



SCHOLASTIC

**Fiscal 2009 Second Quarter Earnings Presentation
December 18, 2008**



Forward-Looking Statements

This presentation contains certain forward-looking statements, which are subject to various risks and uncertainties, including the conditions of the children's book and educational materials markets and acceptance of the Company's products in those markets and other risks and factors identified from time to time in the Company's filings with the Securities and Exchange Commission. Actual results could differ materially from those currently anticipated.



Dick Robinson

Chief Executive Officer, President
and Chairman



Children's Books & Media

- Sustained sales across channels (excl. Harry Potter) in tough market
- Strong customer engagement in Clubs offset by smaller purchases
- Higher participation and revenue per fair offset by fair count timing
- Trade innovation driving bestsellers and higher sales
- Strong results in Export, Australia, Canada and Asia
- Higher interactive sales in retail; continued success of TV series



Scholastic Education

- Educational technology sales approximately levels despite longer sales cycle, school funding pressure
- Continued growth in services
- System 44™ shipping in December, to benefit Q3
- Timing of classroom library sales leads to anticipated decline
- Reductions in selling expense benefit operating results



Maureen O'Connell

Executive Vice President,
Chief Administrative Officer and
Chief Financial Officer



Solid Balance Sheet

| Key Liabilities and Current Assets (\$M) | Nov 30, 2008 | Nov 30, 2007 |
|---|---------------------|---------------------|
| 5% Notes Payable (2013) | \$159.4 | \$173.5 |
| \$200M Amortizing Term-Loan (2012) | 157.2 | 200.0 |
| \$325M credit agreement (2012) | 45.0 | 0.0 |
| Credit line advances | 27.4 | 40.5 |
| Total debt | 389.0 | 414.1 |
| Cash and cash equivalents | 30.8 | 183.3 |
| Net debt ¹ | 357.8 | 230.8 |
| Accounts receivable, net | 269.9 | 282.4 |
| Inventories | 430.3 | 426.2 |

¹Net debt is defined by the Company as lines of credit and short-term debt plus long-term-debt, net of cash and cash equivalents.



Cost Reductions

- \$35M in cost reductions to primarily benefit FY10
 - \$10M in external costs
 - \$25M in salary expense
 - Severance and other one-time expenses impact FY09
- Spending plan reduced by \$20M in 2H09
 - Management bonuses eliminated
 - Discretionary spending
 - Reorganizing key divisions
- Continue to exit unprofitable, non-core businesses



Key Financial Results

| \$M (except per share) | 2Q09 | 2Q08 |
|--|--------|--------|
| Revenue | 661.6 | 687.6 |
| Cost of goods sold | 284.4 | 291.4 |
| Selling, general and administrative expenses | 246.4 | 238.3 |
| Bad debt expense | 7.4 | 3.5 |
| Operating income from continuing operations | 107.8 | 138.9 |
| Effective tax rate | 42.1% | 36.3% |
| Earnings from continuing operations | 100.8 | 129.2 |
| Loss from discontinued operations, net of tax ¹ | (15.3) | (6.7) |
| Consolidated net income | \$43.1 | \$75.6 |
| Earnings per diluted share from continuing operations | 1.55 | 2.10 |
| Loss per diluted share from discontinued operations, net of tax ¹ | (0.40) | (0.17) |
| Consolidated net income per diluted share | 1.15 | 1.93 |
| Free cash flow ² | 48.4 | 299.3 |

¹In the three months ended November 30, 2008, the Company recorded a non-cash write down of certain assets, net of tax, of \$8.4 or \$0.22 per diluted share, primarily related to the Company's Puerto Rico door-to-door sales operations and Argentina businesses. Operating losses, net of tax, associated with the Argentina business were \$1.0 and \$0.1, with the door-to-door Puerto Rico business of \$2.1 and \$0.3 and with the Coach magazine of \$0.6 and \$0.0 for the three months ended November 30, 2008 and November 30, 2007, respectively. Operating losses, net of tax, for the Company's U.S., Canada and U.K. direct-to-home businesses as well as the school continuities business and the Maumelle facility were \$3.2 and \$6.3 for the three months ended November 30, 2008 and November 30, 2007, respectively. ²Free cash flow or use is defined by the Company as net cash provided by or used in operating activities (which includes royalty advances), reduced by spending on property, plant and equipment and pre-publication and production costs.



FY09 Outlook for Continuing Operations

- Earnings per diluted share of \$1.20 to \$1.50
 - Excluding severance and one-time expenses related to cost savings
- Free cash flow of \$55 to \$80 million



Questions & Answers

Participants

- Richard Robinson
- Maureen O'Connell
- Ellie Berger, Scholastic Trade Publishing
- Deborah Forte, Scholastic Media
- Margery Mayer, Scholastic Education
- Judy Newman, Scholastic Book Clubs
- Hugh Roome, Scholastic International