



Clearwater Paper Corporation

Second Quarter 2010 Conference Call
Supplemental Information

Gordon Jones
Linda Massman

Chairman, President and Chief Executive Officer
Vice-President, Finance and Chief Financial Officer

(Dollars in thousands - except per-share amounts)	Q1 2009	Q2 2009	Q3 2009	Q4 2009	Q1 2010	Q2 2010	Six Months Ended June 30	
							2009	2010
Net sales	\$286,700	\$316,905	\$331,484	\$314,980	\$330,621	\$343,860	\$603,605	\$674,481
Operating income (loss)								
Consumer Products	\$29,136	\$32,182	\$32,080	\$28,719	\$24,839	\$20,838	\$61,318	\$45,677
Pulp & Paperboard	2,209	83,278	53,462	52,945	(6,769)	27,465	85,487	20,696
Corporate & eliminations	(6,120)	(7,402)	(8,033)	4,984	(7,506)	(11,003)	(13,522)	(18,509)
Earnings before interest, income taxes and debt retirement costs	\$25,225	\$108,058	\$77,509	\$86,648	\$10,564	\$37,300	\$133,283	\$47,864
Net earnings	\$13,647	\$75,448	\$46,209	\$47,160	\$458	\$20,568	\$89,095	\$21,026
Interest expense, net of interest income	3,563	3,431	4,277	4,234	4,285	4,132	6,994	8,417
Income tax provision	8,015	22,929	27,023	35,254	5,821	12,600	30,944	18,421
Debt retirement costs	-	6,250	-	-	-	-	6,250	-
Depreciation & amortization	11,721	11,757	11,692	12,248	11,866	11,861	23,478	23,727
Earnings before interest, income taxes, debt retirement costs, and depreciation & amortization (EBITDA)*	\$36,946	\$119,815	\$89,201	\$98,896	\$22,430	\$49,161	\$156,761	\$71,591
EBITDA, before alternative fuel mixture tax credits	\$36,946	\$43,442	\$42,064	\$51,759	\$22,430	\$49,161	\$80,388	\$71,591
EBITDA margin, before alternative fuel mixture tax credits	12.9%	13.7%	12.7%	16.4%	6.8%	14.3%	13.3%	10.6%
Diluted net earnings per common share	\$1.19	\$6.43	\$3.92	\$4.01	\$0.04	\$1.75	\$7.68	\$1.78
Total debt to total capitalization (excluding accumulated other comprehensive loss)	30.3%	27.2%	25.0%	23.2%	23.2%	22.4%		
EBITDA to interest expense, net (excluding alternative fuel mixture tax credits)	10.4	12.7	9.8	12.2	5.2	11.9	11.5	8.5

