



Clearwater Paper Corporation

Third Quarter 2009 Conference Call
Supplemental Information

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This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 as amended, including statements regarding future company and segment operating and financial performance, input costs, maintenance costs and schedules and alternative fuel mixture tax credits. These forward-looking statements are based on current expectations, estimates, assumptions and projections that are subject to change, and actual results may differ materially from the forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to, changes in the United States and international economies; changes in raw material and energy costs; cyclical industry conditions; loss of a large consumer products segment customer; changes in the alternative fuel mixture tax credit regulations and the company's eligibility for such tax credits; competitive pricing pressure for the company's products; changes in freight costs and disruptions in transportation services; unanticipated manufacturing disruptions; changes in general and industry specific laws and regulations; unforeseen environmental liabilities or expenditures; labor disruptions; inability to refinance or pay indebtedness; inability to implement corporate strategies; and other risks and uncertainties described from time to time in the company's public filings with the Securities and Exchange Commission. The forward-looking statements are made as of the date of this press release and the company does not undertake to update any forward-looking statements.

(Dollars in thousands - except per-share amounts)								Nine Months Ended September 30	
	Q1 2008	Q2 2008	Q3 2008	Q4 2008	Q1 2009	Q2 2009	Q3 2009	2008	2009
Net sales	\$307,437	\$315,988	\$328,697	\$303,187	\$286,700	\$316,905	\$331,484	\$952,122	\$935,089
Operating income (loss)									
Consumer Products	\$3,481	\$7,082	\$11,067	\$15,691	\$29,136	\$32,182	\$32,080	\$21,630	\$93,398
Pulp & Paperboard	10,851	6,030	350	1,685	8,370	87,758	57,706	17,231	153,834
Wood Products	(4,414)	(3,646)	(1,574)	(4,845)	(6,161)	(4,480)	(4,244)	(9,634)	(14,885)
Corporate & eliminations	(3,320)	1,476	(5,422)	(6,008)	(6,120)	(7,402)	(8,033)	(7,266)	(21,555)
Earnings before interest, income taxes and debt retirement costs	\$6,598	\$10,942	\$4,421	\$6,523	\$25,225	\$108,058	\$77,509	\$21,961	\$210,792
Net earnings	\$2,246	\$4,976	\$862	\$1,659	\$13,647	\$75,448	\$46,209	\$8,084	\$135,304
Interest expense, net of interest income	3,250	3,250	3,250	3,397	3,563	3,431	4,277	9,750	11,271
Income tax provision	1,102	2,716	309	1,467	8,015	22,929	27,023	4,127	57,967
Debt retirement costs	-	-	-	-	-	6,250	-	-	6,250
Depreciation & amortization	11,843	11,796	11,679	11,636	11,721	11,757	11,692	35,318	35,170
Earnings before interest, income taxes, debt retirement costs, and depreciation & amortization (EBITDA)*	\$18,441	\$22,738	\$16,100	\$18,159	\$36,946	\$119,815	\$89,201	\$57,279	\$245,962
EBITDA, before alternative fuel mixture tax credits	\$18,441	\$22,738	\$16,100	\$18,159	\$36,946	\$43,442	\$42,064	\$57,279	\$122,452
EBITDA margin, before alternative fuel mixture tax credits	6.0%	7.2%	4.9%	6.0%	12.9%	13.7%	12.7%	6.0%	13.1%
Diluted net earnings per common share	\$0.20	\$0.44	\$0.08	\$0.15	\$1.19	\$6.43	\$3.92	\$0.71	\$11.54
Total debt to total capitalization (excluding accumulated other comprehensive loss)**	N/A	N/A	N/A	32.8	30.3	27.2	25.0	N/A	25.0
EBITDA to interest expense (excluding alternative fuel mixture tax credits)	5.7	7.0	5.0	5.3	10.4	12.7	9.8	5.9	10.9

* Non-GAAP measure - See page 7 for reconciliation to GAAP and definition.

