

Motorola Q1 2009 Earnings Conference Call

April 30, 2009

Dean Lindroth
Investor Relations Officer

Safe Harbor

A number of forward-looking statements will be made during this presentation. Forward-looking statements are any statements that are not historical facts. These forward-looking statements are based on the current expectations of Motorola and there can be no assurance that such expectations will prove to be correct. Because forward-looking statements involve risks and uncertainties, Motorola's actual results could differ materially from these statements. Information about factors that could cause, and in some cases have caused, such differences can be found in this morning's press release, on pages 18 through 30 in item 1A of Motorola's 2008 Annual Report on Form 10-K and in Motorola's other SEC filings.

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Greg Brown

Co-CEO of Motorola and
CEO of Broadband Mobility Solutions



Q1 2009 *Earnings Call*

Ed Fitzpatrick
Acting Chief Financial Officer

Q1 2009 Financial Results

| (\$ in Millions) GAAP | Q1 2009 | Q4 2008 | Q1 2008 |
|----------------------------------|--------------------|--------------------|--------------------|
| Sales | \$ 5,371 | \$ 7,136 | \$ 7,448 |
| Operating Loss | \$ (449) | \$ (1,675) | \$ (269) |
| Operating Margin | -8.4% | -23.5% | -3.6% |
| Loss from Continuing Operations* | \$ (291) | \$ (3,657) | \$ (194) |
| EPS from Continuing Operations* | \$ (0.13) | \$ (1.61) | \$ (0.09) |

Excluding Highlighted Items

| | | | |
|----------------------------------|-----------|-----------|-----------|
| Operating Earnings (Loss) | \$ (245) | \$ 96 | \$ (140) |
| Operating Margin | -4.6% | 1.3% | -1.9% |
| Loss from Continuing Operations* | \$ (180) | \$ (18) | \$ (104) |
| EPS from Continuing Operations* | \$ (0.08) | \$ (0.01) | \$ (0.05) |

**Amounts attributable to Motorola, Inc. common shareholders*

Cash Flow and Cash

| (\$ in Millions) | Q1 2009 | Q4 2008 | Q1 2008 |
|--|------------|------------|------------|
| Loss from Continuing Operations | \$ (288) | \$ (3,656) | \$ (190) |
| Depreciation, Amortization, Deferred Income Taxes and Other, net | 26 | 4,365 | (16) |
| Change in Assets and Liabilities, net | (752) | (508) | (137) |
| Net Cash provided by (used for) Operating Activities | \$ (1,014) | \$ 201 | \$ (343) |
| (\$ in Billions) | | | |
| Total Cash* | \$ 6.1 | \$ 7.4 | \$ 7.7 |

**Includes Cash and cash equivalents, Sigma Fund (current and non-current) and Short-term investments*

Greg Brown

Co-CEO of Motorola and
CEO of Broadband Mobility Solutions

Home and Networks Mobility Financials

| (\$ in Millions) GAAP | Q1 2009 | Q4 2008 | Q1 2008 |
|---------------------------------|--------------------|--------------------|--------------------|
| Sales | \$ 1,991 | \$ 2,596 | \$ 2,383 |
| Operating Earnings | \$ 115 | \$ 257 | \$ 153 |
| Operating Margin | 5.8% | 9.9% | 6.4% |

Excluding Highlighted Items

| | | | |
|--------------------|--------|--------|--------|
| Operating Earnings | \$ 136 | \$ 282 | \$ 173 |
| Operating Margin | 6.8% | 10.9% | 7.3% |

Home and Networks Mobility Highlights

- **Maintained leadership positions in key markets**
- **Shipped 4.3 million digital entertainment devices**
- **Announced industry's first three-channel MPEG-4 to MPEG-2 HD transcoding device**

Enterprise Mobility Solutions Financials

| (\$ in Millions) GAAP | Q1 2009 | Q4 2008 | Q1 2008 |
|---------------------------------|--------------------|--------------------|--------------------|
| Sales | \$ 1,599 | \$ 2,215 | \$ 1,806 |
| Operating Earnings | \$ 156 | \$ 466 | \$ 250 |
| Operating Margin | 9.8% | 21.0% | 13.8% |

Excluding Highlighted Items

| | | | |
|--------------------|--------|--------|--------|
| Operating Earnings | \$ 186 | \$ 475 | \$ 259 |
| Operating Margin | 11.6% | 21.4% | 14.3% |

Enterprise Mobility Solutions Highlights

- **Reached shipment milestones**
 - 1,000,000 Tetra subscriber unit
 - 200,000 MOTOTRBO device
- **Introduced MC55, a lightweight, rugged device for mobile field operations**
- **Expanded ASTRO 25 express system with a single-site voice trunked system**
- **Secured public safety awards for the State of Mississippi, Pernambuco State in Brazil, and the Danish Police**

Sanjay Jha

**Co-CEO of Motorola and
CEO of Mobile Devices**

Mobile Devices Financials

| (\$ in Millions) GAAP | Q1 2009 | Q4 2008 | Q1 2008 |
|---------------------------------|--------------------|--------------------|--------------------|
| Sales | \$ 1,801 | \$ 2,350 | \$ 3,299 |
| Operating Loss | \$ (509) | \$ (595) | \$ (418) |
| Operating Margin | -28.3% | -25.3% | -12.7% |

Excluding Highlighted Items

| | | | |
|------------------|----------|----------|----------|
| Operating Loss | \$ (381) | \$ (476) | \$ (347) |
| Operating Margin | -21.2% | -20.3% | -10.5% |

| | | | |
|-------------------------|------|------|------|
| Units (M) | 14.7 | 19.2 | 27.4 |
| Market Share (Estimate) | 6.0% | 6.5% | 9.4% |

Portfolio Segmentation



Everyday Communications



Feature



Multimedia/Music



Multitask



Q1 2009 *Earnings Call*

Q&A Participants

Greg Brown

Co-CEO of Motorola and
CEO of Broadband Mobility
Solutions

Sanjay Jha

Co-CEO of Motorola and
CEO of Mobile Devices

Ed Fitzpatrick

Acting Motorola CFO

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Use of Non-GAAP Measures

In addition to the GAAP results provided during this conference call, Motorola has presented certain non-GAAP measurements. Motorola has provided these non-GAAP measurements as a measure to help investors better understand its core operating performance, enhance comparisons of Motorola's core operating performance from period to period and to allow better comparisons of Motorola's operating performance to that of its competitors. Among other things, the Company's management uses these operating results, excluding the identified items, to evaluate the performance of its businesses and to evaluate results relative to incentive compensation targets. Management uses operating results excluding these items because they believe this measure enables them to make better period-to-period evaluations of the financial performance of its core business operations. There are inherent limitations in the use of operating results excluding these items because the company's GAAP results do not include the impact of these items. The non-GAAP measures are intended only as a supplement to the comparable GAAP measures and the company compensates for the limitations inherent in the use of non-GAAP measures by using GAAP measures in conjunction with the non-GAAP measures. As a result, investors should consider these non-GAAP measures in addition to, and not in substitution for, or as superior to, measures of financial performance prepared in accordance with GAAP.

Details of these items and reconciliations of the non-GAAP measurements provided during this call to GAAP measurements can be found on Motorola's website at www.motorola.com/investor.