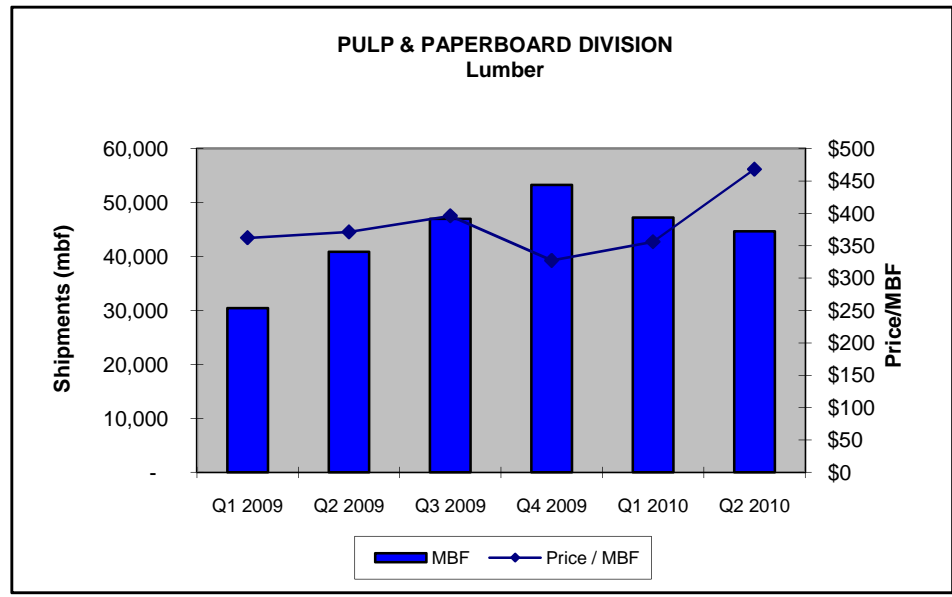
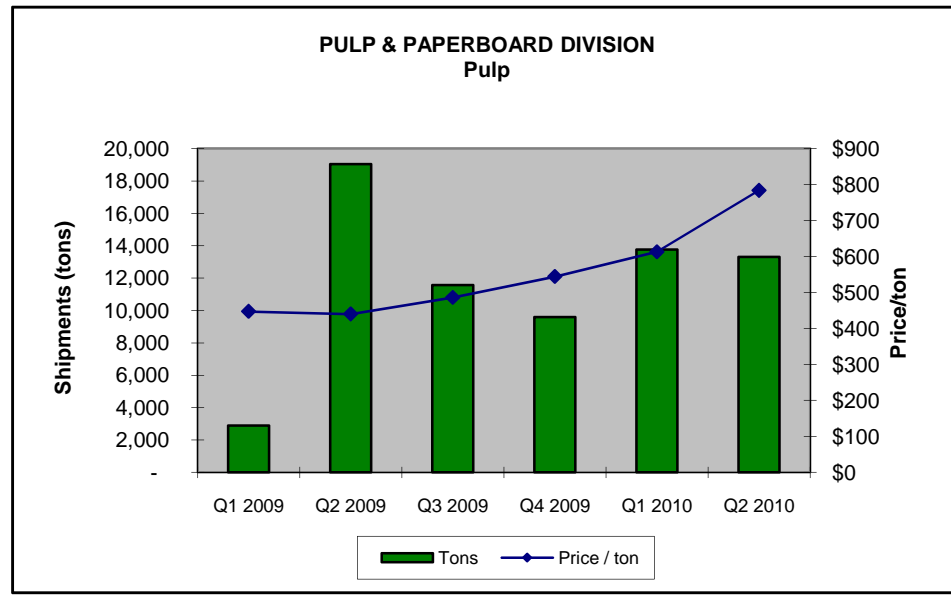
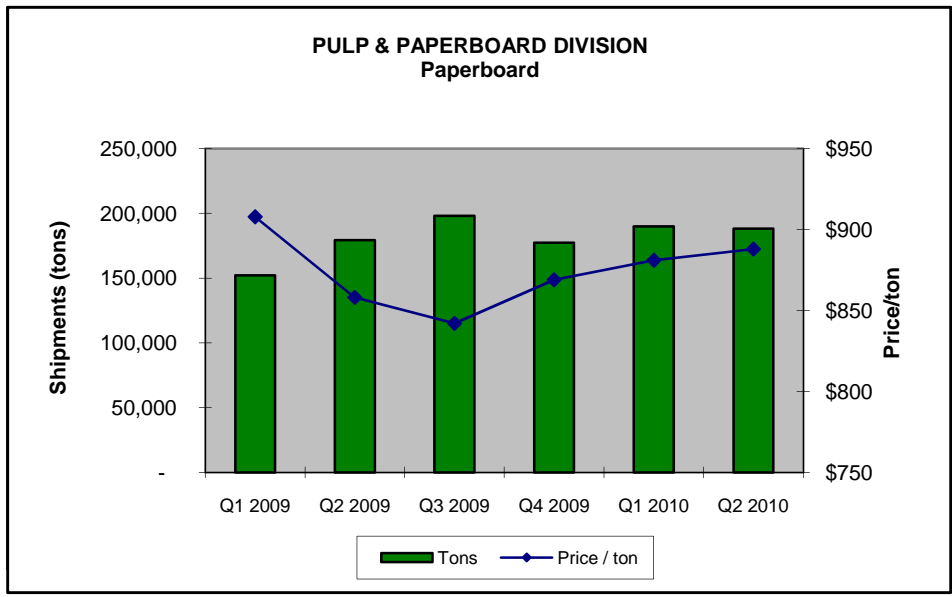
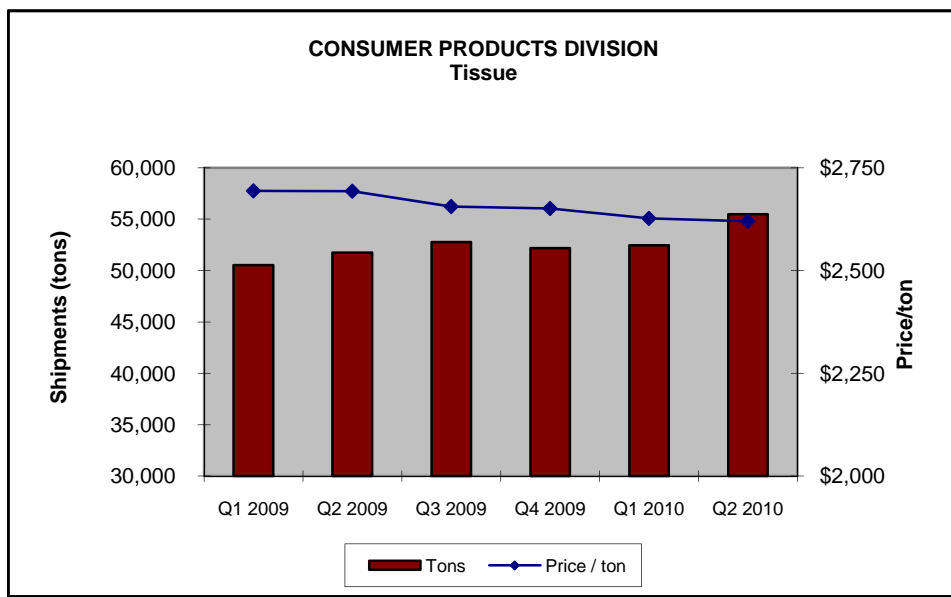
* Non-GAAP measure - See page 7 for reconciliation to GAAP and definition.