** Amounts from before our spin-off are not comparable and have been excluded

INCREASE (DECREASE) IN EARNINGS BEFORE INTEREST, INCOME TAXES & DEBT RETIREMENT COSTS
(Dollars in Thousands)

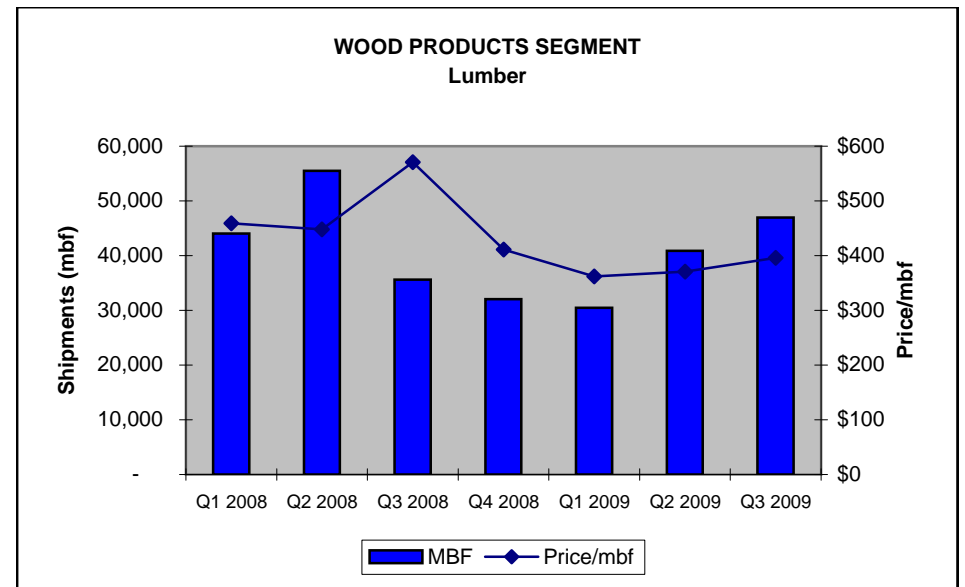
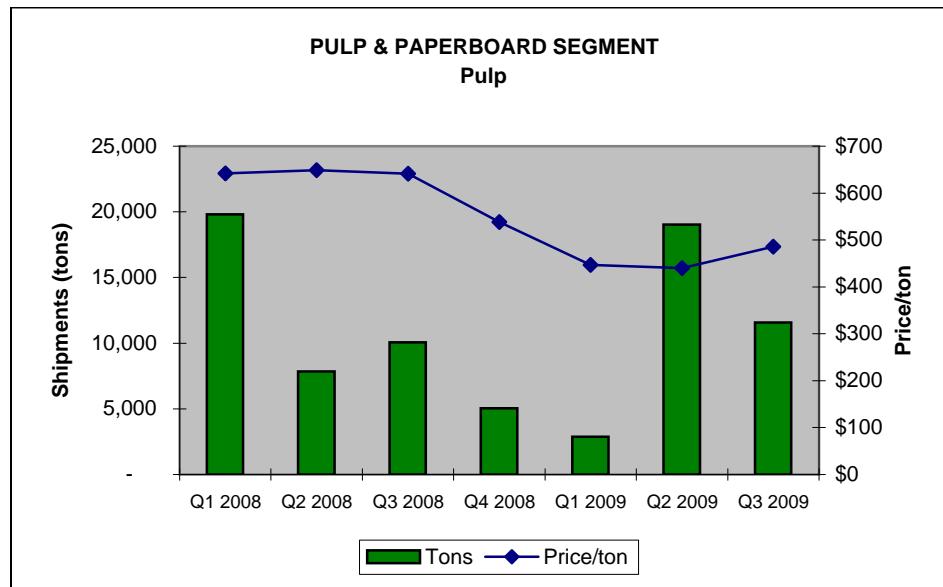
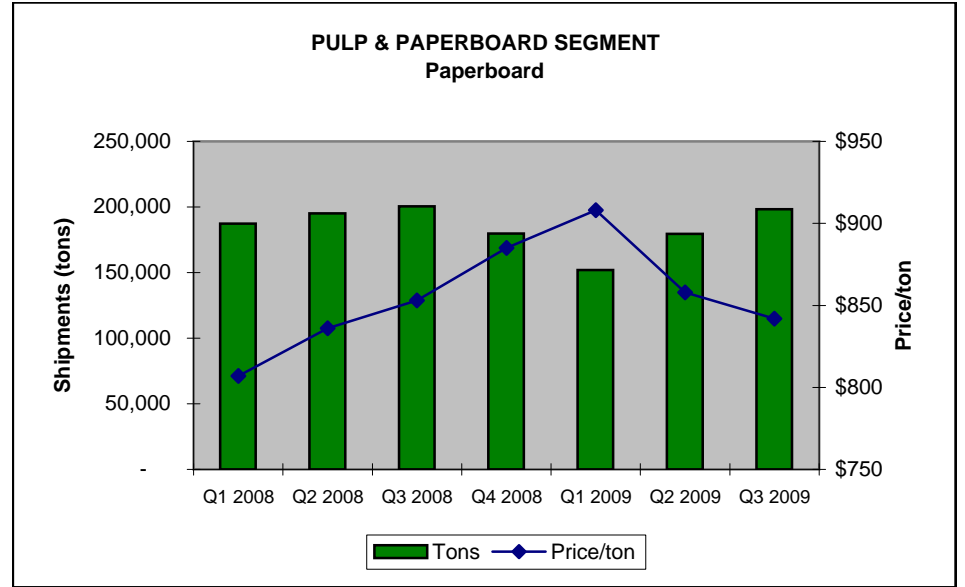
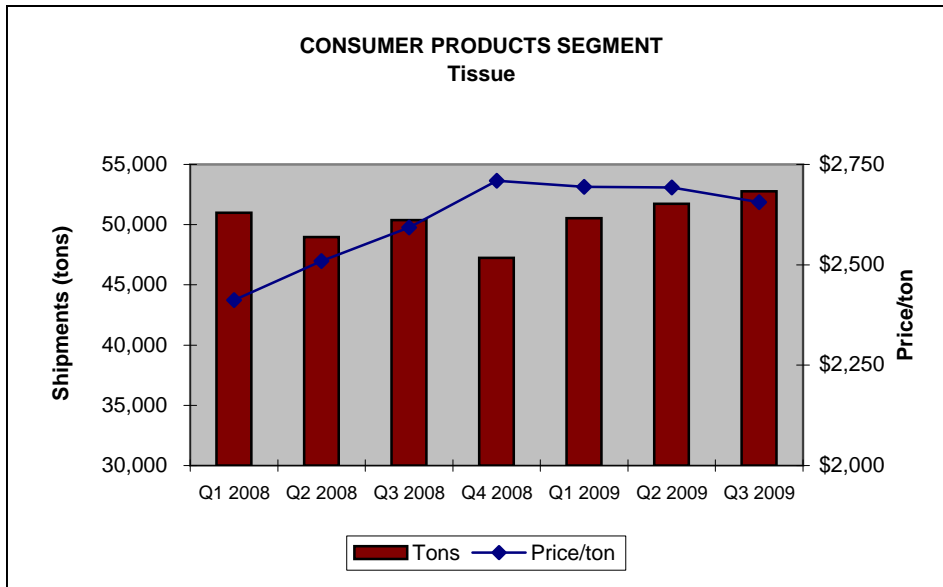
	3rd Quarter 2009 vs. 3rd Quarter 2008	3rd Quarter 2009 vs. 2nd Quarter 2009	YTD 2009 vs. YTD 2008
Consumer Products	\$21,013	(\$102)	\$71,768
Volume	6,241	2,803	11,821
Price	3,325	(1,953)	27,443
Costs and other	11,447	(952)	32,504
Pulp and Paperboard	57,356	(30,052)	136,603
Volume	(1,089)	12,829	(47,173)
Price	(3,973)	(2,639)	11,250
Alternative fuel mixture tax credits	47,137	(29,236)	123,510
Costs and other	15,281	(11,006)	49,016
Wood Products	(2,670)	236	(5,251)
Volume	6,484	2,261	(8,164)
Price	(8,220)	1,174	(12,421)
Costs and other	(934)	(3,199)	15,334
Corporate and eliminations	(2,611)	(631)	(14,289)
Increase (decrease) in earnings before interest, income taxes and debt retirement costs	\$73,088	(\$30,549)	\$188,831

