelan and international law. Tenaris has also consented to the jurisdiction of the ICSID in connection with the nationalization process.

In August 2011, Tenaris and its wholly-owned subsidiary Talta - Trading e Marketing Sociedad Unipessoal Lda (Talta), initiated arbitration proceedings against Venezuela before the International Centre for Settlement of Investment Disputes (ICSID) in Washington D.C., pursuant to the bilateral investment treaties entered into by Venezuela with the Belgium-Luxembourg Economic Union and Portugal. In these proceedings, Tenaris and Talta seek adequate and effective compensation for the expropriation of their investment in Matesi. This case was registered by the ICSID on September 30, 2011.

### 32 Processes in Venezuela (Cont.)

#### *Nationalization of Venezuelan Subsidiaries (Cont.)*

Based on the facts and circumstances described above and following the guidance set forth by IAS 27R, the Company ceased consolidating the results of operations and cash flows of the Venezuelan Companies as from June 30, 2009, and classified its investments in the Venezuelan Companies as financial assets based on the definitions contained in paragraphs 11(c)(i) and 13 of IAS 32.

The Company classified its interests in the Venezuelan Companies as available-for-sale investments since management believes they do not fulfill the requirements for classification within any of the remaining categories provided by IAS 39 and such classification is the most appropriate accounting treatment applicable to non-voluntary dispositions of assets.

Tenaris or its subsidiaries have net receivables with the Venezuelan Companies as of December 31, 2011 for a total amount of approximately \$28 million.

The Company records its interest in the Venezuelan Companies at its carrying amount at June 30, 2009, and not at fair value, following the guidance set forth by paragraphs 46(c), AG80 and AG81 of IAS 39.

### 33 Fees paid to the Company's principal accountant

Total fees accrued for professional services rendered by PwC Network firms to Tenaris S.A. and its subsidiaries are detailed as follows:

|                    | <b>Year ended December 31,</b> |              |              |
|--------------------|--------------------------------|--------------|--------------|
|                    | <b>2011</b>                    | <b>2010</b>  | <b>2009</b>  |
| Audit Fees         | 5,398                          | 4,291        | 3,966        |
| Audit-Related Fees | 99                             | 77           | 267          |
| Tax Fees           | 151                            | 161          | 129          |
| All Other Fees     | 4                              | 88           | -            |
| <b>Total</b>       | <b>5,652</b>                   | <b>4,617</b> | <b>4,362</b> |

### 34 Subsequent events

#### *Annual Dividend Proposal*

On February 23, 2012 the Company's board of directors proposed, for the approval of the annual general shareholders' meeting to be held on May 2, 2012, the payment of an annual dividend of \$0.38 per share (\$0.76 per ADS), or approximately \$449 million, which includes the interim dividend of \$0.13 per share (\$0.26 per ADS) or approximately \$153 million, paid on November 24, 2011. If the annual dividend is approved by the shareholders, a dividend of \$0.25 per share (\$0.50 per ADS), or approximately \$295 million will be paid on May 24, 2012, with an ex-dividend date of May 21, 2012. These Consolidated Financial Statements do not reflect this dividend payable.

#### *Acquisition of participation in Usinas Siderúrgicas de Minas Gerais S.A. ("Usiminas")*

On January 16, 2012, Tenaris's Brazilian subsidiary, Confab Industrial S.A. ("Confab") acquired 25 million ordinary shares of Usiminas, representing 5.0% of the shares with voting rights and 2.5% of the total share capital. The price paid for each ordinary share is BRL36, representing a total cost to Confab of approximately \$500 million. Confab financed the acquisition through an unsecured 5-year term loan in the principal amount of \$350 million and cash on hand.

This acquisition is part of a larger transaction pursuant to which Ternium, certain of its subsidiaries and Confab joined Usiminas' existing control group through the acquisition of ordinary shares representing 27.7% of Usiminas' total voting capital and 13.8% of Usiminas' total share capital. In addition, Ternium, its subsidiaries and Confab entered into an amended and restated Usiminas shareholders' agreement with Nippon Steel, Mitsubishi, Metal One and *Caixa dos Empregados da Usiminas* ("CEU"), an Usiminas employee fund, governing the parties' rights within the Usiminas control group. As a result of these transactions, the control group, which holds 322.7 million ordinary shares representing the majority of Usiminas' voting rights, is now formed as follows: Nippon Group 46.1%, Ternium/Tenaris Group 43.3%, and CEU 10.6%. The rights of Ternium and its subsidiaries and Confab within the Ternium/Tenaris Group are governed under a separate shareholders agreement.

**34 Subsequent events (Cont.)**

*Tenaris agrees to pursue delisting tender offer for Confab's shares*

Following a proposal by shareholders representing 32.6% of the shares held by the public in its controlled Brazilian subsidiary Confab, Tenaris filed on January 27, 2012 a request with CVM (Brazil's securities regulator) and the Sao Paulo stock exchange seeking their approval to a delisting tender offer to acquire all of the ordinary and preferred shares held by the public in Confab.

If the offer is approved, Tenaris will offer to pay a price in cash of Brazilian reais, or BRL, 5.85 per ordinary or preferred share. This price will be adjusted to deduct dividends or interest on capital declared or paid after December 1, 2011. The shareholders parties to the proposal have already agreed to the offer price and have committed to tender their shares into the offer.

If all Confab shares not already owned by Tenaris are acquired, the transaction would be valued at BRL 1,398 million (approximately \$745 million, at the BRL/\$ exchange rate as at December 31, 2011). If Tenaris does not reach the necessary 2/3 threshold for the delisting of Confab, it will nonetheless acquire up to 1/3 of the Confab shares held by the public.

Ricardo Soler  
Chief Financial Officer