INCREASE (DECREASE) IN EARNINGS BEFORE INTEREST AND INCOME TAXES
(Dollars in thousands)

	2nd Quarter 2010 vs. 2nd Quarter 2009	2nd Quarter 2010 vs. 1st Quarter 2010	YTD 2010 vs. YTD 2009
Consumer Products	<u>(\$11,344)</u>	<u>(\$4,001)</u>	<u>(\$15,641)</u>
Volume	10,096	7,918	15,326
Price	(4,050)	(388)	(7,557)
Costs and other	<u>(17,390)</u>	<u>(11,531)</u>	<u>(23,410)</u>
Pulp & Paperboard	<u>(55,813)</u>	<u>34,234</u>	<u>(64,791)</u>
Volume	6,427	(2,711)	53,287
Price	14,554	8,593	12,250
Alternative fuel mixture tax credits	(76,373)	-	(76,373)
Costs and other	<u>(421)</u>	<u>28,352</u>	<u>(53,955)</u>
Corporate and eliminations	<u>(3,601)</u>	<u>(3,497)</u>	<u>(4,987)</u>
Increase (decrease) in earnings before interest, debt retirement costs and income taxes	<u><u>(\$70,758)</u></u>	<u><u>\$26,736</u></u>	<u><u>(\$85,419)</u></u>

	Q1 2009	Q2 2009	Q3 2009	Q4 2009	Q1 2010	Q2 2010	Six Months Ended June 30	
							2009	2010
Shipments								
Consumer Products								
Tissue (tons)	50,531	51,737	52,778	52,172	52,472	55,486	102,268	107,958
Pulp & Paperboard								
Paperboard (tons)	152,060	179,397	198,182	177,249	189,917	188,197	331,457	378,114
Pulp (tons)*	2,884	19,038	11,565	9,598	13,762	13,307	21,922	27,069
Lumber (MBF)	30,448	40,877	46,970	53,273	47,222	44,646	71,325	91,868
Sales Price/Unit								
Consumer Products								
Tissue (per ton)	\$2,694	\$2,693	\$2,656	\$2,651	\$2,627	\$2,620	\$2,694	\$2,624
Pulp & Paperboard								
Paperboard (per ton)	\$908	\$858	\$842	\$869	\$881	\$888	\$881	\$884
Pulp (per ton)*	\$447	\$440	\$486	\$544	\$613	\$784	\$441	\$697
Lumber (per MBF)	\$362	\$371	\$396	\$327	\$356	\$468	\$367	\$410

* Excludes shipments of pulp and transfer prices of pulp used internally.



Reconciliation of Non-GAAP Measures (Unaudited)

(Dollars in thousands)	Q1 2009	Q2 2009	Q3 2009	Q4 2009	Q1 2010	Q2 2010	Six Months Ended June 30	
							2009	2010
Earnings before interest, income taxes, debt retirement costs, and depreciation & amortization (EBITDA)*								
GAAP net earnings	\$13,647	\$75,448	\$46,209	\$47,160	\$458	\$20,568	\$89,095	\$21,026
Interest expense, net of interest income	3,563	3,431	4,277	4,234	4,285	4,132	6,994	8,417
Income tax provision	8,015	22,929	27,023	35,254	5,821	12,600	30,944	18,421
Debt retirement costs	-	6,250	-	-	-	-	6,250	-
Depreciation & amortization	11,721	11,757	11,692	12,248	11,866	11,861	23,478	23,727
EBITDA	\$36,946	\$119,815	\$89,201	\$98,896	\$22,430	\$49,161	\$156,761	\$71,591
Alternative fuel mixture tax credits	-	76,373	47,137	47,137	-	-	76,373	-
EBITDA, before alternative fuel mixture tax credits	\$36,946	\$43,442	\$42,064	\$51,759	\$22,430	\$49,161	\$80,388	\$71,591

* **EBITDA** is a non-GAAP measure that management uses to evaluate the cash generating capacity of the company. The most directly comparable GAAP measure is net earnings. EBITDA, as we define it, is net earnings adjusted for net interest expense, income taxes, debt retirement costs, and depreciation and amortization. It should not be considered as an alternative to net earnings computed under GAAP.



For more information:
www.clearwaterpaper.com