Volumes & Sales Price/Unit (Unaudited)

	Q1 2008	Q2 2008	Q3 2008	Q4 2008	Q1 2009	Q2 2009	Q3 2009	Nine Months Ended September 30	
								2008	2009
<u>Shipments</u>									
Consumer Products									
Tissue (tons)	50,980	48,974	50,371	47,252	50,531	51,737	52,778	150,325	155,046
Pulp & Paperboard									
Paperboard (tons)	187,334	195,082	200,590	179,675	152,060	179,397	198,182	583,006	529,639
Pulp (tons)*	19,811	7,844	10,060	5,056	2,884	19,038	11,565	37,715	33,487
Wood Products									
Lumber (m. bd. ft.)	44,042	55,506	35,615	32,073	30,448	40,877	46,970	135,163	118,295
<u>Sales Price/Unit</u>									
Consumer Products									
Tissue	\$2,412	\$2,509	\$2,593	\$2,709	\$2,694	\$2,693	\$2,656	\$2,504	\$2,681
Pulp & Paperboard									
Paperboard	\$807	\$836	\$853	\$885	\$908	\$858	\$842	\$833	\$866
Pulp*	\$642	\$649	\$641	\$538	\$447	\$440	\$486	\$643	\$457
Wood Products									
Lumber	\$459	\$448	\$571	\$411	\$362	\$371	\$396	\$484	\$379

* Excludes shipments of pulp and transfer prices of pulp used internally.

Volumes & Sales Price/Unit (Unaudited)



Reconciliation of Non-GAAP Measures (Unaudited)

(Dollars in thousands)	1st Quarter 2008	2nd Quarter 2008	3rd Quarter 2008	4th Quarter 2008	1st Quarter 2009	2nd Quarter 2009	3rd Quarter 2009	Nine Months Ended September 30 2008		2009
Earnings before interest, income taxes, debt retirement costs, and depreciation & amortization (EBITDA)*										
GAAP net earnings	\$2,246	\$4,976	\$862	\$1,659	\$13,647	\$75,448	\$46,209	\$8,084	\$135,304	
Interest expense, net of interest income	3,250	3,250	3,250	3,397	3,563	3,431	4,277	9,750	11,271	
Income tax provision	1,102	2,716	309	1,467	8,015	22,929	27,023	4,127	57,967	
Debt retirement costs	-	-	-	-	-	6,250	-	-	6,250	
Depreciation & amortization	11,843	11,796	11,679	11,636	11,721	11,757	11,692	35,318	35,170	
EBITDA*	\$18,441	\$22,738	\$16,100	\$18,159	\$36,946	\$119,815	\$89,201	\$57,279	\$245,962	
Alternative fuel mixture credits	-	-	-	-	-	76,373	47,137	-	123,510	
EBITDA, before alternative fuel mixture tax credits	\$18,441	\$22,738	\$16,100	\$18,159	\$36,946	\$43,442	\$42,064	\$57,279	\$122,452	

* **EBITDA** is a non-GAAP measure that management uses to evaluate the cash generating capacity of the company. The most directly comparable GAAP measure is net earnings. EBITDA, as we define it, is net earnings adjusted for net interest expense, income taxes, debt retirement costs, and depreciation and amortization. It should not be considered as an alternative to net earnings computed under GAAP.

For more information:
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